

1. SALT/SAND SPREADER WITH HYDRAULIC LIQUID -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request sent to 49 vendors)

RFB #13-0033 SC# 8000012523

| | Qty | Truck Parts & Equipment Inc. Option 1 | Truck Parts & Equipment Inc. Option 2 | Tenco Industries Inc. | The Victor L Phillips Co. |
|--|-----|---------------------------------------|---------------------------------------|--|---|
| 1. Ea, Salt/Sand Spreader With Hydraulic Liquid Application System | 10 | \$24,772.50 EA | \$23,003.50 EA | \$27,030.00 EA | \$24,991.38 EA |
| Make/Model | | Monroe MCV-168-84-68, SF2, 304SS | Monroe MCV-168-84-64,SF2, 201SS | TCD 1210-spreader | Flink / HG146684S400XX 14ft x 66in 13.2 cu yd LMC5H |
| Acknowledge Addendum | | Y | Y | Y | Y |
| Grand Total | | \$247,725.00 | \$230,035.00 | \$270,300.00 | \$249,913.80 |
| | | Midwest Truck Equipment Inc Option 1 | Midwest Truck Equipment Inc, Option 2 | Kansas Truck Equipment Company, Inc, Option 1 | Kansas Truck Equipment Company, Inc, Option 2 |
| 1. Ea, Salt/Sand Spreader With Hydraulic Liquid Application System | 10 | \$23,292.00 EA | \$21,197.00 EA | \$22,305.00 EA | \$24,881.00 EA |
| Make/Model | | Henderson FSH1 14ft 13.4 yd. | FSH 1 14ft 13.4yd, 201 Stainless | Warren/Model AC2400/304 stainless | Flink / 14LMC5H/304 stainless |
| Acknowledge Addendum | | Y | Y | Y | Y |
| Grand Total | | \$232,920.00 | \$211,970.00 | \$223,050.00 | \$248,810.00 |
| No Bid | | Whiteside Fleet & Commercial | MHC Kenworth-Salina | Sprayer Specialties Inc | Don Hattan Chevrolet |
| | | Doonan Truck & Equipment of Wichita | Stamm Manufacturing | Cummings McGowan & West | Northcutt Inc |
| | | Rusty Eck Ford | | | |

On the recommendation of Kim Evans, on behalf of Fleet Management, David Spears moved to **accept the lowest and best bid from Kansas Truck Equipment Company, Inc. (Option 1) for a total cost of \$223,050.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

The ten salt/sand spreaders being replaced are all 2002 year spreaders. The new spreaders will be used by all Public Works crews to clear roads of ice and snow. Life expectancy is 10 years. The old spreaders will be sold on Purplewave.

NOTE: Midwest Truck Equipment, Inc. Option 2 was a lower grade steel than what was required by the bid specifications. The bid required 304 gauge steel and Midwest Truck Equipment Option 2 submitted a model with 201 gauge steel.

**2. TANDEM DUMP TRUCKS -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT**

(Request sent to 40 vendors)

