

**ITEMS REQUIRING BOCC APPROVAL**  
(4 Items)

**1. 2017 BOND TEKK (R175-J) -- PUBLIC WORKS**

**FUNDING -- R175 PREVENTIVEMX-16+**

(Request sent to 47 vendors)

RFB #17-0064 S/C #8000109464

|   |  |                                       |                                    |                                |
|---|--|---------------------------------------|------------------------------------|--------------------------------|
| Engineer's Estimate: \$897,651.45   | <b>Shilling Construction Company, Inc.</b> | Cornejo & Sons, LLC                   | APAC-Kansas, Inc., Shears Division |                                |
| Bonded Dense-Graded Hot Mix Asphalt Overlay & Pavement Marking on selected roads in Sedgwick County, Kansas | <b>\$786,339.45</b>                        | \$835,505.45                          | \$907,736.70                       |                                |
| Acknowledge Addendum  | <b>Yes</b>                                 | Yes                                   | Yes                                |                                |
| Bid Bond  | <b>Yes</b>                                 | Yes                                   | Yes                                |                                |
| No Bids   | Nowak Construction Company                 | Dondlinger Construction               | Bergkamp Construction              | Wildcat Construction Co., Inc. |
|   | Pearson Construction, LLC                  | HWA Davis Construction & Supply, Inc. | WB Carter Construction Co.         | Roadsafe Traffic Systems       |
|   | Traffic Control Services, Inc.             | PPJ Construction, Inc.                |                                    |                                |

On the recommendation of Kristen McGovern, on behalf of Public Works, Jennifer Dombaugh moved to **accept the low bid from Shilling Construction Company, Inc. in the amount of \$786,339.45**. Scott Hadley seconded the motion. The motion passed unanimously.

Bond Tekk is a dense-graded BM-1(bituminous mix) of finer aggregate which creates a 1" overlay for a smoother driving surface. It will be used to fill ruts and revitalize surfaces for approximately 9.7 miles of selected county roads.

***Questions and Answers***

Scott Hadley: "I see an estimated cost of almost \$900,000 but the bids were 786 and 339. Is that...?"

Jim Weber - Deputy Director, Public Works: "State law requires that the engineer provide an estimate. The project needs to come in under that estimate or 10% that you can go. So in this case the engineer's estimate was \$897,000. We have two bids below that and one above. We consider that a perfect estimate."

# BOARD OF BIDS AND CONTRACTS JUNE 8, 2017

## 2. EMPLOYEE DENTAL BENEFITS -- DIVISION OF HUMAN RESOURCES FUNDING -- DIVISION OF HUMAN RESOURCES

(Request sent to 14 vendors)

RFP #17-0014 Contract

|                                |                                     |   |                              |
|--------------------------------|-------------------------------------|---|------------------------------|
|                                | Significant Benefit Services, Inc.  | Metropolitan Life Insurance Company dba MetLife                                     | UnitedHealth Care            |
|                                | Price per employee per month        |   |                              |
| Initial Term – Three (3) years | \$3.50                              | \$2.65 employee only<br>\$5.30 employee + one dependent<br>\$7.96 employee + family | \$3.20                       |
| Renew Option Year One (1)      | \$3.50                              | will not be increased by more than 8%   | TBD                          |
| Renew Option Year Two (2)      | \$3.50                              | TBD   | TBD                          |
|                                |                                     |   |                              |
|                                | HealthSmart Benefit Solutions       | Blue Cross Blue Shield of Kansas, Inc.  | Delta Dental of Kansas, Inc. |
|                                | Price per employee per month        |   |                              |
| Initial Term – Three (3) years | \$4.20                              | \$3.42  | \$3.26                       |
| Renew Option Year One (1)      | \$4.20                              | \$3.56  | \$3.35                       |
| Renew Option Year Two (2)      | \$4.20                              | \$3.70  | \$3.35                       |
|                                | Aetna Life Insurance Company        | The Guardian Life Insurance Company of America                                      |                              |
|                                | Price per employee per month        |   |                              |
| Initial Term – Three (3) years | \$2.90                              | \$2.50  |                              |
| Renew Option Year One (1)      | \$3.01                              | TBD   |                              |
| Renew Option Year Two (2)      | \$3.13                              | TBD   |                              |
| No Bid                         | Carington International Corporation |   |                              |

