

ITEMS REQUIRING BOCC APPROVAL
(6 ITEMS)

1. CHANGE ORDER #1 - AMENDMENT TO STARKEY, INC. CONTRACT -- SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION (SCDDO)

FUNDING -- SCDDO

(Contract Amendment)

Contract #4781-11

	Starkey, Inc.
Amendment to contract length	Extend the current contract for an additional six months

On the recommendation of Britt Rosencutter, on behalf of SCDDO, Richard Powell moved to **accept the change order to extend the contract for six (6) additional months with Starkey, Inc.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This extension is being requested because the project implementation by Starkey, Inc. did not go according to their plan and they have not implemented all the plan components or expended all the funds.

Note:

The programs under this contract will both focus on the development of employee engagement projects designed to create a connection to their employer and improve recruitment and retention of qualified direct support staff, which is a major limitation on agencies' ability to expand their services.

The original contract term is from January 1, 2018 through December 31, 2018. The new expiration date will be June 30, 2019.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018
2. WEED CHEMICALS -- NOXIOUS WEEDS
FUNDING -- NOXIOUS WEEDS

(Request sent to 28 vendors)

RFB #18-0083 Contract

				Sims Fertilizer and Chemical		SiteOne Landscape Supply		Red River Specialties LLC.	
Item	Unit Size (Gallon)	Product Description	Estimated Annual Usage	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Item 1	1	DOW Remedy Ultra (60.45% Triclopyr) or approved equivalent	144	\$54.60	\$7,862.40			\$53.25	\$7,668.00
	1	ALLIGARE TRICLOPYR 4	144	\$44.75	\$6,444.00				\$0.00
	1	LESSCO TRICLOPYR 4 Ester	144			\$57.16	\$8,231.04		
Item 2	2.5	DOW Freelexx (56.3% 2,4 Dichlorphenoxyacetic acid, choline salt)	144	\$50.00	\$7,200.00	No Bid	No Bid	\$55.20	\$7,948.80
Item 3	1	DOW Tordon (24.4% Picloram) or approved equivalent	144	\$51.87	\$7,469.28			\$45.75	\$6,588.00
	1	ALLIGARE PICLORAN 22K (2.5 Gallon Jugs)	144	\$37.75	\$5,436.00				
	1	Trooper 22K (2.5 gal)	144			\$45.30	\$6,523.20		
Item 4	1	Gordon’s Trimec 992 (>30% Dimethylamine Salt of 2, 4 Dichlorophenoxyacetic acid,>8% Dimethylamine Salt of 2(2-Methyl-4-Chlorophenoxy) Propionic acid, and >2.5% Dimethylamine Salt of Dicamba) or approved equivalent. Must be labeled for residential use.	144						
	1	LESSCO 3 Way Selective	144			\$24.57	\$3,538.08		
	1	VESSEL	144	\$27.15	3909.6				
	1	TRIPLET SF (2.5 gallon)	144					\$28.00	\$4,032.00
				Supreme Turf Product Inc.					
Item	Unit Size (Gallon)	Product Description	Estimated Annual Usage	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Item 1	1	DOW Remedy Ultra (60.45% Triclopyr) or approved equivalent	144	\$77.00	\$11,088.00				
Item 2	2.5	DOW Freelexx (56.3% 2,4 Dichlorphenoxyacetic acid, choline salt)	144	\$53.00	\$7,632.00				
Item 3	1	DOW Tordon (24.4% Picloram) or approved equivalent	144	No Bid					

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

Item 4	1	Gordon's Trimec 992 (>30% Dimethylamine Salt of 2, 4 Dichlorophenoxyacetic acid,>8% Dimethylamine Salt of 2(2-Methyl-4-Chlorophenoxy) Propionic acid, and >2.5% Dimethylamine Salt of Dicamba) or approved equivalent. Must be labeled for residential use.	144				
	1	Prokoz Vessel 4 TRIMEC 992 (2.5 gal)	144	\$26.00	\$3,744.00		
No Bid				Carso Inc.		MidStates Environmental	VM Distribution Partners

On the recommendation of Josh Lauber, on behalf of Noxious Weeds, Jennifer Dombaugh moved to **accept the low bids for items 1 and 2 from Sims Fertilizer and Chemical, item 3 from Red River Specialties LLC., and item 4 from SiteOne Landscape Supply and establish contract pricing for one (1) year.** Richard Powell seconded the motion. The motion passed unanimously.

