

**ITEM REQUIRING BOCC APPROVAL
(6 ITEMS)**

**1. 911 BACK-UP -- EMERGENCY COMMUNICATIONS
FUNDING -- EMERGENCY COMMUNICATIONS**

(Single Source)

#18-2056 Contract

| | Voice Products Service, LLC |
|--|-----------------------------|
| 24 Channel Back-up Site Recording System Upgrade | \$19,265.00 |
| 10/15/2019 through 10/14/2020 | \$30,113.00 |
| 10/15/2020 through 10/14/2021 | \$30,113.00 |
| 10/15/2021 through 10/14/2022 | \$30,113.00 |
| 10/15/2022 through 10/14/2023 | \$30,113.00 |
| Total | \$139,717.00 |

On the recommendation of Kristen McGovern, on behalf of Emergency Communications, Tim Myers moved to **accept the quote from Voice Products Service, LLC and establish contract pricing for the costs listed above.** Linda Kizzire seconded the motion. The motion passed unanimously.

Voice Products Service, LLC is the only authorized dealer and maintenance provider for the NICE Recording system in the state of Kansas and surrounding region. Voice Products Service, LLC provides the equipment to record or log, phone calls made and received at 911, as well as radio traffic that occurs on the Public Safety radio system. The recording of these audio files is critical for investigative and prosecutorial efforts, as well as, for adherence to the Kansas Open Records Act. This contract includes the installation of recording equipment at the 911 back-up site, in order to record phone calls and radio traffic when operating out of that location, as well as the maintenance for the existing equipment at the main 911 site located at 714 N. Main.

Questions and Answers

Linda Kizzire: Is this our current vendor?

Elora Forshee: It is, yes.

Linda Kizzire: We only need 24 channels?

Elora Forshee: At the back-up site, yes we only need 24 channels. We have many more channels at the main site but this is the purchase of that initial equipment at the back-up site, the maintenance for that equipment, and the continued maintenance on the equipment that's already installed at the main site.

Tom Stolz: It's a single source dealing with the new phone system?

Elora Forshee: Yes, it is. The current vendor we have is NICE, which is supported by Voice Products, which is the only licensed vendor in the region. This is our current system. This kind of marries into it nicely where we are able to access those recordings that are occurring at the back-up site from both the main site and if we were to completely lose our main site then we've got it at the back-up site. Yes, it marries into our phone system and is all compatible.

2. INTERNET CIRCUIT (CENTURYLINK, INC.) -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS)
FUNDING -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES
 (Single Source)

#18-2051 Contract

| Description | CenturyLink, Inc. | | | |
|--|-------------------|---------------------------|------------------------|---------------------|
| | Quantity | Term (Months) | Monthly Recurring Cost | One Time Activation |
| Service address: 714 N. Main St., Wichita, KS | | | | |
| Internet Access - 1 Gbps x 1 Gbps | 1 | Co-term to 1/18/22 | \$1,773.02 | \$0.00 |
| Internet Transport - Ethernet 1 Gbps x 1 Gbps | 1 | Co-term to 1/18/22 | \$290.05 | \$0.00 |
| Total | | | \$2,063.07 | \$0.00 |

On the recommendation of Paul Regehr, on behalf of Information Technology and Support Services, Tim Myers moved to **accept the quote from CenturyLink, Inc. at the rates listed above to expire January 18, 2022.** Linda Kizzire seconded the motion. The motion passed unanimously.

ITSS discontinued the 100 Mbps fiber connection when COMCARE Community Support Services (CSS) moved to the 4035 E. Harry St. "Harry Street Mall" (which already had a 100 Mbps fiber connection). As the CSS circuit was still on contract, it was decided to increase Sedgwick County's circuit for Internet at 714 N. Main St. to 1 Gbps download/1 Gbps upload.

The current monthly cost for internet connections with CenturyLink, Inc. is \$2,907.34. With this move, CenturyLink, Inc. has offered to co-term our current contract to allow us to move up to a 1 Gbps Internet connection for \$2,063.07 per month. This is a savings of \$844.27 per month.

Note:

The 'co-term' contract will start as soon as it is signed and returned to CenturyLink, Inc.

The 'Internet Access' and 'Internet Transport' are both part of the same Internet connection.

Questions and Answers

Tom Stolz: Is the savings because of the enhanced system or is the savings over what we are currently doing today?

