

**ITEMS REQUIRING BoCC APPROVAL
11 Items**

**1. P25 800 MHZ RADIO SYSTEM-EMERGENCY COMMUNICATIONS
FUNDING- 800MHz RADIO SYSTEM EXPAND AND CONVERT TO DIGITAL**

(Request sent to seven vendors)

RFP 10-0254

	Motorola Solutions, Inc.*	Harris Corporation**	Cassidian Communications, Inc.***
Base System Cost (infrastructure/implementation)-hardware, software, equipment and installation, and training	\$19,358,975.05 10 site system	\$15,525,996.98 6 site system	\$10,416,278.00 10 site system
First year maintenance and support	included	\$283,300.00	included
Years 2-15 Annual Maintenance and Support-includes on site and helpdesk phone support, parts, labor, and software patches	\$10,476,850.00 min \$10,946,096.02 max	\$15,780,845.91	\$8,738,576.00 min \$9,423,240.64 mid \$12,844,810.13 max
Total 15 Year Cost	\$29,835,825.05 min \$30,305,071.07 max	\$31,590,142.89	\$19,154,854.00 min \$19,839,518.64 mid \$23,261,088.13 max
Timeline for completion	16 months	24 months	24 months
Subscriber units (radios)****	\$13,863,927.00 Motorola	\$15,397,116.00 Harris	\$13,511,139.00 Tait
Discount for purchase of subscriber units with system	(\$4,223,538.99)	(\$4,868,942.00)	(\$2,702,228.00)
Acknowledge Addenda	Y	Y	Y

On the recommendation of Kimberly Evans, on behalf of Emergency Communications and Various departments, Irene Hart moved to **accept the low proposal from Cassidian Communications for a base system cost of \$10,416,278.00, and annual maintenance for years 2-15 at a not to exceed cost of \$12,844,810.13 for a total maximum cost of \$23,261,088.13.** Sara Jantz seconded the motion. The motion passed unanimously.

A review committee comprised by Bob Lamkey, Public Safety Director; Randy Bargdill and Kim Pennington, Emergency Communications; Jared Wilson, Radio Shop; Kim Evans and Iris Baker, purchasing; various staff from Fire, Sheriff, City of Wichita, EMS, various public safety agencies from other cities within Sedgwick County and TUSA Consulting Services (firm hired through an RFP process to provide technical assistance and participate as a committee member during evaluation process) evaluated all responses and interviewed the three responders.

Each vendor proposed slightly different solutions with varying technical specifications including the number of sites and site design. All vendors were interviewed by the County and TUSA and answered several sets of questions clarifying their RFP responses. Each vendor was then given the opportunity to propose their "Best and Final Offer" based on their proposal response, interviews, discussions and answers to requested clarifications. Responses from references were also taken into account in the final decision of the County.

The County selected Cassidian Communications to participate in a preliminary negotiation process to finalize scope of work. Additional contract terms were also discussed including: performance bond, liquidated damages and specific timelines that were accepted by Cassidian.

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Cassidian has implemented several digital trunked radio systems around the world under the European standards TETRA and TETRAPOL. These systems are typically much greater in size and complexity than the proposed P25 system (U.S standard). TETRAPOL systems are trunked IP simulcast systems, which is the type of project the County has requested. Some examples of these systems are the ACROPOL and ANTARES nationwide public safety networks in France, the POLYCOM nationwide public safety network in Switzerland, the MHA (Ministry of Home Affairs) nationwide public safety network in Singapore, and the U.S. Army STRICOM National Training Center network at Ft. Irwin, California. Cassidian is also currently deploying P25 Simulcast systems as part of the Golden Gate Bridge Highway and Transportation District network in San Francisco, California and the City of Richardson Public Safety network in Richardson, Texas slated to go live within the next two months. Cassidian Communications (formerly PlantCML) is an EADS North America company.

The Cassidian system will work with multiple vendor subscriber units (radios) which will allow the users flexibility and options in radio selection. The County is not selecting a radio as the end users have different needs and preferences. This diversity will result in the County issuing an RFP later this year to establish contract pricing for subscriber units and may result in substantial savings for end users.

