Event Impact Summary Destination: Visit Wichita

| Event Parameters | | Key Results | |
|-------------------------|------------------------------|--------------------------|-------------|
| Event Name: | Figure Skating Championships | Business Sales (Direct): | \$4,323,812 |
| Organization: | USA Figure Skating | Business Sales (Total): | \$6,913,612 |
| Event Type: | College Championships | Jobs Supported (Direct): | 1,060 |
| Start Date: | 1/11/2021 | Jobs Supported (Total): | 1,226 |
| End Date: | 1/17/2021 | Local Taxes (Total): | \$116,660 |
| Overnight Attendees: | 2900 | Net Direct Tax ROI: | \$103,410 |
| Day Attendees: | 26100 | Estimated Room Demand: | 7,445 |

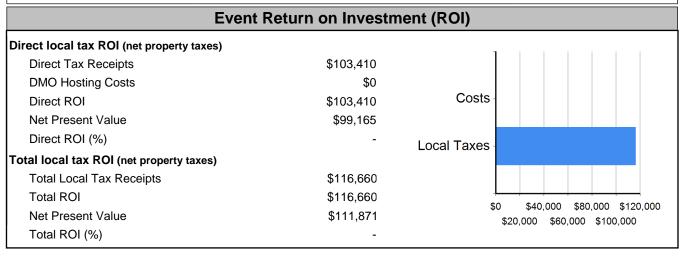
Direct Business Sales Sales by Source Sales by Sector \$5,000,000 Trans. \$4,000,000 Space Rental Retail \$3,000,000 Recreation \$2,000,000 Lodging Food/Bev \$1,000,000 **Business Services** \$0 Attendees Organizer Media \$200,000 \$400,000 \$600,000 \$800,000 \$1,000,000 \$1,200,000

| Industry | Attendees | Organizer | Media/Sponsors | Total |
|-------------------|-------------|-----------|----------------|-------------|
| Lodging | \$871,040 | \$0 | \$0 | \$871,040 |
| Transportation | \$761,662 | \$0 | \$770 | \$762,432 |
| Food & Beverage | \$721,091 | \$91,993 | \$0 | \$813,084 |
| Retail | \$1,008,018 | \$0 | \$0 | \$1,008,018 |
| Recreation | \$809,449 | \$0 | \$0 | \$809,449 |
| Space Rental | \$0 | \$38,436 | \$0 | \$38,436 |
| Business Services | \$0 | \$19,616 | \$1,739 | \$21,354 |
| TOTAL | \$4,171,259 | \$150,045 | \$2,509 | \$4,323,812 |

Event Impact Details Destination: Visit Wichita

Event Name: Figure Skating Championships 2021 Organization: USA Figure Skating

| | Economic Impact | Details | |
|------------------------------|------------------|------------------|------------------|
| | Direct | Indirect/Induced | Total |
| Business Sales | \$4,323,812 | \$2,589,800 | \$6,913,612 |
| Personal Income | \$1,277,190 | \$695,286 | \$1,972,477 |
| Jobs Supported | | | |
| Persons | 1,060 | 167 | 1,226 |
| Annual FTEs | 49 | 8 | 56 |
| Taxes and Assessments | | | |
| Federal Total | <u>\$371,735</u> | <u>\$214,709</u> | <u>\$586,444</u> |
| State Total | <u>\$287,673</u> | <u>\$62,268</u> | <u>\$349,941</u> |
| sales | \$250,962 | \$40,789 | \$291,751 |
| income | \$9,332 | \$5,080 | \$14,411 |
| bed | \$ 0 | - | \$0 |
| other | \$27,379 | \$16,399 | \$43,778 |
| Local Total (excl. property) | <u>\$103,410</u> | <u>\$13,250</u> | <u>\$116,660</u> |
| sales | \$39,835 | \$6,474 | \$46,310 |
| income | \$8 | \$4 | \$12 |
| bed | \$52,262 | - | \$52,262 |
| per room charge | \$ 0 | - | \$0 |
| tourism district | \$0 | - | \$0 |
| restaurant | \$0 | \$ 0 | \$0 |
| other | \$11,305 | \$6,771 | \$18,076 |
| property tax | \$49,825 | \$20,991 | \$70,817 |



| Estimated Room Demand Metrics | | | |
|-------------------------------|--------|--|--|
| Room Nights (total) | 7,445 | | |
| Room Pickup (block only) | 0 | | |
| Peak Rooms | 1,381 | | |
| Total Visitor Days | 20,528 | | |