Joe Currier: I believe the savings is because out of good faith from CenturyLink because we have very few circuits with them. They are trying to retain our business. When CSS moved out, we were still under contract with them so we had to reallocate where we put that bandwidth. We moved that downtown to the 714 circuit increasing to a 200 Mbps connection. When we did that, they offered to bring it up to a 1 Gbps connection for us.

Angela Caudillo: Since we were already obligated and then we reallocated to a different location, does this then extend what would have been that termination date for that contract?

Joe Currier: This one is actually co-terming to the same termination date.

3. INTERNET CIRCUIT (COX BUSINESS) -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS)
FUNDING -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES
 (Single Source)

#18-2050 Contract

| Description | Cox Business | | | | |
|---|--------------|-------------------|---------------|------------------------|---------------------|
| | Quantity | Unit Price | Term (Months) | Monthly Recurring Cost | One Time Activation |
| Service address: 510 N. Main St. | | | | | |
| Cox Fiber Internet Circuit for General Business usage: 1 Gbps x 1 Gbps | 1 | \$3,130.00 | 60 | \$3,130.00 | |
| Monthly Subtotal | | | | \$3,130.00 | |
| | | | | | |
| Service address: 714 N. Main St. | | | | | |
| Cox Cable Internet Circuit for Guest Usage: 1 Gbps x 35 Mbps | 1 | \$514.00 | 60 | \$514.00 | |
| Cox Cable Modem | 1 | \$4.99 | 60 | \$4.99 | |
| Cox Cable Modem Activation | 1 | \$25.00 | | | \$25.00 |
| Monthly Subtotal | | | | \$518.99 | \$25.00 |
| Monthly Total | | | | \$3,648.99 | \$25.00 |
| Total Spend | | | | \$218,964.40 | |

On the recommendation of Paul Regehr, on behalf of Information Technology and Support Services, Tim Myers moved to **accept the quote from Cox Business at the rates listed above for sixty (60) months.** Angela Caudillo seconded the motion. The motion passed unanimously.

Sedgwick County currently has two (2) 100 Mbps fiber Internet connections downtown with Cox Business: One (1) to 510 N. Main St. for general business usage.
 One (1) to 714 N. Main St. for guest usage.

This new contract is to increase our general business usage Internet circuit from a 100 Mbps download/100 Mbps upload fiber connection to a 1 Gbps download/1 Gbps upload fiber connection. This is a ten (10) fold increase in speed.

The new contract will also change our guest Internet circuit from a 100 Mbps download/100 Mbps upload fiber connection to a 1 Gbps download/35 Mbps upload cable connection. This is also a ten (10) fold increase in the download speed.

These changes will provide the county with a net savings of \$351.01 per month or \$21,060.60 over the duration of the contract.

This will replace the current contract with Cox Business.

Note:

The guest Internet circuit is located at 714 N. Main St. and is accessible across all of the wireless networks wherever the guest network is available. A guest network rarely would have a need for fast upload speeds, thus 35 Mbps will be sufficient.

Questions and Answers

Tom Stolz: I have the same question as the last one. The savings we're talking about is what we're doing today or is the savings because we have a faster system?

Joe Currier: The savings is simply because the change from the fiber connection on the guest internet circuit to a high speed internet connection over coax. So you are going from fiber to coax. It's different technology and easier for them to provide a lower level service agreement.

Linda Kizzire: What we just approved before was for 714 N. Main and this is referencing 714 N. Main also. Are they going to have two connections there?

Joe Currier: We have three internet connections total at the county. Two of them are for our general business usage. We are moving both of those to a fiber 1 Gbps internet connection. One is through Cox and one is through CenturyLink. The second Cox connection we have is fiber and are changing to coax and that's what we are using for our guest circuits. So yes, there will be two at 714 N. Main, one is for guest and the other for general business usage.

Linda Kizzire: There's not a way that CenturyLink could have provided the guest service also?

Joe Currier: We utilize both carriers to have different locations. If one carrier has problems on their network, we're not impacted. We're still up and running with our internet circuit.

Linda Kizzire: So really there's not an overall savings between the two of about \$300.00 instead of the \$844.00 that's currently referenced on the second item.

Tom Stolz: It sounds like now we have a redundant system.

Joe Currier: We've have a redundant system at 100 Mbps. Because of the CSS move, we had to assume some of that and made us look back to renegotiate some of the contracts we have so that's why we are presenting both of these. Generally we like to stay with both of the internet connections at the same speed so the systems can send out the data without any trouble or interference of low balancing.

