

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

ITEMS REQUIRING BOCC APPROVAL

4 Items

1. ICE MELT -- FACILITIES DEPARTMENT

FUNDING -- VARIOUS COUNTY DEPARTMENTS

(Request sent to 87 vendors)

RFB #11-0236 Req N/A

	Masco, Inc.	Staples Advantage	Southwest Paper	Waxene Products Co., Inc.*	Williams Janitorial Supply Warehouse	Xpedx*
Each						
1. 10 lbs	\$1.63	\$3.56	na	na	\$2.27	No Bid
2. 20 lbs	\$3.08	\$5.35	na	\$4.05	\$3.60	No Bid
3. 50 lbs	\$6.79	\$11.47	\$8.22	\$8.20	\$7.50	\$7.13
No Bid	Power Flite	IPAX Gleanogel, Inc.	Tennant Company	Berry Material Handling	Amsan Kansas	
	Sam Tell & Son, Inc.	LS Chemical Services, LLC	Wholesale Industrial Supplies	New Pig Corporation	American Hospitality Supply Co.	
	John A Marshall Co.	Sustainable Supply	Pacific Coast Glove & Safety	Unisource	Pyramid School Products	
	Pritchard Sports & Entertainment Group	Prime Line, Inc.	Uline	GT Midwest	Superior Service Company	
	Buller Fixture	Gloves, Inc.	Lab Safety Supply	Siggins	Watco Resources	

On the recommendation of Angee Sisco, on behalf of the Facilities Department, Jennifer Dombaugh moved **to accept the low bid from Masco, Inc. and establish contract pricing for one (1) year with one (1) one-year option to renew.** Tim Kaufman seconded the motion. The motion passed unanimously.

This contract will serve various County department pedestrian and entry way ice melt needs. Under this contract, departments will have a local contact for purchase and delivery of 10, 20 and 50 lb. bags in quantities as small as one or as large as pallets with up to 50 bags.

This commodity is not currently on contract; annual spend is unknown.

*Delivery or small order charges may apply if department does not order minimum.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

2. TWIN COMMANDER AIRCRAFT ENGINE OVERHAUL/REPLACEMENT, WING SPAR REPLACEMENT & MAINTENANCE CONTRACT -- FLEET MANAGEMENT & SHERIFF'S OFFICE FUNDING -- DIVISION OF INFORMATION & OPERATIONS

(Request sent to 42 vendors)

RFP#11-0201 Req 10046661

	Eagle Creek Aviation Services	Aero Air LLC	National Flight Services, Inc.	Valair Aviation	Legacy Aviation Services, Inc.	Executive Aircraft Maintenance
1. 2012 Engine Overhaul						
1a. Overhaul both engines	\$357,200.00	\$295,640.00	\$380,000.00	\$358,500.00	\$295,640.00	\$304,592.00
Replace Impellor (if needed)	\$66,000.00	\$61,496.00	N/A	N/A	\$61,496.00	\$97,399.05
1c. Labor for removal and replacement of engines	\$8,544.00	\$11,390.00	\$7,120.00	\$6,320.00	\$7,200.00	\$5,500.00
Total cost for Item #1	\$431,744.00	\$368,526.00	\$387,120.00	\$364,820.00	\$364,336.00	\$407,491.05
2. 2012 Wing Spar Replacement						
2a. CK144-2 Spar Replacement kit, includes stringer #7	\$46,809.00	\$63,434.00	\$45,891.36	\$42,829.35	\$45,083.52	\$51,000.00
2b. Labor for removal and replacement of Wing Spars	\$106,800.00	\$102,000.00	\$106,800.00	\$94,800.00	\$102,000.00	\$115,000.00
Total cost for Item #2	\$153,609.00	\$165,434.00	\$152,691.36	\$137,629.35	\$147,083.52	\$166,000.00
3. 2012 Avionics Upgrade						
3a. Install Garmin G600 retrofit (Qty 2 each G600 System with install kits)	\$52,932.00	\$94,900.00	\$50,000.00	\$80,411.24	\$56,240.62	\$57,000.00
3b. GNS430 WAAS Upgrade	\$3,276.00	\$3,800.00	\$2,500.00	\$3,627.50	\$5,285.00	\$3,000.00
3c. DER for feedthrus and OAT	\$941.00	\$0.00	\$1,300.00	\$3,400.00	\$0.00	\$2,500.00
3d. Misc. Parts	\$11,333.00	\$0.00	\$3,000.00	\$2,800.00	\$1,250.00	\$1,500.00
3e. Avionics install labor	\$47,500.00	\$0.00	\$0.00	\$0.00	\$23,800.00	\$14,000.00
3f. System configuration	\$3,000.00	\$0.00	\$0.00	\$0.00	\$13,197.06	\$0.00
3g. Sheet Metal Labor (Instrument panels, LRU mounting, OAT probes)	\$5,700.00	\$0.00	\$53,100.00	\$6,320.00	\$3,500.00	\$5,100.00
Subtotal for Item #3a-3g.	\$124,682.00	\$98,700.00	\$109,900.00	\$96,558.74	\$103,272.68	\$83,100.00
3h. Equipment for STC (if needed)						
1 ea. 4200-11 2 inch Standby Horizon	\$3,555.29	\$3,712.00	\$3,360.00	\$3,775.00	\$3,777.50	\$3,800.00
1 ea. MD-240 Emergency Power Supply	\$2,058.82	\$2,149.00	\$1,960.00	\$2,187.50	\$2,187.50	\$2,000.00
1 ea. MD25-260 2 inch Stand by Airspeed Indicator	\$1,837.33	\$1,508.00	\$1,590.00	\$1,785.00	\$1,785.00	\$1,500.00
1 ea. 5237A-A.906 2 inch Standby Altimeter	\$3,961.18	\$4,136.00	\$3,750.00	\$4,208.74	\$4,208.75	\$4,200.00
Subtotal for Item #3h	\$11,412.62	\$11,505.00	\$10,660.00	\$11,956.24	\$11,958.75	\$11,500.00
Total cost for Item #3	\$124,682.00	\$110,205.00	\$120,560.00	\$108,514.98	\$115,231.43	\$94,600.00