TUSA Consulting Services utilized a scoring matrix that is used for all of the projects they participate in. Each vendor is then scored based on a 0-1 system as to how the response meets the requirements TUSA defined in the solicitation. The County did not score responses using this matrix and rated their decision based on system design/coverage, implementation plan, additional features, post implementation support, price, and training. TUSA staff did confirm that all the designs submitted are technically sound and Cassidian's design will meet the County needs. The review committee determined that all responses met the spirit of the RFP, however Cassidian Communications offered a good solution and the best pricing for a turnkey system.

The implementation timeline for this project is not to exceed 24 months, with liquidated damages to incur if the timeline is not met.

At the bid board meeting on June 23, 2011, Tom Bruno, Bruno and Associates, representing Motorola Solutions Inc., addressed the board with two concerns;

First concern was whether or not the County was evaluating apples to apples regarding bid price and that Motorola's response included a subscriber unit package. Note that the table has been adjusted to reflect the infrastructure base cost minus the inclusion of any subscriber units.

The second concern was the summary report that has been drafted by TUSA Consulting. This report is based on the scoring matrix that TUSA utilizes for their participation in these projects. Mr. Bruno requested a copy of final summary report.

Question was asked how many subscriber units the County would be purchasing. The response per Bob Lamkey is that the County would require about 1,000 radios, however that is not all inclusive of all the agencies in the surrounding area who may be utilizing the network. **** The RFP document gave vendors the flexibility of proposing infrastructure plus subscriber units, infrastructure only, or subscriber units only. (Vendors were given a quantity of 1,058 mobile radios and 2,412 portable radios).

Question was asked if all vendors were given the same information to be able to respond to clarifications that were sent out after the initial interviews. Purchasing stated that all information deemed necessary to make a determination was combined and any information required for clarification was sent to all vendors.

Annual Maintenance Cost Summary

*Motorola Solutions-minimum maintenance years 2-10 is fixed at \$732,194.00 per year; 2% increase each year in years 11-15.

Maximum maintenance is fixed for years 2-6; 2% increase each years 7-15.

**Harris Corporation-Annual maintenance is based on CPI, vendor projected 4% increase each year in their maintenance cost calculation.

***Cassidian Communications-minimum maintenance fixed rate cost of \$624,184.00 per year in years 2-15 if purchased in lump sum at final system acceptance. Mid range follows CPI/minimum 1% increase annually. Maximum maintenance cost CPI/capped at 5% increase annually.

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Note: Average CPI for the last 5 years is 2.14%.

At the bid board meeting on June 30, 2011, Mr. Tom Bruno, Bruno and Associates, representing Motorola, spoke. Mr. Bruno thanked the purchasing team for clarifying the table and stated he felt it was closer to an apples-to-apples comparison. Mr. Bruno urged Bid Board members to review both reports submitted by TUSA consulting, dated April and May, particularly the April report. He stated there are very strong opinions regarding who should have been the first vendor to consider and who was the best vendor, and those reports indicate Motorola.

Irene Hart asked what our relationship was with the consultant. Bob Lamkey stated that the consultant was hired as technical assistance and to serve as a committee member throughout the evaluation process. The reports provided by TUSA were both released before final clarifications by Cassidian. Furthermore, the consultant was asked by Lamkey, in a meeting on April 25th with all committee members present, if all the vendors had the technical competence to do the work. The answer from the consultant was, "Yes." Later in the process, questions about technical merit continued. The consultant verified to staff that all three vendors had the technical ability, and all three designs would work. Iris Baker indicated at this time that both reports received from the consultant were not marked as draft, nor were they dated in the documents themselves. Baker stated that staff had requested revisions to the summary report to remove opinions and only leave factual information in the report, including the comments made by the consultant that all proposals were valid technical designs. Since this revision did not occur in the second report, the County has not asked for any further revisions and would not expect to receive another report addressing this issue. It was also noted by county staff that the second report was provided by the consultant in mid-May, which was prior to final discussions with Cassidian that were completed at the end of May.

Linda Kizzire asked for clarification as to whether or not Cassidian had worked on projects comparable to the County's in the U.S. Mr. Chuck Sackley with Cassidian responded and summarized again the global presence, confirming that the County's system is a digital trunked system, which is comparable to any of the systems in Europe and North America. Sackley also reiterated the projects identified earlier in this summary, along a project in Tennessee and North Carolina. Kizzire asked whether the system sizes were comparable at 10 sites, and the answer was, "Yes."