Questions and Answers

Richard Powell: Is this a regular annual purchase?

Kristen McGovern: It is.

Britt Rosencutter: They also sell to the public as well.

Angela Caudillo: Is there any disadvantage to purchasing these from multiple vendors?

Kristen McGovern: There never has been historically. We have a statement in the bid document that states we reserve the right to award to multiple vendors.

Russell Leeds: In this case, each of the awarded vendors was the low bid on that particular product?

Kristen McGovern: Yes.

3. STORAGE MEDIA AND STORAGE DEVICES --VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENT

(Request sent to 145 vendors)

RFB #18-0074 Contract

Product	Danikso Business Solutions, LLC dba Office Plus of Kansas	Adorama, Inc.	Howard Technology Solutions a Division of Howard Industries, Inc.	CDW Government LLC
USB 3.0 External Hard Drive				
1. USB 3.0 External Hard Drive 500GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE0500		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$295.00		
2. USB 3.0 External Hard Drive 1TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE1000		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$395.00		
3. USB 3.0 External Hard Drive 2TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	Datalocker	No Bid	No Bid
b. Model Number		FE2000		
c. Hardware Connectivity (USB 3.0)		USB 3.1		
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)		Platform Independent		
e. Level of Encryption (FIPS 140-2, etc.)		AES 256; 140-2		
f. Unit of Measure		Each		
g. Price per Each		\$492.00		
4. USB 3.0 External Hard Drive 3TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
5. USB 3.0 External Hard Drive 4TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
6. USB 3.0 External Hard Drive 6TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				

Product	Danisko Business Solutions, LLC dba Office Plus of Kansas	Adorama, Inc.	Howard Technology Solutions a Division of Howard Industries, Inc.	CDW Government LLC
7. USB 3.0 External Hard Drive 8TB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
USB 3.0 Flash Drive				
8. USB 3.0 Flash Drive 2GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	No Bid	No Bid	No Bid	No Bid
b. Model Number				
c. Hardware Connectivity (USB 3.0)				
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)				
e. Level of Encryption (FIPS 140-2, etc.)				
f. Unit of Measure				
g. Price per Each				
9. USB 3.0 Flash Drive 4GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD3004GB	SONE004	D300-IKD300/4GB	IKD300/4GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 4GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$55.82	\$55.00	\$65.00	\$54.85
10. USB 3.0 Flash Drive 8GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD3008GB	SONE008	D300 IKD300/8GB	IKD300/8GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 8GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$71.48	\$73.00	\$82.00	\$70.21
11. USB 3.0 Flash Drive 16GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30016GB	SONE016	D300 IKD300/16GB	IKD300/16GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 16GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$100.33	\$92.00	\$114.00	\$98.74
12. USB 3.0 Flash Drive 32GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30032GB	SONE032	D300 IKD300/32GB	IKD300/32GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 32GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$144.90	\$166.00	\$167.00	\$142.62

