

ITEMS REQUIRING BOCC APPROVAL

3 Items

1. MRC (MEDICAL RESERVE CORPS) BACKPACK KITS -- HEALTH DEPARTMENT
FUNDING -- KDHE BIOTERRORISM GRANT

(Request for Bid sent to 26 vendors)

RFB #11-0141 Req # 10044959

	Qty	Propac, Inc		Airgas		GT Midwest	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
MRC Backpack Kits	50	\$84.00	\$4,200.00	\$114.83	\$5,741.50	\$104.89	\$5,244.50
Brand/Model		Propac K2012		Propac K2012 bag & K2012		MRC K2012	
		McConnell & Associates		Saf-T-Glove Inc		Cardiac Life Products	
	Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
MRC Backpack Kits	50	no bid		no bid		no bid	
Brand/Model							
		Western First Aid & Safety,		CPR-Pro.com		Conney Safety Products	
	Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
MRC Backpack Kits	50	no bid		no bid		no bid	
Brand/Model							

On the recommendation of Dallas Shaffer, on behalf of the Health Department, Jennifer Dombaugh moved to **accept the low bid from Propac, Inc. in the amount of \$4,200.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Irene Hart seconded the motion. The motion passed unanimously.

Note: This is an initial purchase of 50 kits with the possibility of purchasing 150 more. The backpack kits are used by medical professionals who are trained and certified to be Emergency Medical Professionals deployable during disaster relief and in other emergency situations. The kit includes a vest, identification badge, a small first aid kit, medical gloves, cpr mask, N95 respirator, emergency blanket, water packets, work gloves, goggles, flashlight, duct tape, triage tags and items for personal care, etc. MRC was deployed to Greensburg, KS and again to Barton Solvents Chemical Plant here in Sedgwick County.

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2. CUSTODIAL SERVICES -- PUBLIC WORKS
FUNDING -- PUBLIC WORKS
 (Request for Proposal sent to eighty-four vendors)

RFP #11-0118

Custodial Services for Public Works	Wilson Building Maintenance	K & B Cleaning, LLC	Boles Cleaning Service
1. Daily Rate	\$120.00	\$75.00	\$58.25
2. Emergency hourly rate	\$28.50	\$20.00	\$10.00
Custodial Services for Public Works	AAA Commercial Janitorial	His & Hers Cleaning	Air Capital Building Maintenance Co
1. Daily Rate	\$67.84	\$60.00	\$71.69
2. Emergency hourly rate	\$11.00	\$12.00	\$12.00
Custodial Services for Public Works	21st Century Cleaning Service	EH Technical Solutions Inc	Amazing Touch Cleaning
1. Daily Rate	\$82.00	\$74.53	\$79.00
2. Emergency hourly rate	\$45.00	\$20.00	\$11.00

On the recommendation of Angee Sisco, on behalf of Public Works, David Spears moved to **accept the proposal from K & B Cleaning, LLC for a daily rate of \$75.00 and an emergency rate of \$20.00 per hour, and establish contract pricing for one (1) year with two (2) one year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Ron Marsh, Shelly Oldham - Public Works and Brandy McCune - Purchasing reviewed all proposals and short listed AAA Commercial Janitorial, EH Technical Solutions, Inc., and K & B Cleaning, LLC. Proposals were evaluated based on cost, references, experience, responsiveness to requirements and plan of action/methodology. Interviews were held with each of these vendors to see what their plan of action would be, the committee unanimously agreed that K & B Cleaning , LLC offered the best solution.

Boles Cleaning Service's proposal was considered non-responsive due to not providing references and not addressing other requirements of the RFP. His & Hers Cleaning had the previous contract and Public Works was not satisfied with the quality of worked performed; problems would be addressed but would happen over and over again. Air Capital Building Maintenance Co. had the contract before His & Hers Cleaning took it over, Public Works stated that they were hard to get a hold of when there were issues that needed to be addressed, and were not easy to work with.

These services will be performed at the Public Works building located at 1144 S. Seneca, it is approximately 34,000 sq. ft. This building will be cleaned Monday thru Friday, weekends and holidays excluded. The previous contracted prices were a daily rate of \$69.75 and an emergency rate of \$11.75 per hour, (emergency rate has not been used in over 12 years). In 2010, Public Works spent approximately \$18,200.00. This new contract will be approximately a 7.5% increase.

Question – Of the three shortlisted, why is the recommendation to award to the highest bidder? Upon short listing, the committee focused on methodology to determine the best overall proposal. The methodology for this service includes number of employees and number of hours of deployment to provide service. K & B Cleaning, LLC provided the best combination of each.