Irene Hart motioned to accept with a note for the record stating she feels Cassidian is the best choice based on cost (short term and long term life cycle costs), experience, the response of references, and the ability to bid subscriber units at a later date, possibly saving additional money.

Note: This item was deferred back to the bid board for further review by purchasing at the BoCC meeting of June 29, 2011. The table was amended to break out as much detail of the project and cost as possible.

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2. SAP IMPLEMENTATION SERVICES for BUDGET (BPC) and PURCHASING (PPS) -- DIVISION OF FINANCE
and ERP DEPARTMENT
FUNDING -- ERP Equipment Reserve

(Request sent to 57 vendors)

RFP #11-0009

	EPI-USE America	SAP	Nabros Inc.*	Comerit Inc.	Sierra Infosys Inc.	Eifer IT LLC
Option A: Combined PPS & BPC	No bid	\$4,418,375.00	\$1,689,600.00		\$2,993,390.00	No bid
Option B:						
PPS Only	No bid	--	\$1,040,800.00	No bid	\$2,067,120.00	No bid
BPC Only	\$890,500.00	--	\$712,300.00	\$945,500.00	\$987,360.00	\$838,840.00
BW Upgrade	--	--	--	\$44,000.00	--	--
Acknowledge Addendum	Y	Y	Y	Y	Y	Y
Timelines:						
Combined - Option A	--	10 months	10 months	--	--	--
PPS Only - Option B	--	--	8 months	--	7 months	--
BPC Only - Option B	7 months	--	7 months	18 months	18 months	13 months
	Phoenix Consulting	Phoenix Consulting Option 1	Meridian Partners Option 1	Meridian Partners Option 2	CIBER	
Option A: Combined PPS & BPC	Did not give a combined total	--	\$2,515,000.00	\$3,150,000.00	No bid	
Option B:						
PPS Only	\$2,270,880.00	\$1,889,040.00	\$2,299,700.00	\$2,740,400.00	No bid	
BPC Only	\$672,000.00		\$776,000.00	\$707,000.00	No bid	
Acknowledge Addendum	Y	Y	Y	Y	--	
Timelines:						
Combined - Option A	--	--	9 months	9 months	--	
PPS Only - Option B	25 months	15 months	9 months	9 months	--	
BPC Only - Option B	12 months	--	9 months	9 months	--	

On the recommendation of Iris Baker, on behalf of the ERP Department and the Division of Finance, Sara Jantz moved to **accept the proposal from Phoenix Consulting, Option 1 for Procurement Public Sector (PPS) for a cost of \$1,889,040.00 and the proposal from Comerit, Inc for Business Objects Planning & Consolidation (BPC) for a not to exceed cost of \$989,500.00,** for a total project cost of \$2,878,540.00.** Irene Hart seconded the motion. The motion passed unanimously.

A committee comprised of Renfeng Ma, Daryl Gardner, Lacy Litton, Brett Hutchinson, William Baldwin, ERP department; Peter Sawall, Kendal Grier, DIO; LouAnn Rose, Security Administrator; Chris Duncan, Budget Department, and Iris Baker, purchasing, evaluated proposals on expertise, project methodology and approach, and costs. Phoenix Consulting, Meridian Partners and SAP were shortlisted for PPS work. Comerit, Meridian Partners and SAP were shortlisted for BPC work. Interviews were conducted on the shortlisted vendors and references checked. Comerit for BPC work and Phoenix Consulting for PPS work received the top ratings at completion of the evaluation.

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Phoenix Consulting has offered the most thorough proposal for PPS work and includes training of implementation staff prior to configuration. Their proposal also offers a 12 month implementation schedule with 3 months post go-live support.

Comerit has provided a thorough understanding of BPC and technical understanding of what is needed in order to implement the project and has included the training of implementation staff.

Note: Implementation staff training was not a requirement of the rfp, however we did ask for a training plan, for which some vendors included training staff as part of the implementation project (SAP, Comerit, Phoenix Consulting) while others identified training and variations of cost.

*Nabros provided an incomplete proposal and did not follow directions or specifically address any of the requirements outlined in the rfp.

Meridian Partners did not include any work on catalogs, which is an integral part of PPS, and did not include any resource work for BASIS and Portals during the BPC implementation.