Product	Daniksco Business Solutions, LLC dba Office Plus of Kansas	Adorama, Inc.	Howard Technology Solutions a Division of Howard Industries, Inc.	CDW Government LLC
13. USB 3.0 Flash Drive 64GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD30064GB	SONE064	D300 IKD300/64GB	IKD300/64GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 65GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$200.54	\$231.00	\$230.00	\$197.47
14. USB 3.0 Flash Drive 128GB (FIPS 140-2 minimum Encryption)				
a. Manufacturer (Brand)	Kingston	Datalocker	IronKey	IronKey
b. Model Number	IHD300128GB	SONE128	D300 IKD300/128GB	IKD300/128GB
c. Hardware Connectivity (USB 3.0)	Yes	USB 3.1	USB 3.0	Flash Drive
d. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Yes	Windows 10, 8.1, 8, 7 (SP1), MAC OS X v.10.9-10.13, Linux v.2.6+	All	Windows 10 Pro
e. Level of Encryption (FIPS 140-2, etc.)	FIPS/40-2	256 BIT AES 128GB USB Thmb Drv	140-2	FIPS 140-2
f. Unit of Measure	Each	Each	Each	Each
g. Price per Each	\$289.55	\$352.00	\$331.00	\$285.24
SD Card				
15. SD Card 4GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	No Bid	Transend Industrial Temp
b. Model Number	SISDHC44G	MFR; TS4GSDHC4		TS4GSDHC1001
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transcend 4GB Class 4 SDHC Memory Card		Windows 10 Pro
d. Unit of Measure	Each	Each		Each
e. Price per Each	\$7.18	\$6.00		\$43.39
16. SD Card 8GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	No Bid	Transend Industrial Temp
b. Model Number	SISDHC48G	MFR; SDC4/8GBSP		TS8GSDHC1001
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology 8GB microSDHC Class 4 Flash Memory Card		Windows 10 Pro
d. Unit of Measure	Each	Each		Each
e. Price per Each	\$7.36	\$3.90		\$78.10
17. SD Card 16GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	Kingston	Kingston Canvas Select
b. Model Number	SISDHU116G	MFR; SDCS/16GBSP	Canvas Select SDS/16GB	SDS/16GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology Canvas Select 16GB Class 10 UHS-I microSDHC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$8.04	\$3.90	\$6.00	\$4.55
18. SD Card 32GB				
a. Manufacturer (Brand)	Centon Electronics	Kingston	Kingston	Kingston Canvas Select
b. Model Number	SISDHU132G	MFR; SDCS/32GBSP	Canvas Select SDS/32GB	SDS/32GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Kingston Technology Canvas Select 32GB Class 10 UHS-I microSDHC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$13.23	\$5.30	\$13.00	\$9.95
19. SD Card 64GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	Kingston	Kingston Canvas Select
b. Model Number	SISDXU164G	MFR; TS64GSDC300S	Canvas Select SDS/64GB	SDS/64GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transend 64GB300SUHS-I SDXC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$24.12	\$14.00	\$21.00	\$17.64

Product	Danisco Business Solutions, LLC dba Office Plus of Kansas	Adorama, Inc.	Howard Technology Solutions a Division of Howard Industries, Inc.	CDW Government LLC
20. SD Card 128GB				
a. Manufacturer (Brand)	Centon Electronics	Transcend	Kingston	Kingston Canvas Select
b. Model Number	SISDXU1128g	TS128GSDC300S	Canvas Select SDS/128GB	SDS/128GB
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Transcend 128GB 300SUHS-I SDXC Memory Card	All	Windows 10 Pro
d. Unit of Measure	Each	Each	Each	Each
e. Price per Each	\$45.96	\$27.00	\$33.00	\$28.44
CD/DVD				
21. CD-R 700MB/80 Minute 52X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Verbatim	No Bid	Verbatim
b. Model Number	94691	94691		94691
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Verbatim CD-R, 80 Minute 700MD 52x Branded 50 Pack on Spindle		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$10.41	\$10.50		\$10.16
22. DVD-R 4.7GB/120 Minute 16X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Sony	No Bid	Verbatim
b. Model Number	95101	MFR; 50DPR47SB		95101
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	SonyDVD+R, 4.7GB Recordable DVD Media, 1-16X Write Speed, 120 Min recording time, 50-pack Spindle		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$13.18	\$8.55		\$12.93
23. DVD+R DL 8.5GB/240 Minute 8X (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim DVD+R Plus 4.7GB	Verbatim DVD+R DL 8.5 GB	No Bid	Verbatim DVD+R DL 8.5GB
b. Model Number	95037	MFR; 43754		97000
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Verbatim +R DL 8.5GB Thermal printable recordable discs for all double layer drives, spindle pack of 50		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	13.29*	\$57.00		\$58.77
24. CD/DVD White Envelope (50 pack or higher)				
a. Manufacturer (Brand)	Verbatim	Maxell	No Bid	Verbatim
b. Model Number	49976	MFR; 190135		49976
c. Operating System Compatibility (Windows 7, Windows 10, IOS – Apple)	Y	Maxell CD & DVD Sleeves White 50-pack		Windows 10 Pro
d. Unit of Measure	50/pack	50/pack		50/pack
e. Price per Pack	\$2.70	\$3.10		\$2.46
Acknowledge Addenda	Y	Y	No	N/A
No Bid	Allegiant Technology Network	Amazon Capital Services, Inc.	ASI Corp	Best Buy Gov LLC
	Data Systems Plus, Inc.	Eaton	Heartland Services, Inc.	Lind Electronics
	McPherson Business Machines	PCS Mobile Portable Computer System	Silicon Mountain Memory	Stellar Data, Inc.
	Sterling Computers		Technology Group Solutions, LLC.	