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

4. 2012 New Interior						
4a. Reupholster seats	\$12,800.00	\$31,075.00	\$9,650.00	\$15,440.00	\$14,000.00	\$12,850.00
4b. Remove and replace cabinets	\$10,400.00	\$9,500.00	\$8,830.00	\$10,875.00	\$6,500.00	\$8,200.00
4c. Remove and replace carpet	\$5,000.00	\$7,625.00	\$4,880.00	\$3,168.00	\$6,500.00	\$4,100.00
4d. Remove and replace head and side liners	\$6,250.00	\$18,596.00	\$9,575.00	\$19,057.00	\$10,000.00	\$6,600.00
4e. Materials and labor	\$39,013.50	\$0.00	\$0.00	\$1,250.00	Included	\$8,200.00
Total cost for Item #4	\$73,463.50	\$66,796.00	\$32,935.00	\$49,790.00	\$37,000.00	\$39,950.00
Grand Total	\$783,498.50	\$699,456.00	\$682,646.36	\$660,754.33	\$651,692.20	\$696,541.05
Start date for Items 1-6	1/30/12	2/1/12	2/13/12	2/13/12	2/1/11	2/15/12
Completion date for Items 1-6	5/16/12	6/15/12	5/14/12	7/16/12	10 weeks	6/15/12
5. Aircraft Hourly Inspection and Maintenance						
5a. Rate for airframe and in-house engine	\$89.00 per hr	\$89.00 per hr.	\$89.00 per hr.	\$82.00 per hr.*	\$88.00 per hr	\$90.00 per hr.
5b. Rate for avionics	\$105.00 per hr	\$89.00 per hr.	\$89.00 per hr.	\$84.00 per hr.*	\$88.00 per hr	\$90.00 per hr.
5c. Standard 150 hour Inspection including parts and labor	\$6,400.00	\$6,275.00	\$6,463.00	\$4,500.00	\$4,500.00 (soap & filter)	\$5,950.00
5d. Time required to complete 150 hr Inspection	4 business days	5 days	approx. 2 weeks	5-7 days	4 days without squawks	10 working days
6. Optional: Aircraft Lease						
6a. Per flight hour dry rate	\$680.00	\$250.00 per hr	N/A	\$750.00 per hr	\$850.00 per hr	N/A
6b. Hanger fees	no bid	\$15,000.00 monthly lease rate	N/A	\$0.00 complimentary	N/A	N/A
6c. Fuel	no bid	N/A	N/A	\$1.20 per gal. off posted price	N/A	N/A
6d. Insurance	\$7,300.00 for 6 months	\$1,500.00 monthly rate	N/A	\$0.00	TBD	N/A
Acknowledged Addendum	Y	Y	Y	Y	Y	Y
6e. Pro rated portion of 150 hr inspection	\$350.00 per hr	\$42.00 per hr.	N/A	\$0.00	\$25,000.00	N/A
	TECT Power	Kansas City Aviation Center	Mid-Continent Safety, LLC	Mid-Continent Airmotive, Inc.	Mid-Continent Instruments	
Twin Commander Aircraft Engine Overhaul/Replacement	received	received	no bid	received	received	

*The hourly rates posted are for the first year of the contract and subject to an annual 3% escalation.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

On the recommendation of Brandy McCune, on behalf of Fleet Management, Linda Kizzire moved **to accept the overall low proposal from Valair Aviation in the amount of \$660,754.33 and establish contract pricing on the Aircraft Hourly Inspection and Maintenance and the Aircraft Lease for two (2) years with two (2) one-year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Deputy Saffell, Captain Dietzman, Lieutenant Holtz, Colonel Powell, Major Oliver -Sheriff Office, Penny Poland- Fleet Management, Diana Mansouri- Risk Management, and Brandy McCune- Purchasing, reviewed all proposals and short listed Aero Air, LLC, Legacy Aviation Services, Inc., and Valair Aviation. Proposals were evaluated based on qualifications, experience, overall cost, warranty, and responsiveness to requirements. The committee unanimously agreed that Valair Aviation will best serve the County's needs.