Sierra had several mistakes in their response that made it very difficult to determine what was being proposed.

Eifer IT did not include any integration or interfaces in their proposal response.

** Implementation of the BPC module will require an upgrade of Business Warehouse (BW). Comerit is the only vendor who discussed the upgrade and offered support to accomplish the task. Sedgwick County staff will do the upgrade and if it's determined help will be needed, Comerit will be tapped for their resources for a cost of \$44,000.00. If the support is not needed, the services for the upgrade will not be utilized.

The budget software will replace WORD and Excel files utilizing Visual Basic programming. Budgeting software will provide better coordination between departments and budget staff, will provide better detail, improve information flow by providing current information at any point in time for end users to view and make decisions with, and will provide the ability to generate reports at any given time. The current system uses stagnant information (not live at any given time) during the budget process, which increases chances of error and burdens end users and budget when trying to coordinate on current issues.

The purchasing software will create an electronic procurement process along with a records management system whereby all documentation related to bid processes and contracts will be tied to 1 record and will interface with several county programs to disseminate information to departments, vendors and the website for public view (this will replace a manual process). The purchasing software will also create vendor bid lists and manage vendors by commodity and allow vendors to submit bids electronically. These elements are additions to the current purchasing software and will provide efficiency in processes and will greatly reduce paperwork and recordkeeping.

The project will also include additional work on Business Intelligence, which is data warehouse functionality that is critical to the enterprise wide flow of information that will be used by end users to generate reports.

The software for this project was purchased directly from SAP in March of 2011.

Question was asked to explain SAP. SAP is an enterprise system that integrates several units of the organization. SAP currently consists of financials, human resources and payroll. We have purchased a procurement and budget module. This work consists of hiring experts to help the county turn on the new modules and transfer processes (configuration) into the system.

Question was asked about the possibility of issues that the products won't work together since we are recommending 2 different sources for the implementation work. Integration is built into SAP for the systems to work together. It was also noted that Comerit has a broader understanding of the business intelligence and understands what is necessary to accomplish the design of integration for the project.

**3. ARCHITECTURAL AND ENGINEERING SERVICES (A/E) -- FACILITIES DEPARTMENT
FUNDING -- CIP**

(Request sent to 55 vendors)

RFP 11-0108

	Hanney & Associates Architects	Krehbiel Architecture	LawKingdon Architecture
Total Days to Completion	58	51	70
Total Cost	\$27,965.00	\$31,500.00	\$48,500.00
	Spangenberg Phillips Tice Architecture	Tompkins Architects	WDM Architects
Total Days to Completion	48	Non-Responsive	75
Total Cost	\$25,600.00		\$55,000.00

On the recommendation of Angee Sisco, on behalf of the Facilities Department, David Spears moved to **accept the low proposal from Spangenberg Phillips Tice (SPT) Architecture in the amount of \$25,600.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

This project will provide A/E services to renovate EMS Post 5, located at 698 N. Caddy Lane, Wichita, KS 67212. Renovations will include correction of drainage in bay, ADA modifications, and replacement of bay doors, facility windows, security fence and lighting, and collapsed ductwork, as well as repair or replacement of roof depending on A/E evaluation of need. An interior storm shelter will also be designed, and an emergency back up generator will be considered during cost evaluations.

A review committee consisting of David Poland, EMS - Sandy Anguelov, Project Services, and Angee Sisco, Purchasing reviewed all proposals and unanimously agreed to recommend SPT for contract award. Considerations included education and training, capacity, past performance, and methodology and cost.

**4. PNEUMATIC RUBBER TIRE ROLLERS -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT**

(Request sent to 18 vendors)

RFP #11-0113

	Qty	Murphy Tractor & Equipment Co.	Berry Tractor and Equipment Co	The Victor L Phillips Co	Foley Equipment Co
Pneumatic Rubber Tire Rollers	4	\$101,278.00 ea \$405,112.00	\$127,662.00 ea \$510,648.00	\$110,392.00 ea \$441,568.00	\$80,995.00 ea \$323,980.00
Make/Model		Hamm GRW 280-10/15	BOMAG BW27RH	Case PT240	Caterpillar PS150C
Operator Manuals	5	\$57.00 ea (4 no charge)	included	\$32.00 ea (4 no charge)	included
Parts Manuals	2	included	included	included	included
Repair Manuals	2	\$228.00 ea \$456.00	included	\$200.00 ea \$400.00	included
Grand Total		\$405,625.00	\$510,648.00	\$442,000.00	\$323,980.00
Delivery Date		Aug.-2 units Sept. 2 units	Approx. September	December	November - December
		PrairieLand Partners	Price Brothers Equipment	Wichita Tractor	
Pneumatic Rubber Tire Rollers		No Bid	No Bid	No Bid	