## BOARD OF BIDS AND CONTRACTS JUNE 8, 2017

On the recommendation of Kara Kingsley, on behalf of the Division of Human Resources, Richard Powell moved to **accept the proposal from Delta Dental of Kansas, Inc. (Delta Dental) and establish a three (3) year contract with two (2) one (1) year options to renew.** Scott Hadley seconded the motion. The motion passed unanimously.

A committee comprised of Eileen McNichol, Heather Poorman and Rebecca Page - Human Resources, Tom Stolz - Interim Deputy County Manager and Kara Kingsley - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. The committee unanimously decided to recommend Delta Dental for award.

Delta Dental plan covers 100% of all diagnostic and preventive work, which includes oral evaluations, x-rays, cleanings, topical fluoride, space maintainers, and sealants. This plan will also cover 80% of basic work, 50% major work and, 50% orthodontics. Members must have at least one cleaning per year to remain at the 80% basic level or the basic level amount shifts to 50%.

UnitedHealth Care did not provide pricing past the initial term and their proposed plan only covers 50% of basic for the first year. The coverage jumps to 80% the second year if the employee completes preventive service requirements. Our current plan and the proposed plan from Delta Dental offers 80% upfront for basic work. Members must have at least one cleaning per year to remain at the 80% basic level or the basic level amount shifts to 50%.

Aetna Life Insurance Company (Aetna) only provided orthodontics for children up to age 20, Delta Dental is offering coverage up to age 26. Aetna, does not provide ID cards. They also forecasted a higher claim funding level.

The Guardian Life Insurance Company of America did not provide pricing past the initial term, the committee also had concerns over the turnover rate and current litigation. Also, it was confirmed that 100 employees would not have in network provider access.

Delta Dental is our current vendor.

### *Questions and Answers*

Richard Powell: "In the third paragraph, the last sentence 'Our current plan and the proposed plan from Delta Dental offers 80% upfront for basic and major work.' but in the second paragraph right above that says 'This plan will also cover 50% to 80% of basic work, 50% major work.' To me these appear to be in conflict with each other.

Heather Poorman, HR Benefits Manager, Division of Human Resources: "It appears the third paragraph is incorrect. Delta Dental actually pays 50% for major work. So it is 80% for basic and 50% for major.

Richard Powell: "80% coverage for basic and 50% for major?"

Heather Poorman: "Correct."

Richard Powell: "So then in the fourth paragraph we'll see continuation for 80% for basic as it is currently and the proposed plan will increase to 80%?"

Heather Poorman: "No, I think this is just incorrect so what Delta is offering is what we currently have. 100% of preventative, 80% of basic and 50% of major."

## BOARD OF BIDS AND CONTRACTS JUNE 8, 2017

### 3. FIRE SMOKE DAMPER REPAIR FOR ADULT DETENTION FACILITY -- OPERATIONS SUPPORT SERVICES FUNDING -- DETENTION MAINTENANCE

(Request sent to 50 vendors)

RFB #17-0037 S/C #8000109310

|  | Blue Star Contracting, LLC         |                  | LSS Life Safety Services, LLC  |                         |
|--|------------------------------------|------------------|--------------------------------|-------------------------|
| Replacement of 258 Fire Smoke Damper Actuators | \$79,917.00                        |                  | \$149,278.00                   |                         |
| Hourly Rate for On-Call Repair                 | \$90.00                            |                  | \$95.00                        |                         |
| After Hours Rate for On-Call Repair            | \$135.00                           |                  | \$125.00                       |                         |
| Weekends and Holidays Rate for On-Call Repair  | \$135.00                           |                  | \$175.00                       |                         |
| Parts Cost + Percentage Markup                 | 30%                                |                  | 20%                            |                         |
| Days to Complete Fire Smoke Damper Actuator    | 40                                 |                  | 65                             |                         |
| No Bids  | Mechanical Systems, Inc.           | Kelly & Dawson   | ProTec Security Services, Inc. | Fahnestock Plumbing     |
|  | Moody Heating and Air Conditioning | Com-Tec Security | Heritage Fire Sprinkler, Inc.  | Heaven Engineering, LLC |
|  | Five Star Mechanical, Inc.         |                  |                                |                         |