The aircraft will have an engine overhaul, wingspar replacement, avionics upgrade, new interior installed and establish pricing on maintenance. Valair Aviation has the lowest cost on the Aircraft Hourly Inspection and Maintenance labor rates. The average downtime for the 150 hour inspection is 5 days with squawks (problem found during flight or during maintenance). The cost to fly the aircraft to Valair, located in Oklahoma City, OK, for maintenance is approximately \$410.00 plus a rental car and can be accomplished in one day with no overtime. To fly the plane to Aero Air, located in Hillsboro, OR, for maintenance would be approximately \$3,690.00 plus hotel, meals and airline ticket back to Wichita. Valair had the lowest rental cost for the lease of an aircraft. To lease an aircraft from Legacy Aviation Services it would cost \$850.00 per hour plus \$25,000.00 for the pro rated portion of the 150 hour inspection. Valair Aviation has had the previous contracts for the past 14 years and has provided excellent customer service and maintenance.

The primary use of the aircraft is for the extradition of felons back to Sedgwick County. Some of the benefits of having the aircraft is it provides the safest way to transport felons long distance. Inmates have very minimal contact with the general public, which greatly reduces the risk of injury to the public, transporting deputy and the inmate and also reduces the risk of escape. With the use of the aircraft, two (2) deputies can extradite up to four (4) inmates at a time; if they were transported by driving or commercial flight, it would take up to eight (8) deputies. The use of County aircraft reduces the amount of overtime, hotel, food, and rental car expenses by reducing the amount of overnight trips. It is also used to transport Sedgwick County Administrators, i.e. Fire Department, Sheriff Detectives, and CJCC committee members. This helps reduce the travel cost from flying commercial, also reducing the length of the trip by one to two days.

Note: If the current avionic instrumentation is able to be reused the total could be reduced by up to \$11,956.24. (see items under 3h).

The funding for this item was approved for 2012 and is currently in the process of being transferred by Budget, pending approval at the BOCC meeting of January 25, 2012.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

3. MAIL BALLOT AUTOMATED PROCESSING SYSTEM -- ELECTIONS OFFICE

FUNDING -- ELECTIONS OFFICE

(Request sent to five vendors)

RFB #11-0225 Req 10046662

	Tritek Technologies, Inc.	Bell & Howell	Runbeck Election Services	Document Messaging Technologies/Pitney Bowes
1. OCR Machine with camera as per specifications	\$60,000.00	\$165,000.00	\$145,061.10	\$139,495.00
2. Sorting bin module	\$15,000.00	\$0.00	\$50,296.56	\$0.00
3. Software package	\$25,000.00	\$0.00	\$5,266.17	\$0.00
4. Installation & Training	\$8,500.00	\$0.00	\$0.00	\$0.00
Equipment and Implementation Subtotal	\$108,500.00	\$190,350.00	\$204,623.83	\$147,473.00
5. Annual Maintenance & Support				
<i>First Year</i>	included	\$14,500.00 license \$10,800.00 support	included	\$7,978.00
<i>Subsequent Years</i>	\$16,275.00 + 2% each yr	\$14,500.00 license \$10,800.00 + 3% each year support	\$7,500.00 support \$12,995.00 license	\$20,392.00-2012

On the recommendation of Brandy McCune, on behalf of the Elections Office, Jennifer Dombaugh moved to **accept the low bid from Tritek Technologies Inc. in the amount of \$108,500.00 and establish an annual support rate of \$16,275.00 with a 2% escalator each year through the life of the equipment.** Linda Kizzire seconded the motion. The motion passed unanimously.

This is equipment being purchased in order to automate the advanced mail voting process. Currently, all mail-in ballots are processed manually by office staff which is an administrative burden. The equipment will scan, sort and validate signatures for all mail-in ballots received.

Question: How many mail ballots are received? Tabitha Lehman with Elections stated that there were approximately 71,000 mail-in ballots received for the Presidential election. This will also help with the advanced voting applications. The County has not conducted previous business with Tritek Technologies, Inc.; however, the department did extensive research, and this vendor stood out from the beginning.

BOARD OF BIDS AND CONTRACTS JANUARY 12, 2012

**4. FIREWALL SECURITY MAINTENANCE -- DIVISION OF
INFORMATION AND OPERATIONS
FUNDING -- NETWORKING AND TELECOM**

(Maintenance Renewal)

Requisition 10046504

	Fishnet Security
Annual Firewall Maintenance Renewal	\$38,296.92

On the recommendation of Angee Sisco, on behalf of the Division of Information and Operations, Tim Kaufman moved **to accept the quote from Fishnet Security in the amount of \$38,296.92**. Sara Jantz seconded the motion. The motion passed unanimously.

This support renewal encompasses multiple technology security systems including enterprise firewalls, remote access and two factor authentication (token) systems. The purpose of these systems is to protect County employees, systems and data from spam, viruses and other risks/threats.

2011 annual cost was \$42,724.70, for a decrease of 10.36%. This is attributed to more aggressive negotiations with vendor.