On the recommendation of Brandy McCune, on behalf of Fleet Management, Linda Kizzire moved to **accept the low proposal meeting specification from Murphy Tractor and Equipment Co. in the amount of \$405,625.00.** David Spears seconded the motion. The motion passed unanimously.

Rex Victory - Fleet Management, Jon Medlam -Public Works and Brandy McCune -Purchasing, evaluated all proposals and agreed that the machine proposed by Murphy Tractor and Equipment Co. met all specifications and requirements. There was not a need to do a demonstration on this machine because staff from Public Works and Fleet Management had already demoed this machine at a recent training they attended in Nashville.

The machine proposed by Foley Equipment did not meet specification on the horsepower. Caterpillar is also in the middle of a model change and could not guarantee everything would be on the new model.

These machines are used to pack down the asphalt, dirt, and chat on the roads. They are mainly used in the fall and summer months to seal the roads for winter. This is one of the most used machines at the yards.

These are replacements for Public Works, they will be replacing two (2) 1998 models and two (2) 2000 models. Each Public Works yard will get a new machine. These all meet the current criteria of the Fleet replacement policy, which is 10 years or 7,500 hours. Surplus will be sold on Purple Wave.

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5. OILS and FLUIDS -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request sent to 17 vendors)

RFB #11-0106

	2010 usage	UOM	Universal Lubricants	Andale Farmers Coop	Heathwood Oil Co	Parker Oil Co, Inc	Hampel Oil Distributors, Inc	Allied Oil & Supply, Inc	Phillips Enterprises -- AMSOIL
1. Hydraulic Oil #68*	75	Bulk	\$6.20 \$465.00	\$6.01 \$450.75	\$6.53 \$489.75	\$7.71 \$578.25	\$8.44 \$633.00	\$7.24 \$543.00	\$22.50 \$1,687.50
2. Hydraulic Oil #68*	4	55 gal drum	\$352.00 \$1408.00	\$352.55 \$1,410.20	\$359.15 \$1,436.60	\$450.35 \$1,801.40	\$477.95 \$1,911.80	\$420.20 \$1,680.80	\$1,237.50 \$4,950.00
3. Peak Global Lifetime Antifreeze Grade*	7	55 gal drum	\$555.00 \$3885.00	\$322.30 \$2,256.10	\$338.20 \$2,367.40	\$521.53 \$3,650.71	\$389.40 \$2,725.80	n/a	\$1,434.95 \$10,044.65
4. Peak Global Lifetime Antifreeze Grade	15	1 gal	\$11.805 \$177.08	n/a	\$10.13 \$151.95	\$10.31 \$154.65	\$11.23 \$168.45	n/a	\$26.09 \$391.35
5. Final Charge Global Heavy-Duty Extended life Coolant/Antifreeze*	8	55 gal drum	\$553.00 \$4,424.00	\$322.30 \$2,578.40	\$451.94 \$3,615.52	\$639.94 \$5,119.52	\$448.25 \$3,586.00	\$332.75 \$2,662.00	no bid
6. Final Charge Global Heavy-Duty Extended life Coolant/Antifreeze	27	1 gal	\$13.34 \$360.18	n/a	\$8.49 \$229.23	\$12.41 \$335.07	\$9.56 \$258.12	\$9.45 \$255.15	no bid
7. Mercon V ATF*	350	Bulk	\$12.78 \$4,473.00	\$10.52 \$3,682.00	\$10.94 \$3,829.00	\$15.44 \$5,404.00	\$14.82 \$5187.00	\$14.69 \$5,141.50	\$27.38 \$9,583.00
8. Dexron VI ATF *	240	Bulk	\$8.79 \$2,109.60	\$10.52 \$2,524.80	\$13.24 \$3,177.60	\$15.44 \$3,705.60	\$13.62 \$3,268.80	\$20.55 \$4,932.00	\$27.38 \$6,571.20
13. #2 High Temp, Grease	0	5 gal pail	\$72.00	\$74.53	\$60.72	\$76.18	\$86.40	\$102.55	4.38 lb
14. Valvoline Multi Purpose Grease (lithium #2)	4	120 lb drum	\$245.00 \$980.00	\$237.20 \$948.80	\$225.96 \$903.84	\$381.60 \$1,526.40	\$261.00 \$1,044.00	\$358.80 \$1,435.20	\$153.30 \$613.20
15. #2 Tube Grease	34	14 oz. tubes	\$1.95 \$66.30	\$1.99 \$67.66	\$1.45 \$49.30	\$2.00 \$68.00	\$2.20 \$74.80	\$2.16 \$73.44	\$4.54 \$154.36
16. Power Tran Fluid*	33	5 gal pail	\$44.00 \$1452.00	\$46.15 \$1,522.95	\$40.85 \$1,348.05	\$45.41 \$1,498.53	\$56.75 \$1,872.75	\$54.65 \$1,803.45	\$112.80 \$3,722.40
17. Windshield Washer Fluid*	13	55 gal drum	\$80.00 \$1,040.00	\$85.80 \$1,115.40	\$54.23 \$704.99	\$77.00 \$1,001.00	\$110.00 \$1,430.00	\$88.55 \$1,151.15	no bid
18. Heavy Duty Synthetic Gear Lubricant 80W140	2	55 gal drum	\$1329.00 \$2,658.00	n/a	\$1174.00 \$2,348.00	\$1509.76 \$3,019.52	\$1397.50 \$2,795.00	\$1,760.00 \$3,520.00	\$1,608.20 \$3,216.40
20. 15w40 Motor Oil Premium CJ4 oil*	3200	Bulk	\$7.49 \$23,968.00	\$8.43 \$26,976.00	\$8.23 \$26,336.00	\$8.48 \$27,136.00	\$10.59 \$33,888.00	\$8.60 \$27,520.00	\$16.17 \$51,744.00

