

BOARD OF BIDS AND CONTRACTS JANUARY 24, 2019

ITEMS REQUIRING BOCC APPROVAL (7 Items)

1. ROAD IMPROVEMENTS -- PUBLIC WORKS

FUNDING -- R175PREVENTIVEMX-16+

(Request sent to 46 vendors)

RFB #18-0070 S/C#8000140866

Engineer's Estimate: \$3,864,982.35	Cornejo & Sons, LLC	APAC-Kansas, Inc.
2019 Nova Chip (R175-B)	\$3,655,455.66	\$3,889,794.66
Bid Bond	Y	Y
Acknowledge Addendum	Y	Y
No Bid	Flint Hills Materials, LLC	Cillessen & Sons, Inc.
	Dustrol, Inc.	Pearson Construction, LLC
	RoadSafe Traffic Systems	Traffic Control Services

On the recommendation of Kristen McGovern, on behalf of Public Works, Ellen House moved to **accept the low bid from Cornejo & Sons, LLC in the amount of \$3,655,455.66**. Russell Leeds seconded the motion. The motion passed unanimously.

This project includes Ultrathin Bonded Asphalt Surface and pavement marking. This preventive maintenance project includes approximately 65 miles of selected county roads.

Questions and Answers

Linda Kizzire: Is the 65 miles of selected roads is that like so many miles per district?

Jim Weber: It's not district based. It's based on what the roads need.

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2. ON-CALL SERVICES FOR THE PURCHASE, INSTALLATION, AND MAINTENANCE OF ACCESS CONTROLS, CAMERAS, RECORDERS AND OTHER SECURITY SYSTEM COMPONENTS -- VARIOUS COUNTY DEPARTMENTS FUNDING -- VARIOUS COUNTY DEPARTMENTS

(Joint Governmental Purchase - City of Wichita Proposal FP440011 - Contract BP440086)

#18-2045 Contract

	Sandifer Engineering & Controls, Inc.
Manufacturer (Product Offerings)	Discount (from MSRP/List Price)
Altronix	28.00%
Assa Abloy	25.00%
Axis	4.00%
Genetec	9.00-23.00%
Hanwha	28.00%
Kele	38.00%
ROFU	30.00%
Schneider Electric	63.70%

On the recommendation of Josh Lauber, on behalf of various county departments, Richard Powell moved to **establish a contract with Sandifer Engineering & Controls, Inc. based on the City of Wichita proposal FP440011 contract BP440086 good through August 31, 2019 with options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

Various county departments have expressed their need for on-call services for the purchase, installation, and maintenance of access controls, cameras, recorders, and other security system components.

Sedgwick County in its effort of seeking standardization on entry control systems and security camera control systems is requesting TAC I/NET (Seven) products and installation by Sandifer Engineering & Controls, Inc (Sandifer). The primary entry control system that the county uses is TAC I/NET (Seven) by Schneider Electric. This is the proximity card system used at the Courthouse, Public Safety Building (including the Emergency Operations Center), Public Works, The Ronald Reagan Building, county fire buildings, The Medical Director's Office, Sheriff's buildings, and EMS stations. TAC I/NET (Seven) is also used by the City of Wichita. Because we have compatible systems between the City and the County, this allows normal identification cards of both governments to be used in the other's building, if authorized. Having a standardized system allows uniformity of badge issuance, without the need for multiple different proximity card types for different operations.

The only certified vendor for TAC I/NET (Seven) in this area is Sandifer. Sandifer is also a local vendor for the Genetec camera system that the City of Wichita implemented for the Airport, the Old Town camera project, and the new Learning Library. Sedgwick County has also began efforts of standardization on the Genetec system across the organization. Upon suggestion of Courthouse Police, the card control access system recommended is the standardized TAC I/NET (Seven) card system already installed within the county.