On the recommendation of Josh Lauber, on behalf of various departments, Richard Powell moved to accept the overall low bids from CDW Government LLC for USB 3.0 Flash Drives (Items 9, 10, 11, 12, 13, and 14) and CD/DVDs (Items 21 and 24) and Adorama, Inc. for SD Cards (Items 15, 16, 17, 18, 19, and 20) and CD/DVDs (Items 22 and 23) at the rates listed above for one (1) year with two (2) one (1) year options to renew. Linda Kizzire seconded the motion. The motion passed unanimously.

It was with requests by multiple Sedgwick County departments to seek and establish competitive solicitation for products related to storage media and storage devices. There is no contract currently in place for the sole usage of these items with exception to the State of Kansas contract utilized for general office supplies and products.

Note:

*Wrong item was quoted; storage capacity is 4.7GB vs requested 8.5GB. Items 1-3 given no award as items were noncompetitive.

Questions and Answers

Angela Caudillo: Are these available on Amazon? We have that new contract for non-contracted items and I'm curious if all of these are available and if so how the prices compare awarding the contract as opposed to using the contract for non-contracted items for purchase.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

Josh Lauber: Without speaking to Amazon but I can speak to Staples, which is the current vendor we utilize for these products, these are price competitive to Staples and are less. You'll see items 1, 2, and 3 have not been awarded due to not being competitive but the rest of these items in question were price matched with our current vendor. With the advantage of locking in pricing, we do have that as well.

Richard Powell: From our respective agency, the Sheriff's Office, we were all glad to see this happen. As technology continues to evolve, we are just truly on a daily basis involved with technology investigations that end up having a lot of technology involved in them. Of course when you are looking at a lot of technology, you always end up looking at storage and recovery of things. This is something we've been needing for some time since we don't have any one vendor and is pretty much on the open market and is not necessarily all the same and the products are not consistent on a regular basis. With the volume of the items we would use off this list, this would be a great cost saving measure for the Sheriff's office we would hope. Kudos to your folks in Purchasing for having the forethought of involving not only us but other county entities in this so we can save a few dollars and have some consistency.

**4. COMMUNITY CAPACITY DEVELOPMENT TECHNOLOGY SOLUTIONS FOR STAFF SHORTAGES -- SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION (SCDDO)
FUNDING -- CAPACITY DEVELOPMENT**

(Request sent to 59 vendors)

RFP #18-0076 #S/C (Pending)

	Community Living Opportunities, Inc.		Disability Cocoon LLC
Community Capacity Development Technology Solutions for Staff shortages	\$122,690.00		\$119,925.00
	Starkey Inc. (Option 2)	Starkey Inc. (Option 1)	Rest Assured LLC
Community Capacity Development Technology Solutions for Staff shortages	\$29,000.00	\$80,000.00	\$119,030.00
No Bid	Arrowhead West, Inc.	Catholic Charities	Craig Resources, Inc
	Doctor on Demand	Dream Catcher Case Management, Inc.	Goodwill Industries
	Independent Living Resource Center	Interim HealthCare of Wichita, Inc.	Life Patterns
	Maxim Health Services, LLC	Night Owl Support Systems, LLC	People First Employment & Residential
	Rudy Ranch House	S.E. Enterprises	Snap MD
	The Looking Glass Day Services	Heart of Care Agency, LLC	Accessible Home Health, Inc

On the recommendation of Britt Rosencutter, on behalf of the Sedgwick County Developmental Disability Organization (SCDDO), Linda Kizzire moved to **fund the proposal from Community Living Opportunities, Inc. in the amount of \$122,690.00 and Disability Cocoon, LLC for \$119,925.00 for a total cost of \$242,615.00.** Russell Leeds seconded the motion. The motion passed unanimously.