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21. 15w40 Motor Oil Premium CJ4 oil	2	55 gal drum	\$422.81 \$845.62	\$485.65 \$971.30	\$452.65 \$905.30	\$492.41 \$984.82	\$596.20 \$1,192.40	\$495.00 \$990.00	\$937.75 \$1,875.50
22. 5W20 Motor Oil*	720	Bulk	\$6.57 \$4730.40	<i>\$7.73</i> \$5,565.60	<i>\$7.05</i> \$5,076.00	<i>\$8.34</i> \$6,004.80	<i>\$10.14</i> \$7,300.80	<i>\$15.88</i> \$11,433.60	<i>\$13.60</i> \$9,792.00
Hold Pricing thru 6/22/2012			Will hold prices till 6/22/12	will hold prices for 90 days	All prices subject to change with 30 day notice	All prices subject to change with 30 day notice	Will hold prices for 60 days	will hold prices for 90 days	Will hold prices for 60 days
Acknowledged Addendum			Y	Y	Y	Y	Y	Y	Y

On the recommendation of Brandy McCune, on behalf of Fleet Management, Irene Hart moved to **accept the overall low bid from Universal Lubricants and establish unit pricing for one (1) year.** Sara Jantz seconded the motion. The motion passed unanimously.

Overall low bid was determined by the high usage items (*italics*). With the volatility of the oil market Universal Lubricants is the only vendor willing to hold their pricing for a year. Other vendors would only hold their prices for 30-90 days.

Note: The extended cost is based on 2010 usage for bid comparison only.

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**6. 10MB TLS CIRCUIT-SHERIFF OAKLAWN STATION
FUNDING-NETWORKING AND TELECOM**

(Sole Source)

Req 10045032

	Cox Business
10mb line (60 months @ \$450/mo)	\$27,000.00
One time installation fees	\$650.00

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Irene Hart moved to **accept the quote from Cox Business at a rate of \$450.00 per month for 60 months with a one time installation charge of \$650.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

This is a new install and service providing network connectivity back to the data center. Their current DSL connection is too slow for their needs. This will increase the bandwidth to their location.