Tom Stolz: In the old model, we had a redundant system albeit slower, did we have two providers with the same dynamic we are talking about today?

Joe Currier: Yes. The only thing we're doing here is increasing the speeds on the two internet pipes on guest circuit.

Joe Thomas: Linda, if you look at the next page, Jack has put together notes showing the current and proposed rates and the cumulative savings figures.

Linda Kizzire: I struggle with paying two different vendors for the same service.

Tom Stolz: We have historically done that. If we lose a provider, we have to continue operations.

Joe Currier: We have had that happen in the past where if Cox would have a problem with a router in one of their outlets that we would go down completely, that would take down our internet, our website, all of our services we do, all of our external web applications and everything. So by going with the diverse paths, the providers can maintain should there be trouble with their networks.

Notes for 18-2050 and 18-2051

Current

| Description | Provider | Speed/Type | Cost (Monthly Recurring) |
|---|-------------------|----------------|--------------------------|
| 510 N. Main St. Data Center Fiber Internet Circuit for General Business usage | Cox Business | 100 Mbps Fiber | \$2,000.00 |
| 714 N. Main St. Data Center Fiber Internet Circuit for Guest Usage | Cox Business | 100 Mbps Fiber | \$2,000.00 |
| Cox Business Total | | | \$4,000.00 |
| 714 N. Main St. Data Center Fiber Internet Circuit for General Business usage | CenturyLink, Inc. | 100 Mbps Fiber | \$2,063.07 |
| 635 N. Main St. COMCARE CSS Internet Circuit | CenturyLink, Inc. | 100 Mbps Fiber | \$844.27 |
| CenturyLink, Inc. Total | | | \$2,907.34 |
| Grand Total | | | \$6,907.34 |

Proposed

| Description | Provider | Speed/Type | Cost (Monthly Recurring) |
|---|-------------------|--------------|--------------------------|
| 510 N. Main St. Data Center Fiber Internet Circuit for General Business usage | Cox Business | 1 Gbps Fiber | \$3,130.00 |
| 714 N. Main St. Data Center Cable Internet Circuit for Guest Usage | Cox Business | 1 Gbps Cable | \$518.99 |
| Cox Business Total | | | \$3,648.99 |
| 714 N. Main St. Data Center Fiber Internet Circuit for General Business usage | CenturyLink, Inc. | 1 Gbps Fiber | \$2,063.07 |
| Grand Total | | | \$5,712.06 |
| Total Savings | | | \$1,195.28 |

The circuit at the vacated COMCARE Community Support Services (CSS) site is gone. All Internet circuits receive an increase in download bandwidth from 100 Mbps to 1 Gbps (1,000 Mbps), and the county sees a total savings for both contracts 18-2050 and 18-2051 of \$1,195.28 per month.

Notes:

714 N. Main St. is the Data Center at Emergency Communications.

510 N. Main St. is the Data Center at the historic courthouse.

4. SURPLUS PROPERTY AUCTION SERVICES -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Request sent to 30 vendors)

RFP #18-0048 Contract

| | | | |
|---|--|--|--|
| | IronPlanet, Inc. dba GovPlanet | Purple Wave, Inc. dba Purple Wave Auction | The Public Group, LLC dba Public Surplus |
| Surplus Property Auction Services. Percentage (%) of gross auction proceeds. | 10% buyer's fee, full service online seller fee 5%, seller do-it-yourself seller fee 2.5% | 10% buyer's fee | 7% buyer's fee |
| No Bids | Woody Auction | Evenson Auctioneers Inc | JP Weigand & Sons |
| | Wray Auction Services | I35 Auto Auction | Lone Star Auctioneers, Inc. |
| | Williams & Williams Marketing Services | | |

On the recommendation of Paul Regehr, on behalf of the Division of Finance, Linda Kizzire moved to **accept the best proposal from Purple Wave, Inc. dba Purple Wave Auction and establish a contract for three (3) years with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Ammi Walters, Division of Finance; Penny Poland, Fleet Management; Juaquina Bowers, Division of Information Technology and Support Services and Paul Regehr - Purchasing evaluated and scored the responses based on criteria set forth in the RFP. All three vendors gave demonstrations. Purple Wave Auction was given the highest score and chosen for award.

Purple Wave Auction is Sedgwick County's current provider for this service. The county has consistently received good customer service from them and any issues are resolved quickly.