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**3. CLEAN SCREEN COLUMNS -- REGIONAL FORENSIC SCIENCE CENTER
FUNDING -- REGIONAL FORENSIC SCIENCE CENTER**

(Request sent to 254 Bidders)

RFB #18-0084 Contract

	Qty.	Agilent Technologies, Inc.	Phenomenex Inc.
Clean Screen Columns	Pack (30 cartridges)	Price per Unit	Price per Unit
Price per pack		61.88	91.00
Price per cartridge	EA	\$2.06	\$3.03
Freight per cartridge	EA	Freight Included*	Freight Included
	Total per each	\$2.06	\$3.03
Packing		Pack of 30 cartridges	Pack of 30 cartridges
Acknowledge Addenda		Y	Y
	Qty.	UCT, LLC	
Clean Screen Columns	Pack (50 cartridges)	Price per Unit	
Price per pack		90.30	
Price per cartridge	EA	\$1.81	
Freight per cartridge	EA	\$0.06**	
	Total per each	\$1.87	
Packing		Pack of 50 cartridges	
Acknowledge Addenda		Y	
No Bid	Alere North America, Inc.	Applied Scientific Instrumentation	Atlas International, Inc.
	Bell Medical Inc.	Cal-Cert Calibration-Certification	Clafin Equipment Sales
	Dynatronics Corporation	EA Medical, LLC	Envision, Inc.
	Feld Fire	Hemostat Laboratories	Henry Schein Inc.
	Humboldt MFG, Co.	Immunoanalysis Corporation	Medex Supply Distributors, Inc.
	Microscope World	National Seating & Mobility	Paragon International
	Pharmajet	PHS Products, LLC	Quincy Lab, Inc.
	Restek Corporation	Siemens Medical Solutions Diagnostic	Special Products, LLC

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No Bid	Leica Biosystems, Inc.	Air Science USA, LLC.	Associated Sales & Bag Co.
	BioTek Instruments	Burton Luxo Medical LLC	Concordance Healthcare Solutions
	Dave Allert Co.	Electra-Med Corporation	Emergency Medical Products
	FFF Enterprises	Foster & Freeman USA Inc.	Hegentogler & Co., Inc.
	Hospeq, Inc.	Lampire Biological Laboratories, Inc.	Market Lab
	MIDSCI	Mopec Inc.	Penn Care Inc.
	Perkin-Elmer Genetics, Inc.	Promega Corporation	Quantum Analytics
	Robbins Instruments	Shimadzu Scientific Instruments	SW Med-Source, Inc.
	United Seating Mobility	VWR International, LLC	

On the recommendation of Josh Lauber, on behalf of the Regional Forensic Science Center (RFSC), Richard Powell moved to **accept the low bid from UCT, LLC for a delivered cost of \$1.87 per cartridge and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

A Clean Screen Column is an extraction column that has the capability of holding at least a 6mL sample volume. A clean screen extraction column is used for the extraction of drugs from biological materials in laboratory testings.

Note:

Previously RFSC bought this item at \$99.54. This established contract results in a 9.28% reduction in cost.

*Orders of units of forty-two (42) or higher include free shipping.

**Freight costs calculated on a minimum order of 25 packs in one order.

**4. LCMS SERVICE PLAN -- REGIONAL FORENSIC SCIENCE CENTER
FUNDING -- EQUIP REPAIR & MAINT**

(Hardware/Software Maintenance)

#18-2033 Contract

	Waters Technologies Corporation
2019 Service Plan	\$33,600.50
2020 Service Plan	\$33,600.50
2021 Service Plan	\$33,600.50
Total	\$100,801.50

On the recommendation of Kristen McGovern, on behalf of the Regional Forensic Science Center (RFSC), Ellen House moved to **accept the quote from Waters Technologies Corporation in the amount of \$100,801.50**. Linda Kizzire seconded the motion. The motion passed unanimously.

This service plan will cover the liquid chromatograph mass spectrometer (LCMS). This piece of equipment, used in the Toxicology Lab, analyzes chemicals. The service plan fully covers all of the pieces of the equipment.