A review committee comprised of Dee Nighswonger, Jeannette Livingston - SCDDO, Roger Clark - COMCARE, Greg Sullivan - Sedgwick County Intellectual/Developmental Disability Advisory Board, Ellen Walker - Practicum Student, and Britt Rosencutter - Purchasing, evaluated the proposals based on the criteria set forth in the RFP. The committee unanimously agreed to accept the proposals from Community Living Opportunities, Inc. and Disability Cocoon, LLC.

SCDDO oversees the service system for individuals with intellectual/developmental disabilities (IDD) in Sedgwick County. The agency's mission is to assist people with IDD to receive quality services and achieve greater independence. Ensuring adequate service capacity for the approximately 1,400 individuals receiving IDD services is a significant challenge. Based on capacity analysis and feedback from providers, issues related to direct support staff shortages are a major factor impairing growth within the IDD service system. The goal of this RFP was to address shortage of qualified direct support staff and/or increase client independence through use of technology. Both of the funded proposals will work with multiple providers in the community to educate them on opportunities to utilize and implement technology to safely reduce staffing costs.

Questions and Answers

Linda Kizzire: I noticed Starkey listed option one (1) and two (2) and the others did not have any options. Is that common because Starkey's option 1 was only \$80,000.00 and Rest Assured's first proposal was even cheaper than what we're deciding on?

Jeannette Livingston: Starkey actually presented two proposals. All the proposals were considered and the two (2) that worked for our goals were the two (2), Community Living Opportunities and Disability Cocoon. Starkey proposed two (2) completely different approaches.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

**5. CUSTODIAL SERVICES -- SEDGWICK COUNTY EXTENSION OFFICE
FUNDING -- FACILITIES MANAGEMENT**

(Request sent to 111 Vendors)

RFP #18-0062 Contract

	Aztec Property Services, LLC		HHM Facility Management LLC		Service Systems, Inc.		Amazing Touch Cleaning	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Sedgwick County Extension Office	\$2,366.00	\$28,392.00	\$2,432.00	\$29,184.00	\$2,144.00	\$25,728.00	\$3,100.00	\$37,200.00
Day(s) / Shift	Service Type A	Service Type B	Service Type A	Service Type B	Service Type A	Service Type B	Service Type A	Service Type B
Monday thru Friday 1st Shift - per sq. ft.	\$0.08	\$0.08	\$0.076	\$0.073	\$0.057	\$0.044	\$0.10	\$0.10
Monday thru Friday 2nd Shift - per sq. ft.	\$0.08	\$0.08	\$0.076	\$0.073	\$0.057	\$0.044	\$0.10	\$0.10
Saturday and Sunday 1st Shift - per sq. ft.	\$0.08	\$0.08	\$0.076	\$0.073	\$0.057	\$0.044	\$0.10	\$0.10
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.08	\$0.08	\$0.076	\$0.073	\$0.057	\$0.044	\$0.10	\$0.10
Periodic Cleaning Service Rates:								
Dry Vapor Steam Clean: per sq. ft.	\$0.35		\$0.14		N/A		N/A	
Grout Sealer: per sq. ft.	\$1.50		\$0.14		\$0.45		N/A	
Stain Protector: per sq. ft.	\$0.30		\$0.45		\$0.20		Included	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors)per sq. ft.	\$0.12		\$0.12		\$0.15		Included	
Floor: Carpet, clean by extraction, agitation and shampoo per sq. ft.	\$0.15		\$0.12		\$0.17		Included	
Wall: Tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.25		\$0.14		\$0.21		Included	
Upholstered chairs: Clean and shampoo each	\$20.00		\$3.50		\$10.00		\$5.00	

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

	Aztec Property Services, LLC	HHM Facility Management LLC	Service Systems, Inc.	Amazing Touch Cleaning
Service Call Rates:				
Monday thru Friday (1st shift)per person, per hour	\$27.00	\$22.95	\$21.77	\$15.00
Monday thru Friday (2nd shift) per person, per hour	\$27.00	\$22.95	\$21.77	\$15.00
Saturday and Sunday (1st shift)per person, per hour	\$27.00	\$28.95	\$32.67	\$18.00
Saturday and Sunday (2nd shift) per person, per hour	\$27.00	\$28.95	\$32.67	\$18.00
Holidays per person, per hour	\$35.00	\$35.95	\$43.54	\$22.00
Prices increase for years 2, 3 and 4 shall not exceed:				
Year 2	0.0%	0.0%	2.0%	0.0%
Year 3	0.0%	0.0%	2.0%	2.0%
Year 4	0.0%	3.0%	2.0%	3.0%
Day Porter:				
Full time Monday thru Friday 7:30 AM - 4:30 PM (weekly rate)	\$680.00	\$758.00	\$670.80	N/A