The territory manager handles all showings. He lives near Wichita and is always available to handle concerns, take pictures and meet with buyers even on short notice. If a buyer is late in taking their purchased item, county personnel can call him and he will move the item to Purple Wave Auction's local storage facility at no cost to the county. Purple Wave Auction staff are professional and knowledgeable about auctions. They are able to provide options for selling and quick estimates for an item's value. Their service is provided at no cost to the county.

IronPlanet, Inc. dba GovPlanet and The Public Group, LLC dba Public Surplus personnel need to travel considerable distances to provide in-person assistance to the county. This can potentially cause delays and obligate county staff to use their valuable time to take care of common auction tasks. These two companies also do not have local storage facilities.

Note:

Net sales for 2017 were \$234,260.00. This does not include the Sheriff's Office because their sales are tracked by them.

Questions and Answers

Tom Stolz: When we get items ready for auction, do we store them in a singular location or is it all over the county?

Ammi Walters: It depends on the size of the item. Mostly the surplus is stored under the employee parking garage. However, if it's a bigger piece of equipment like a rolling cabinet system or a huge x-ray machine, it is kept at the location and our surplus contact goes to that location and does everything he needs to do there.

Tom Stolz: Is that Purple Wave that does that or somebody different?

Ammi Walters: That's Purple Wave.

Tom Stolz: While we're waiting for said auction, will Purple Wave store that in a storage building while the auction goes on?

Ammi Walters: No. That stays in place. Once the auction is finished, he meets the winning bidder at that location to help unload and makes sure that bidder gets exactly what they paid for. Nothing more, nothing less.

Tom Stolz: The reason I asked that is because part of our justification for basically going for a more expensive provider is the other two companies don't have local storage facilities, which makes it seem like it's significant. If we're not even storing our stuff there, why is it even mentioned in here?

Ammi Walters: The main reason I feel we went with them is because the person with Purple Wave is local. He is able to come take pictures, meet with bidders, do everything else. With the other two companies, they wanted us to take pictures and upload the information. That's something we feel we could do on eBay or Craigslist without them.

Tom Stolz: When we put the RFP out, was that a requirement for the company to take the pictures?

Joe Thomas: Since this was a proposal, we asked them to give us the best solution. These are all buyer's fees. They could charge the buyer 7% but we're picking up the excess costs. The buyer pays them less, but we pay more in our costs by taking care of it. Purple Wave puts the cost on the buyer at 10%.

Tom Stolz: It costs the buyer more to do business with Purple Wave than it would with the public group.

Joe Thomas: What they are saying is instead of having the county having to pay for the work, they are putting that expense on the buyer.

Tom Stolz: We've had the same discussion every time we hire auction because people come to an auction with a certain amount of money in their pocket and if they are going to have to pay more of a buyer's fee, they are going to have to pay the county less. That's the give and the take of that. I get the locality is important.

Tim Myers: How often do they have to store if a buyer doesn't show up? Is that something we've seen regularly occur?

Ammi Walters: I've been doing this for five years and I've never had to have them store anything. Our auctions are usually held monthly. If we need them to be more often, they are able to do that for us. So we able to get the surplus in and out quickly.

Tom Stolz: Do we know if the City of Wichita still uses Purple Wave?

Ammi Walters: They do at this time.

Linda Kizzire: If we've never had to have them store anything, there's a statement in here if the buyer's late that we'll move it to their local storage facility at no cost but we've never used that service.

Tom Stolz: But if we did, Purple Wave would handle it. The other two have no capacity.

Ammi Walters: Penny handles the fleet surplus and she said they do use it for some of the fleet vehicles. That's probably a lot more helpful because their equipment is a lot bigger than what I deal with.

5. LAKE AFTON PARK ACCESSIBLE BOAT DOCK AND PARKING -- PROJECT SERVICES**FUNDING -- ADA COMPLIANCE-16+**

(Request sent to 133 vendors)