RFB #13-0045 SC# 8000012521

| | Qty | Kansas Truck Center | | Wichita Kenworth, Inc. | | Roberts Truck Center | |
|--|-----|---|--------------|---|--------------|---|--------------|
| | | Unit Cost | Ext Cost | Unit Cost | Ext Cost | Unit Cost | Ext Cost |
| 1. Ea, Tandem Dump Trucks | 3 | \$143,188.00 EA | \$429,564.00 | \$157,041.00 EA | \$471,123.00 | \$144,589.00 EA | \$433,767.00 |
| Make / Model | | 2014 Western Star 4700 | | 2014 Kenworth T470/Heil HPT | | 2014 International 7500 SBA | |
| 2. Ea, Operator Manuals | 3 | | included | \$450.00 | \$1,350.00 | | \$0.00 |
| 3. Ea, Part Manuals | 3 | | included | \$397.00 | \$1,191.00 | \$250.00 | \$750.00 |
| 4. Ea, Repair Manuals | 3 | | included | \$397.00 | \$1,191.00 | \$250.00 | \$750.00 |
| 5. Complete Set of diagnostic equipment | 1 | | included | | \$1,272.00 | | \$1,599.00 |
| 6. Spreader control diagnostic keyboards | 2 | | included | | \$0.00 | | \$0.00 |
| Grand Total | | | \$429,564.00 | | \$476,127.00 | | \$436,866.00 |
| Delivery Date | | 120 days | | 90-120 days | | 90-120 days | |
| Acknowledge Addendum | | Y | | Y | | Y | |
| Hourly Labor Rate | | | | | | | |
| Cost Year 1 | | \$90.00 | | \$93.00 | | \$88.00 | |
| Cost Year 2 | | \$90.00 | | \$98.00 | | \$93.00 | |
| Cost Year 3 | | \$90.00 | | \$103.00 | | \$98.00 | |
| Parts - Cost + Mark-up | | | | | | | |
| Cost Year 1 | | 30% | | 21% | | 22% | |
| Cost Year 2 | | 30% | | 21% | | 22% | |
| Cost Year 3 | | 30% | | 21% | | 22% | |
| Freight charge, pick up and delivery (1-way) | | | | | | | |
| Cost Year 1 | | \$20.00 | | No Charge | | \$38.00 | |
| Cost Year 2 | | \$20.00 | | No Charge | | \$40.00 | |
| Cost Year 3 | | \$20.00 | | No Charge | | \$43.00 | |
| | Qty | Doonan Truck & Equipment of Wichita, Inc., Option 1 | | Doonan Truck & Equipment of Wichita, Inc., Option 2 | | Doonan Truck & Equipment of Wichita, Inc., Option 3 | |
| | | Unit Cost | Ext Cost | Unit Cost | Ext Cost | Unit Cost | Ext Cost |
| 1. Ea, Tandem Dump Trucks | 3 | \$161,813.00 EA | \$482,514.00 | \$156,910.00 EA | \$470,730.00 | \$154,650.00 EA | \$463,950.00 |
| Make / Model | | Warren WFL-15 | | Warren WFL-15 | | Warren WFL-15 | |
| 2. Ea, Operator Manuals | 3 | | \$0.00 | | \$0.00 | | \$0.00 |
| 3. Ea, Part Manuals | 3 | \$75.00 | \$225.00 | \$75.00 | \$225.00 | \$75.00 | \$225.00 |
| 4. Ea, Repair Manuals | 3 | \$275.00 | \$825.00 | \$275.00 | \$825.00 | \$275.00 | \$825.00 |
| 5. Complete Set of diagnostic equipment | 1 | | \$0.00 | | \$0.00 | | \$0.00 |
| 6. Spreader control diagnostic keyboards | 2 | | \$0.00 | | \$0.00 | | \$0.00 |
| Delivery Date | | 90-150 days | | 90-150 days | | 90-150 days | |
| Acknowledge Addendum | | Y | | Y | | Y | |
| Grand Total | | | \$486,489.00 | | \$471,590.00 | | \$465,160.00 |

| | | | |
|--|--------------------------|-----------|-----------|
| Hourly Labor Rate | | | |
| Cost Year 1 | \$95.00 | \$95.00 | \$95.00 |
| Cost Year 2 | \$97.00 | \$97.00 | \$97.00 |
| Cost Year 3 | \$99.00 | \$99.00 | \$99.00 |
| Parts - Cost + Mark-up | | | |
| Cost Year 1 | 30% | 30% | 30% |
| Cost Year 2 | 30% | 30% | 30% |
| Cost Year 3 | 30% | 30% | 30% |
| Freight charge, pick up and delivery (1-way) | | | |
| Cost Year 1 | No Charge | No Charge | No Charge |
| Cost Year 2 | No Charge | No Charge | No Charge |
| Cost Year 3 | No Charge | No Charge | No Charge |
| No bid | The Victor L Phillips Co | | |

On the recommendation of Kim Evans, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the low bid from Kansas Truck Center in the amount of \$429,564.00 and establish contract pricing for parts, labor, and freight for repairs at the rates listed for 3 years.** David Spears seconded the motion. The motion passed unanimously.