Waters Technologies Corporation manufactures the LCMS and is able to give more competitive pricing on service plans and parts. Staff at the RFSC report they always receive high-quality support from Waters Technologies Corporation.

Note:

Total spend for 2016 - 2018 service plan was \$96,657.75.

Questions and Answers

Russell Leeds: It looks like the contract price went up about \$4,000.00 from the previous contract.

Kristen McGovern: It did.

Richard Powell: I know this particular piece of equipment is one of their more heavily used pieces of equipment, especially for our purposes of a law enforcement agency. It's imperative it is maintained and in good working order because of the use and necessity of it in the investigation process.

Russell Leeds: What is the anticipated lifespan of this piece of equipment? How much more life is there in this piece of equipment before it is no longer eligible for a maintenance agreement?

Todd Reynolds: The lifespan of this instrument is typically about eight to ten years.

Russell Leeds: In what year is this piece of equipment currently?

Todd Reynolds: I believe we're in four or five. This is actually a three year contract to lock in the pricing.

Russell Leeds: So we're still in the anticipated lifespan of the product? Obviously they'll still warranty it.

Todd Reynolds: Correct.

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5. AGILENT MAINTENANCE AND SUPPORT -- REGIONAL FORENSIC SCIENCE CENTER FUNDING -- TOXICOLOGY/CRIMINALISTICS

(Hardware/Software Maintenance)

#19-2005 S/C #8000140659

	Agilent Technologies, Inc.
Hardware and Software maintenance 02/05/2019 - 02/04/2020	\$63,862.46
Hardware and Software maintenance 02/05/2020 - 02/04/2021	\$63,862.46
Hardware and Software maintenance 02/05/2021 - 02/04/2022	\$63,862.46
Total	\$191,587.38

On the recommendation of Kristen McGovern, on behalf of Regional Forensic Science Center (RFSC), Richard Powell moved to **accept the quote from Agilent Technologies, Inc. for a three (3) year total of \$191,587.38.** Linda Kizzire seconded the motion. The motion passed unanimously.

The Agilent instruments used in the RFSC's laboratories are a fundamental tool for identification and quantization (determining how much of a substance) of drugs found in forensic specimens. This includes all postmortem (autopsy) cases, driving under the influence and sexual assault cases, as well as analysis of illicit drugs.

Questions and Answers

Richard Powell: This is another resource available to law enforcement for our investigative purposes and understand the need to keep this machinery in good working order.

Linda Kizzire: Do we know the prior total spend on the service plan?

Todd Reynolds: We just came out of a three year contract where we paid \$74,000.00 each year. This total here is actually for the next three years. This actually covers 13 instruments in our laboratories. The previous contract was about \$225,000.00.

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6. AUMENTUM MAINTENANCE AND SUPPORT -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS)

FUNDING -- INFO. TECHNOLOGY DEV

(Hardware/Software Maintenance)

#19-2003 S/C #8000139577

	Thomson Reuters
Support for 1/1/2019-12/31/2019	
Aumentum Records Administrative Standard Support	\$19,907.79
Aumentum Tax System Support	\$241,165.89
Aumentum Assessment Administrative Support	\$80,250.53
Aumentum Personal Property Administrative System Support	\$21,345.93
Grand Total	\$362,670.14

On the recommendation of Josh Lauber, on behalf of ITSS, Angela Caudillo moved to **accept the quote from Thomson Reuters in the amount of \$362,670.14**. Ellen House seconded the motion. The motion passed unanimously.

This is support for the Aumentum (Manatron) tax system. This system assists in the management of taxation billing and revenue collection for Sedgwick County.

Note:

Last year the county paid \$348,721.29.

Questions and Answers

Linda Kizzire: Is there a reason we don't try to get multiple years of a maintenance contract with them?

Rick Nuss: When the original contract was created, we did have an extension. Last year during the Bid Board process there was an agreement that Finance was going to negotiate a new contract for a standardization because we've had an increase of about 4% per year. There were some staff changes in Finance and it just got over-looked. Josh is going to take a look at that for us this year.