RFB #18-0051 S/C#8000134748

| | | | |
|--------------------------------|---|-----------------------------------|---------------------------------|
| | Bauer & Son Construction | Compton Construcion Services, LLC | Conspec Inc., dba Kansas Paving |
| Lump Sum Base Bid | \$65,900.00 | \$86,670.00 | \$103,000.00 |
| Days to Substantial Completion | 100 | 90 | 135 |
| Days to Final Completion | 10 | 15 | 30 |
| Total Calendar Days | 110 | 105 | 165 |
| Bid Bond | Yes | Yes | Yes |
| Acknowledge Addenda | Yes | Yes | Yes |
| | Dondlinger & Sons Construction Co, Inc. | Multicon | Graycon Building Inc |
| Lump Sum Base Bid | \$95,675.00 | \$92,455.00 | \$73,548.00 |
| Days to Substantial Completion | 60 | 80 | 180 |
| Days to Final Completion | 10 | 10 | 0 |
| Total Calendar Days | 70 | 90 | 180 |
| Bid Bond | Yes | Yes | Yes |
| Acknowledge Addenda | Yes | Yes | Yes |
| No Bid | Blair Construction, Inc. | Choice Exteriors, LLC | CWC Outdoors, Inc. |
| | Fall Creek Builders, Inc. | Sauerwein Construction Co., Inc. | Greening Construction, Inc. |
| | Martin K. Eby Construction Co., Inc. | Professional Systems Engineering | Nowak Construction Co., Inc. |
| | Specialty Contractors Inc. | The Law Company, Inc. | Welborn Sales |
| | Wildcat Construction Co., Inc. | Evans Building Co., Inc. | L.M. Merriman, Inc. |
| | Tru Building Construction Innovation | | |

On the recommendation of Kristen McGovern, on behalf of Project Services, Tim Myers moved to **accept the low bid from Bauer & Son Construction in the amount of \$65,900.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

This project includes installation of an accessible boat dock, parking, and accessible routes to serve the boat dock. Removal and hauling away of the former dock after the new dock is fully functional is also included in this bid.

Questions and Answers

Tim Myers: Have we done business with Bauer & Son Construction before?

Kristen McGovern: We have.

Linda Kizzire: Is there more than one dock we will be replacing over time or is it just this one?

Sandy Anguelov: This is the only boat dock at Lake Afton.

6. SEDGWICK COUNTY PARK - ADA IMPROVEMENTS & VAULT RESTROOM FACILITY -- PROJECT SERVICES FUNDING -- ADA COMPLIANCE-16+VAULT TYPE TOILET SCP

(Request sent to 191 vendors)

RFB #18-0052 S/C#8000134748

| | Compton Construction Services, LLC | Bauer & Son Construction | Multicon, Inc. | Farha Construction Inc. |
|--|------------------------------------|-------------------------------------|----------------------------------|----------------------------|
| Lump Sum Base Bid | \$224,700.00 | \$176,900.00 | \$233,198.70 | \$255,433.00 |
| Alternate One: Vault Restroom Facility - Construct male/female vault style waterless restroom & one ADA striped parking stall. | \$66,700.00 | \$69,900.00 | \$108,257.60 | \$142,211.00 |
| Total | \$291,400.00 | \$246,800.00 | \$341,456.30 | \$397,644.00 |
| Days to Substantial Completion | 90 | 150 | 120 | 180 |
| Days to Final Completion | 20 | 10 | 15 | 30 |
| Total Calendar Days | 110 | 160 | 135 | 210 |
| Bid Bond | Yes | Yes | Yes | Yes |
| Acknowledge Addenda | Yes | Yes | Yes | Yes |
| No Bid | Choice Exteriors | Wright Asphalt | D&M Construction | Evans Building Company Inc |
| | Fall Creek Builders Inc. | Holland Paving | LM Merriman, Inc. | Nowak Constructions |
| | Prairie Constructions LLC | Snodgrass Construction | The Law Company Inc | Winter Concrete |
| | Custom Homes by Dean and Sons | | Wildcat Construction Company Inc | |

On the recommendation of Kristen McGovern, on behalf of Project Services, Tim Myers moved to **accept the low bid from Bauer & Son Construction in the amount of \$246,800.00**. Linda Kizzire seconded the motion. The motion passed unanimously.

This project includes ADA upgrades throughout Sedgwick County Park. New concrete sidewalks, accessible routes, parking to the bocce ball area, tennis courts, rollerblade, horseshoe, and bridge crossing amenities. New ADA picnic tables, trash receptacles, grills, and benches. This project also includes an alternate for a vault style restroom facility with an ADA parking stall.

Questions and Answers

Angela Caudillo: Is it typical to see such a large difference in bids? Do you know what the reason would be for that? Is one company more highly motivated?

Joe Thomas: It may depend on their work schedule or how hungry they are to get that project. So they are more competitive at times.

Tom Stolz: I mean the Public Works projects the differential is even greater.

Joe Thomas: It's usually the scheduling. They bid a little higher so they don't necessarily get it.