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

	Southwest Janitorial Service LLC		Best Corporation dba ServiceMaster by Best		Clean Tech Inc.		
	Monthly	Annual	Monthly	Annual	Monthly	Annual	
Sedgwick County Extension Office	N/A	N/A	\$5,540.00	\$66,480.00	\$3,410.00	\$40,920.00	
Day(s) / Shift	Service Type A	Service Type B	Service Type A	Service Type B	Service Type A	Service Type B	
Monday thru Friday 1st Shift - per sq. ft.	\$0.05	\$0.05	\$0.09	\$0.09	\$0.11	\$0.11	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.05	\$0.05	\$0.09	\$0.09	\$0.11	\$0.11	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.05	\$0.05	\$0.09	\$0.09	\$0.11	\$0.11	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.05	\$0.05	\$0.09	\$0.09	\$0.11	\$0.11	
Periodic Cleaning Service Rates:							
Dry Vapor Steam Clean: per sq. ft.	\$0.15		\$0.08		\$0.12		
Grout Sealer: per sq. ft.	\$0.15		\$0.25		\$0.16		
Stain Protector: per sq. ft.	\$0.15		\$0.18		\$0.14		
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.15		\$0.14		\$0.16		
Floor: Carpet, clean by extraction, agitation and shampoo per sq. ft.	\$0.15		\$0.16		\$0.12		
Wall: Tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.15		\$0.25		\$0.14		
Upholstered chairs: Clean and shampoo each	\$2.00		\$4.00		\$10.00		

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

	Aztec Property Services, LLC	HHM Facility Management LLC	Service Systems, Inc.	Amazing Touch Cleaning
Service Call Rates:				
Monday thru Friday (1st shift)per person, per hour	\$15.00	\$18.00	\$37.00	
Monday thru Friday (2nd shift)per person, per hour	\$15.00	\$18.00	\$46.00	
Saturday and Sunday (1st shift)per person, per hour	\$15.00	\$18.00	\$57.00	
Saturday and Sunday (2nd shift) per person, per hour	\$15.00	\$18.00	\$57.00	
Holidays per person, per hour	\$15.00	\$30.00	\$62.00	
Prices for years 2, 3 and 4 shall not exceed:				
Year 2	20.0%	3.0%	3.0%	
Year 3	20.0%	3.0%	3.0%	
Year 4	20.0%	3.0%	3.0%	
Day Porter (each) Full time Monday thru Friday 7:30 AM - 4:30 PM	\$130.00	\$800.00	\$752.00	
No Bid	Crowders Cleaning Services	Manuel Loscare	Source One Management	
	Molly Maid of Greater Wichita	P & E Building Services	MIT Cleaning and Restoration	
	Steamatic of Wichita Kansas	Joyful Cleaning		

On the recommendation of Britt Rosencutter, on behalf of Facilities Management, Richard Powell moved to **accept the proposal from Service Systems, Inc. to establish contract pricing at the rates listed above for one (1) year, with three (3) one year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee consisting of Tania Cole and David Portley - Facilities Management, Jackie Fees - Sedgwick County Extension Office and Britt Rosencutter - Purchasing evaluated all proposals based on the selection criteria outlined in the RFP. We short listed and interviewed four (4) of the proposers. The decision to choose Service Systems, Inc. was reached unanimously.

Questions and Answers

Richard Powell: This includes not only the office space and classroom areas of the extension building but also covers the large meeting halls and commons area?

Tania Cole: This includes the entire facility and the method for the cleaning will be similar to what we do for all of our other County buildings and that is the offices will be cleaned weekly and then the high traffic public areas such as your bathrooms, breakrooms, hallways, and conference rooms will be done daily.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

Richard Powell: I see on the documentation we were provided shows there would be occasions where they might work other than normal hours, Monday through Friday, 8:00 to 5:00?

Tania Cole: Yes. That is correct. If we have a big spill or something of that nature, we would call them out to come out and clean. If it's something of a small nature, we can have our two (2) facility maintenance employees out there take care of that.