NOTE: Two of the trucks will go to truck crew and one will go to Andale yard. These are dump trucks used in everyday operations of repairing roads, hauling material, towing trailers with equipment, and snow removal. Life expectancy is 10 years or 150,000 miles. Old trucks will be sold on Purplewave. Trucks being replaced will have approximately 150,000 miles before new trucks arrive.

3. ALL WHEEL DRIVE, ARTICULATED CENTER, WHEELED LOADERS-- FLEET MANAGEMENT

FUNDING -- WHEEL LOADER

(Request sent to 38 vendors)

RFP #13-0032 SC 8000012456

| | Qty | Foley Equipment Company | | Murphy Tractor & Equipment Co. | | The Victor L Phillips Co.* | |
|--|-----|----------------------------|--------------|--------------------------------|--------------|-------------------------------------|--------------|
| Make/Model | | CAT 950K | | John Deere 644-K | | Case 821F | |
| All-Wheel Drive, Articulated Center Wheeled Loaders | 2 | \$275,500.00 EA | \$551,000.00 | \$233,943.00 EA | \$467,886.00 | \$227,375.00 EA | \$454,750.00 |
| Operator Manuals | 3 | \$0.00 | \$0.00 | \$45.00 | \$45.00** | \$106.07 | \$212.14*** |
| Part Manuals | 3 | \$0.00 | \$0.00 | \$135.00 | \$135.00** | \$283.19 | \$566.38*** |
| Repair Manuals | 3 | \$0.00 | \$0.00 | \$58.00 | \$156.00 | \$460.00 | \$1,380.00 |
| TOTAL | | | \$551,000.00 | | \$468,222.00 | | \$456,130.00 |
| Delivery | | 2-4 wks | | Approx. June 28, 2013 | | 14 weeks | |
| Addendum 1 & 2 | | Yes | | Yes | | Yes | |
| Warranty | | 2 years | | 3 years | | 3 years | |
| Hourly labor rate: Year 1 | | \$95.00 | | \$95.00 | | \$91.00 | |
| Year 2 | | \$95.00 | | \$95.00 | | \$93.81 | |
| Year 3 | | \$95.00 | | \$95.00 | | \$96.71 | |
| Parts- cost + Markup | | \$0.00 | | 6% | | 20% | |
| Freight charge, pick-up and delivery of equipment (1-way) Year 1 | | \$200.00 | | \$205.00 | | \$200.00 | |
| Year 2 | | \$200.00 | | \$205.00 | | \$225.00 | |
| Year 3 | | \$200.00 | | \$205.00 | | \$250.00 | |
| Acknowledgw Addendum 1 & 2 | | No | | Yes | | Yes | |
| | | Sellers Equipment* | | GW Van Keppel* | | Berry Tractor and Equipment Co | |
| Make/Model | | Doosan DL-300 | | Volvo L110G | | Komatsu WA380-7 | |
| All-Wheel Drive, Articulated Center Wheeled Loaders | 2 | \$221,908.00 EA | \$443,816.00 | \$227,342.00 EA | \$454,684.00 | \$227,711.00 EA | \$455,422.00 |
| Operator Manuals | 3 | \$0.00 | \$0.00 | \$60.00 | \$180.00 | \$0.00 | \$0.00 |
| Part Manuals | 3 | \$0.00 | \$0.00 | \$150.00 | \$450.00 | \$0.00 | \$0.00 |
| Repair Manuals | 3 | \$0.00 | \$0.00 | \$375.00 | \$1,125.00 | \$0.00 | \$0.00 |
| TOTAL | | | \$443,816.00 | | \$456,439.00 | | \$455,422.00 |
| Delivery | | 120 Days | | 90-150 Days | | 6-8 weeks ARO | |
| Addendum 1 & 2 | | Yes | | Yes | | Yes | |
| Warranty | | 2 years | | 2 yrs or 3,000 hrs | | Ave 5 yr or 3,000 hrs | |
| Hourly labor rate: Year 1 | | \$96.00 | | \$80.00 | | \$85.00 | |
| Year 2 | | \$100.00 | | \$81.00 | | \$85.00 | |
| Year 3 | | \$106.00 | | \$82.00 | | \$85.00 | |
| Parts- cost + Markup | | 25% | | 15% | | 0% | |
| Freight charge, pick-up and delivery of equipment (1-way) Year 1 | | \$175.00 | | \$175.00 | | \$0.00 | |
| Year 2 | | \$175.00 | | \$175.00 | | \$0.00 | |
| Year 3 | | \$175.00 | | \$175.00 | | \$0.00 | |
| Acknowledgw Addendum 1 & 2 | | Yes | | Yes | | Yes | |
| No Bid | | MHC Kenworth Salina | | CMW Equipment | | Doonan Truck & Equipment of Wichita | |
| | | Kansas Truck Equipment Co. | | Whiteside Fleet and Commercial | | Stamm Manufacturing | |
| | | Northcutt, Inc. | | Custom Truck and Equipment | | Don Hattan Chevrolet | |
| | | Rusty Eck Ford | | | | | |