Question: How this is typically paid for, since there are 60 months of service being contracted? The departments typically pay for services such as this on a

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7. AB-3 ROCK - PUBLIC WORKS
FUNDING - LOCAL SALES TAX
 (Request sent to 16 vendors)

RFB #11-0120 Req 10044832

		Whitaker Aggregates, Inc.		APAC-Central, Inc.	
Qty		Unit Price	Ext Price	Unit Price	Ext Price
1. Tons, AB-3 Rock	33,000	\$3.50	\$115,500.00	no bid	
Availability date		6/21/2011			
Location of Plant Site		Winfield Quarry, Dexter KS			
		J.L. Unruh, LLC		Bingham Sand & Gravel Co. Inc.	
Qty		Unit Price	Ext Price	Unit Price	Ext Price
1. Tons, AB-3 Rock	33,000	no bid		no bid	
Availability date					
Location of Plant Site					
		Lafarge North America		Southwest Butler Quarry LLC	
Qty		Unit Price	Ext Price	Unit Price	Ext Price
1. Tons, AB-3 Rock	33,000	no bid		\$6.55	\$216,150.00
Availability date		now			
Location of Plant Site		Augusta KS			
		Fremar Corp.		Martin Marietta Materials	
Qty		Unit Price	Ext Price	Unit Price	Ext Price
1. Tons, AB-3 Rock	33,000	\$15.30	\$504,900.00	\$7.25	\$239,250.00
Availability date		6/29/2011		8/1/2011	
Location of Plant Site		Maize, KS		Augusta KS	

On the recommendation of Joe Thomas, on behalf of Public Works, Sara Jantz moved to **accept the bid from Southwest Butler Quarry, LLC for an initial purchase in the amount of \$216,150.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** David Spears seconded the motion. The motion passed unanimously.

The bid from Whitaker Aggregates, Inc. was a lower material cost by \$3.05/ton, but would result in a higher delivered cost per ton for the County. This bid is quoted based on County pickup of loads from the quarry and delivery to the West Yard. The location of the Whitaker Aggregates' quarry is twice the distance of the Southwest Butler quarry (140 mile round trip vs. 70 mile round trip). After factoring in the extra mileage and labor rates, it would add a \$7.00/ton premium to Whitaker Aggregates' cost.

AB-3 rock is used for marking the edge of road pavement, thus creating a rock shoulder edge.

Contract pricing for 2007 was \$4.62/ton. This bid represents a 42% increase. The quantity listed is the estimated annual usage.

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The following parameters were used to determine the total delivery cost involved in picking up from the Whitaker Aggregates quarry (Dexter, KS) vs. Southwest Butler quarry (Augusta, KS):

Mileage from West Yard to Dexter, KS: 140 mile round trip

Mileage from West Yard to Augusta, KS: 70 mile round trip

Mileage rate for pickup: \$1.20 per mile

Labor rate (average): \$13.915/hr.

Capacity per load picked up: 14 tons

Total pickup cost per load (Whitaker - Dexter, KS):

Mileage (140 miles) - \$168.00

Labor (based on 2 hr. trip) - \$27.83

Total: \$195.83 divided by 14 tons = **\$13.99/ton**

Total pickup cost per load (SW Butler - Augusta, KS):

Mileage (70 miles) - \$84.00

Labor (based on 1 hr. trip) - \$13.92

Total: \$97.92 divided by 14 tons = **\$6.99/ton**

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8. CM-G CHAT - PUBLIC WORKS
FUNDING - LOCAL SALES TAX
 (Request sent to 16 vendors)

RFB #11-0121 Req 10044833

	Qty	A-Plus Trucking		Bingham Sand & Gravel Co. Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, CM-G Chat	10,000	\$18.34	\$183,400.00	\$21.92	\$219,200.00
Start date for delivery		as soon as needed		10 days	
	Qty	J.L. Unruh LLC			
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, CM-G Chat	10,000	no bid			
Start date for delivery					

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the low bid from A-Plus Trucking for an initial purchase in the amount of \$183,400.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Irene Hart seconded the motion. The motion passed unanimously.

CM-G chat is used as cover material for chat seal projects.

Contract pricing for 2007 was \$17.77/ton. This bid represents a 3.2% increase. The quantity listed is the estimated annual usage.

The pricing quoted includes delivery to the County's West Yard, located at 4701 S. West St., Wichita, KS.