Russell Leeds: Do we have experience with Service Systems, Inc.?

Tania Cole: We actually don't but, we're looking forward to the opportunity to work with them. As Britt said, we did the interview process and we were very pleased with their proposal, as well as what they had to say through their interview. We're looking forward for the opportunity to work with them.

Britt Rosencutter: We checked their references as well and they all spoke well of them.

Richard Powell: Are they local?

Britt Rosencutter: They have a local presence. They are out of Lenexa.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

**6. COST ALLOCATION PLANS, INDIRECT RATE PROPOSAL, JAIL STUDY PLAN and FULLY-LOADED HOURLY PERSONNEL RATES REPORT
FUNDING -- DIVISION OF FINANCE, DIVISION OF HEALTH, AND COMCARE**

(Request sent to 110 vendors)

RFP #18-0053 Contract

	MGT of America Consulting, LLC					
1. County-wide Cost Allocation Plan & Indirect Cost Rate Proposal	Year 1	Year 2	Year 3	Option Year 4	Option Year 5	Total
	\$15,750.00	\$15,750.00	\$15,900.00	\$16,000.00	\$16,250.00	\$79,650.00
2. Health Department Cost Allocation Plan & Rate	\$700.00	\$700.00	\$750.00	\$800.00	\$850.00	\$3,800.00
3. Jail Rate Study	\$2,750.00	\$2,750.00	\$2,750.00	\$2,900.00	\$2,900.00	\$14,050.00
4. COMCARE Billing Rates*	\$2,250.00	N/A	\$2,350.00	N/A	\$2,500.00	\$7,100.00
Grand Totals	\$21,450.00	\$19,200.00	\$21,750.00	\$19,700.00	\$22,500.00	\$104,600.00
No Bid	Busby Ford and Reimer, LLC		Allen, Gibbs & Houlik, L.C.	BKD, LLP	UBS Financial Services	
	First River Advisory L.L.C.	George K Baum & Company	Government Financial Strategies	King Financial Consultants, Inc.		
	Columbia Capital Management, LLC	Fieldman, Rolapp and Associates, Inc.	Financial Solutions, LLC	WM Financial Strategies		
	Kirkpatrick, Sprecker & Company, LLP	Melvin L Bird CPA	REEF Solutions First	S.B. Clark Companies		

On the recommendation of Kristen McGovern, on behalf of the Division of Finance, Division of Health, and COMCARE, Linda Kizzire moved to **accept the proposal from MGT of America Consulting, LLC and execute a three (3) year contract with two (2) one (1) year options to renew for a total cost of \$104,600.00.** Russell Leeds seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Marty Hughes and Hope Hernandez - Division of Finance, Lucretia Burch - Division of Health, Tracy Lolley - COMCARE, and Kristen McGovern - Purchasing evaluated the proposal based on the criteria set forth in the RFP. The evaluation committee selected MGT of America Consulting, LLC based on the staff's previous years of experience with the county's prior plans and locally provided support that all had positive results.

A cost allocation plan (CAP) is the allocation of indirect services provided by central service departments to direct service departments and their programs. The CAP is prepared in accordance with the policies and procedures contained in the Office of Management and Budget (OMB) Circular A-87, thus allowing these indirect costs to be applied to federal and state grant programs.

*COMCARE Billing Rates are only scheduled to be completed every other year, consistent with Sedgwick County's schedule.

BOARD OF BIDS AND CONTRACTS DECEMBER 6, 2018

Questions and Answers

Angela Caudillo: This is my first experience with this. As a COMCARE employee, is it correct to assume I abstain from this vote?

Mike Fessinger: You can abstain if you want. You don't have to. Although COMCARE is benefited by this, other divisions are going to use this as well. It doesn't sound like you were involved in the selection. I also assume you don't have some personal stake in this.

Angela Caudillo: That is correct.

Richard Powell: I'd ask the same question from my perspective with the Sheriff's Office. I don't believe we directly benefit from any of this either. If there are funds involved, they would go to the general fund in the county. I do review the reports and we use those as a basis for other things we do in the Sheriff's Office. All the information I look at comes from Mr. Hughes.

Michael Fessinger: My answer would be the same. You can abstain if you want but you don't have to.