On the recommendation of Gunda Angelica, on behalf of the Fleet Management Department, Jennifer Dombaugh moved to **accept the proposal from Murphy Tractor & Equipment Co. in the amount of \$468,222.00 and establish contract pricing for labor, parts, and freight for repairs for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

NOTE: Murphy Tractor & Equipment Co. is offering John Deere 644-K which has front and rear differential locking system, increased horsepower, a larger fuel tank and higher resale value. John Deere is currently used by Sedgwick County, which provides consistency for Public Works' operators (knowledge/training) and parts availability. The two wheel loaders being replaced are 0255 & 0257. Clonmel yard and Andale yard will receive the new loaders. Wheel loaders are used at each yard to stockpile dirt, sand, rock, and salt. They are also used around the county for repairing roads and when needed used for emergencies such as tornado cleanup and snow removal. Replaced loaders will be sold on Purplewave.

*Does not meet specification.
 ** Two manuals at no charge
 ***One manual at no charge

4. ROAD WIDENER - FLEET MANAGEMENT

FUNDING -- ROAD WIDENER

(Request sent to 20 vendors)

RFB #13-0060 S/C 8000012453

| | | Foley Equipment Co. | Berry Tractor and Equipment Co.* | The G.W. Van Keppel Co. | |
|--|---|-------------------------------|----------------------------------|-------------------------|---------|
| Road Widener | 1 | \$305,462.00 EA | \$286,175.00 EA | \$310,843.00 EA | |
| Make And Model | | W730A | Midland SPD-12 | RW195E | |
| Parts And Electrical Schematic Manuals | 1 | \$0.00 | \$0.00 | \$250.00 | |
| Operator Manuals | 2 | \$0.00 | \$0.00 | \$25.00 EA | \$50.00 |
| GRAND TOTAL | | \$305,462.00 | \$286,175.00 | \$311,143.00 | |
| Delivery Date | | July 8th - August 7th | 60-90 days | 45-60 days | |
| NO BID | | Logan Contractors Supply Inc. | | | |

On the recommendation of Gunda Angelica, on behalf of the Fleet Management Department, Jennifer Dombaugh moved to **accept the lowest and best bid from Foley Equipment Co., in the amount of \$305,462.00.** David Spears seconded the motion. The motion passed unanimously.

NOTE: The road widener replacing #0270 will be used by Public Works to rebuild the shoulder of county roads. The shoulder is the rock part seen between the road and the ditch. With over 600 miles of road to maintain in Sedgwick County, the machine is a vital part of Public Works duty. The machine is replacing a 1993 model. Life expectancy is 15-20 years. The old machine will be sold on Purplewave.

* Does not meet all specifications.