On the recommendation of Kristen McGovern, on behalf of Operation Support Services, Scott Hadley moved to **accept the low bid from Blue Star Contracting, LLC in the amount of \$79,917.00 and establish contract pricing at the rates listed above for (3) three years with (2) two (1) one years options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The fire/smoke actuators average life span is ten years. The 258 actuators being replaced have exceeded their life expectancy and are now approximately eighteen years old. There are a total of 258 actuators and it was decided to replace all 258 actuators due to the age of each actuator being past the life expectancy.

The vendor was contacted to confirm their ability to meet the requirements of the scope of work.

## **BOARD OF BIDS AND CONTRACTS JUNE 8, 2017**

### ***Questions and Answers***

Scott Hadley: “On the cost – it looks like \$70,000 less. Are we confident they can provide the level of service and what is needed with Blue Star Contracting?”

Kristen McGovern: “That was our question, because there is a significant difference in the two quotes that we received. We interviewed Blue Star Contracting and we made sure they understood the entire scope of the work in the project.”

Scott Hadley: “I was wondering because of the disparity in the cost.”

Kristen McGovern: “Yes.”

Tom Stolz: “It is worth validating and we did that.”

Kristen McGovern: “We did that.”

Tom Stolz: “On any other county project we have a number of things that need to be fixed. Is it cost effective and efficient for us to fix all 258 vs. piecemealing them out? Is there efficiency in that approach vs. figuring out what needs it and what doesn’t?”

Greg Tuxhorn, Building Services Mgr., Division of Information and Operations: “These particular 258 actuators have failed. There is a project that we are gonna go into to start looking for these because they are inspected every four years and this is quite a few that were unexpected of being in violation of. Yes, it is going to be cost effective as we go forward that we need to do a larger inspection of these. Maybe not what is required every four years but annually.”

Tom Stolz: “Very good sir, but for this project – these all are failing?”

Greg Tuxhorn: “Yes they have failed and we have been in violation with the state. We have to fix them.”

## BOARD OF BIDS AND CONTRACTS JUNE 8, 2017

### 4. FLOOR CARE FOR ADULT RESIDENTIAL FACILITY -- DIVISION OF CORRECTIONS FUNDING -- DIVISION OF CORRECTIONS

(Request sent to 344 vendors)

RFB #17-0041 Contract

|                                |                         |                                     |  |
|--------------------------------|-------------------------|-------------------------------------|--|
|                                | Able Janitorial, Inc.   | Wise & Associates Enterprises, Inc. | <b>SourceOne Management Services, Inc.</b> |
| Tile Floors - Cost per Quarter | \$2,413.00              | \$2,267.00                          | <b>\$1,995.00</b>                          |
| Carpet - Cost per Semi-Annual  | \$1,243.75              | \$1,712.00                          | <b>\$795.00</b>                            |
| Acknowledge Addenda            | Yes                     | Yes                                 | <b>Yes</b>                                 |
| No Bids                        | P & E Building Services | Wichita Maid Service                | C&S Building Services, Inc.                |
|                                | A & T Cleaning Services | Console Cleaners                    | Sparkle Wichita                            |

On the recommendation of Britt Rosencutter, on behalf of the Division of Corrections, Richard Powell moved to **accept the low bid from SourceOne Management Services, Inc. at rates listed and establish contract pricing for one (1) year with three (3) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The last contracted vendor for these services was HHM Facility Management and the estimated annual spend was \$10,500.

#### *Questions and Answers*

Tom Stolz: "HHM did not bid again?"

Britt Rosencutter: "They did not."