Sedgwick County's West Yard is considered the main yard for storing aggregate materials.

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9. CS-2 CRUSHED STONE - PUBLIC WORKS

FUNDING - LOCAL SALES TAX

(Request sent to 19 vendors)

RFB #11-0122 Req 10044834

	Qty	J.L. Unruh LLC		A-Plus Trucking	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, CS-2 Crushed Stone	5,000	\$13.40	\$67,000.00	\$11.09	\$55,450.00
Start date for delivery		2-3 days		as soon as needed	
	Qty	Associated Material & Supply Co.		Bingham Sand & Gravel Co. Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, CS-2 Crushed Stone	5,000	no bid		no bid	
Start date for delivery					
	Qty	Southwest Butler Quarry LLC		Bannon Trucking	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, CS-2 Crushed Stone	5,000	\$2.60	\$13,000.00	\$10.60	\$53,000.00
Start date for delivery		material cost only - freight not included		ASAP	

On the recommendation of Joe Thomas, on behalf of Public Works, Linda Kizzire moved to **accept the bid from Bannon Trucking for an initial purchase in the amount of \$53,000.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

The request for bid specifically requested for pricing to include delivery to the Public Works' West Yard. The bid from Southwest Butler Quarry LLC is for material cost only and did not include delivery cost. Bannon Trucking is the delivery carrier for Southwest Butler Quarry LLC and their cost included both material and delivery.

CS-2 crushed stone is used as an additive for making cold mix material.

Contract pricing for 2007 was \$10.23/ton. This bid represents a 3.6% increase. The quantity listed is the estimated annual usage.

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10. LIGHT 18 in. STONE for RIP RAP - PUBLIC WORKS

FUNDING - LOCAL SALES TAX

(Request sent to 14 vendors)

RFB #11-0123 Req 10044835

	Qty	J.L. Unruh LLC		A-Plus Trucking	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Light 18 in. Stone for Rip Rap	3,000	\$24.00	\$72,000.00	\$25.31	\$75,930.00
Start date for delivery		2-3 days		as soon as needed	
	Qty	APAC-Central Inc.		Bingham Sand & Gravel Co. Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Light 18 in. Stone for Rip Rap	3,000	no bid		no bid	
Start date for delivery					
	Qty	Southwest Butler Quarry LLC		Fremar Corp.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Light 18 in. Stone for Rip Rap	3,000	\$12.70	\$38,100.00	\$24.20	\$72,600.00
Start date for delivery		material cost only - freight not included		6/29/2011	

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the bid from J.L. Unruh LLC for an initial purchase in the amount of \$72,000.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

The request for bid specifically requested for pricing to include delivery to the Public Works' West Yard. The bid from Southwest Butler Quarry LLC is for material cost only and did not include delivery cost.

Light 18" stone rip rap is used for erosion control along bridges preventing washouts. The quantity listed is the estimated annual usage.

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11. STONE for AGGREGATE DITCH LINING - PUBLIC WORKS

FUNDING - LOCAL SALES TAX

(Request sent to 14 vendors)

RFB #11-0124 Req 10044836

	Qty	J.L. Unruh LLC		A-Plus Trucking	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Stone for Aggregate Ditch Lining	3,000	\$29.70	\$89,100.00	\$28.91	\$86,730.00
Start date for delivery		2-3 days; 4 " or 6 "		as soon as needed	
	Qty	APAC-Central Inc.		Bingham Sand & Gravel Co. Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Stone for Aggregate Ditch Lining	3,000	no bid		no bid	
Start date for delivery					
	Qty	Southwest Butler Quarry LLC		Fremar Corp.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. Ton, Stone for Aggregate Ditch Lining	3,000	\$12.20	\$36,600.00	\$29.23	\$87,690.00
Start date for delivery		material cost only - freight not included; 6 " x 12 "		6/29/2011	

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the bid from A-Plus Trucking for an initial purchase in the amount of \$86,730.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

The request for bid specifically requested price to include delivery to the Public Works' West Yard. The bid from Southwest Butler Quarry LLC is for material cost only and did not include delivery cost.

Stone for aggregate ditch lining is a 5" rock material (rip rap) used to prevent washouts around reinforced concrete blocks (RCB) projects. The quantity listed is the estimated annual usage.