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3. MICHELIN TIRES -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request sent to 28 vendors)

RFB #11-0135

	Kansasland Tire Wichita, KS	Becker Tire Wichita, KS	Becker Tire Wichita, Ks Option #1	Wiechman-Bush Tire Inc. Wichita, KS	Wiechman-Bush Tire Inc. Wichita, KS Option #1
Group 4: Light Truck					
1. LT22575R16C; Michelin XPS Rib, Prod #8404	\$231.40	\$221.39	\$158.82	\$220.39	n/a
Brand Quoting	Goodyear	Michelin	Bridgestone	Michelin	n/a
2. LT24575R16E; Michelin LTX, Prod #22606	\$127.46	\$143.72	\$169.92	\$142.72	n/a
Brand Quoting	Titan	Michelin	Bridgestone	Michelin	n/a
Group 5: Heavy Truck & Heavy Equipment					
3. 11R22.5MS; Michelin XDE; Prod #73493 / Load Range "G"	\$355.25	\$414.24	\$329.68	\$413.34	\$314.38
Brand Quoting	Goodyear	Michelin	Firestone	Michelin	Continental
4. 1400R24; Michelin XGLA-2, Prod #15924	\$1,105.99	\$839.00	\$407.24	\$838.00	N/A
Brand Quoting	Goodyear	Michelin	Firestone	Michelin	Continental
5. 22570R19.5; (Ambulances); Michelin, Prod #91043	\$298.17	\$309.32	\$825.30	\$308.32	\$208.30
Brand Quoting	Goodyear	Michelin	Bridgestone	Michelin	Continental
6. 22570R19.5; (Fire Dept); Michelin XDS2; Prod #00691	\$318.54	\$311.38	\$269.45	\$310.18	\$209.13
Brand Quoting	Goodyear	Michelin	Bridgestone	Michelin	Continental
7. 31580R22.5; Michelin XZUS, Prod #90902	\$581.33	\$670.18	\$267.64	\$643.42	\$504.17
Brand Quoting	Goodyear	Michelin	Bridgestone	Michelin	Continental
8. 425/65R22.5; Michelin, Prod #11829	\$579.39	\$731.15	\$672.61	\$730.08	\$532.12
Brand Quoting	Goodyear	Michelin	Bridgestone	Michelin	Continental
Hold pricing through June 1, 2012	Yes	Yes	Yes	90 Days	Yes
Acknowledged addendum	Y	Y	Y	Y	Y
	Cross-Midwest Tire Salina, KS	Cross-Midwest Tire Salina, KS Option #1	Cross-Midwest Tire Salina, KS Option #2		
Group 4: Light Truck					
1. LT22575R16C; Michelin XPS Rib, Prod #8404	\$221.39	n/a	\$158.32		
Brand Quoting	Michelin	n/a	Bridgestone		
2. LT24575R16E; Michelin LTX, Prod #22606	\$143.72	\$91.00	\$147.88		
Brand Quoting	Michelin	Firestone	Bridgestone		

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Group 5: Heavy Truck & Heavy Equipment					
3. 11R22.5MS; Michelin XDE; Prod #73493 / Load Range "G"	\$414.24	\$304.45	\$432.42		
Brand Quoting	Michelin	Firestone	Bridgestone		
4. 1400R24; Michelin XGLA-2, Prod #15924	\$839.00	n/a	\$825.30		
Brand Quoting	Michelin	Firestone	Bridgestone		
5. 22570R19.5; (Ambulances); Michelin, Prod #91043	\$309.32	\$221.70	\$265.01		
Brand Quoting	Michelin	Firestone	Bridgestone		
6. 22570R19.5; (Fire Dept); Michelin XDS2; Prod #00691	\$311.38	\$232.78	\$263.20		
Brand Quoting	Michelin	Firestone	Bridgestone		
7. 31580R22.5; Michelin XZUS, Prod #90902	\$670.18	\$436.93	\$635.02		
Brand Quoting	Michelin	Firestone	Bridgestone		
8. 425/65R22.5; Michelin, Prod #11829	\$731.15	\$516.90	\$672.61		
Brand Quoting	Michelin	Firestone	Bridgestone		
Will hold pricing till June 1, 2012	Yes	Yes	Yes		
Acknowledged addendum	Y	Y	Y		

On the recommendation of Angee Sisco, on behalf of Fleet Management, Irene Hart moved to **accept the bid meeting specifications from Becker Tire and establish contract pricing with Becker Tire until June 1, 2012. Contract pricing will also be established with Kansasland Tire and Cross Midwest Tire Option #2 until June 1, 2012.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The specifications for this bid were for Michelin tires which Fleet has used as the standard tire for the past several years. The reason for establishing contract pricing with Kansasland Tire on Goodyear and Cross-Midwest Tire on Bridgestone tires is so that some testing and comparison studies can be done to see if these tires perform as well as the Michelin tires have for the past several years. These tires are used on the ambulances, fire trucks, prisoner vans and some heavy equipment. The testing and comparison studies will be based on performance, maximum mileage performance, durability and providing the maximum amount of safety for our emergency service vehicles.

Weichman- Bush Tire, Inc. would only hold Michelin tire pricing for 90 days.

In 2010, the County spent approximately \$80,000.00 on Michelin Tires.