Linda Kizzire: Mr. Fessinger, do I need to abstain since this is my primary software?

Michael Fessinger: You do not need to abstain. You can if you want but you only have to abstain if you are going to be personally benefited by a purchase. Again, it's up to you.

Russell Leeds: The maintenance support includes updates or upgrades?

Rick Nuss: It includes all of the day to day support from the vendor and updates, patches we get monthly.

7. 1 TON 4WD REGULAR CAB DUAL REAR WHEEL TRUCK WITH 10' FLAT BED -- FLEET MANAGEMENT AND NOXIOUS WEE FUNDING -- 1 TON 4WD TRUCK

(Request sent to 81 vendors)

RFB #18-0079 S/C #8000140795

	Rusty Eck Ford Inc	Roberts Truck Center of Kansas LLC. dba Summit Truck Group	Don Hattan Chevrolet
	Unit Price	Unit Price	Unit Price
1. 1 Ton 4WD, Regular Cab, Dual Rear Wheel Truck with 10' Flat Bed	\$50,547.00	\$60,471.96	\$57,500.00
2. Make and Model	2019 Ford F350	2020 International CV	2019 Chevrolet MD
3. Manuals: One complete set Paper or Electronic	\$170.00	\$992.50	\$0.00
Grand Total	\$50,717.00	\$61,464.46	\$57,500.00
Delivery Date	13-18 wks., no cut off date	120 days from date of receipt of PO, cut off 2/1/2019	150 day from order, no cut off date
Acknowledge Addenda	Y	Y	Y
No Bid	Cable Dahmer	Fenton Motors	Zeller Motors CDJR
	Whiteside Chevrolet	Orr Nissan	Raber Ford
	Midway Motors of McPherson		
	Midway Motors of Newton		

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Noxious Weeds, Richard Powell moved to **accept the low responsive bid from Don Hattan Chevrolet in the amount of \$57,500.00**. Ellen House seconded the motion. The motion passed unanimously.

Noxious Weeds uses this vehicle to spray weeds and vegetation on County and State right of ways (ROW's). They also use the truck to pull a trailer with a mower or All Terrain Vehicle (ATV). The truck must be 4WD and have a minimum weight capacity of 1 Ton. This truck must be a flat bed, so that the 300 gallon sprayer can be mounted on the back.

Notes:**Vehicle being replaced:**

2037 - 2006 Chevrolet 1GBJK34D86E242547 Points – 18.6 Mileage - 110,000

This is a replacement vehicle for Noxious Weeds. Surplus vehicle will be sold on Purple Wave, Inc.

Rusty Eck Ford Inc. did not meet specifications on several items. Most importantly of which is the Gross Vehicle Weight (GVW). We specified a GVW of 15,000 lbs. and Rusty Eck Ford bid 14,000 lbs. The other important specification was the tire size. We specified 18" minimum and Rusty Eck Ford bid 17". Since this truck is used off road as well as in and out of ditches these two specifications need to be met.

Questions and Answers

Russell Leeds: Out of curiosity, how did we arrive at the specs of the gross vehicle weight of 15,000 pounds and the 18" wheels?

Penny Poland: The specifications that were sent out were based on previous specifications. It's just based on the performance required by the department.

Linda Kizzire: It just says Chevrolet MD. What year is that going to be? Does MD stand for medium duty?

Penny Poland: Correct.

Linda Kizzire: Wouldn't they want a heavy duty?

Penny Poland: Not for this truck, no.

Linda Kizzire: So the 1,000 pound difference probably won't make that much difference then.

Penny Poland: Actually the Chevy truck, the GVW, is 16,500 pounds so it exceeds the minimum specifications.

Linda Kizzire: What year is this going to be because it's not on the table.

Penny Poland: 2019

Kristen McGovern: We'll add the year on the recommendation.



