

BOARD OF BIDS AND CONTRACTS AUGUST 18, 2011

ITEMS REQUIRING BOCC APPROVAL

1 Item

**1. PROFESSIONAL SERVICES FOR P25 RADIO SYSTEM IMPLEMENTATION-EMERGENCY COMMUNICATIONS
FUNDING-RADIO SYSTEM-CONVERT TO DIGITAL**

RFP #11-0136 Req #10045480, 10045481, 10045482

| | Trott Communications Group | Tusa Consulting Services Option 1 | Tusa Consulting Services Option 2 | Tusa Consulting Services Option 3 |
|---------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------------------------|
| Lump Sum Project Cost | \$124,800.00 | \$561,600.00 | \$420,000.00 | \$217,600.00 |
| Expenses (travel, lodging, etc) | \$13,125.00 | included | included | included |
| Grand Total | \$137,925.00 | \$561,600.00 | \$420,000.00 | \$217,600.00 |
| Hourly rate | \$155.00 plus expenses | \$150.00 plus expenses | \$150.00 plus expenses | \$150.00 plus expenses |
| | Federal Engineering | Concept to Operations, Inc. | Geocomm, Inc. | LCC Design Services, Inc. |
| Lump Sum Project Cost | \$269,490.00 | \$198,280.00 | \$118,250.00 | \$500,082.20 |
| Expenses (travel, lodging, etc) | \$55,752.00 | included | \$73,480.00 | Actual Cost + 6% |
| Grand Total | \$325,242.00 | \$198,280.00 | \$191,730.00 | \$500,082.20 + actual cost and 6% fee |
| Hourly rate | \$160.00 plus expenses | \$140.00 plus expenses | \$126.00 plus expenses | \$110.00 plus expenses |

On the recommendation of Kimberly Evans, on behalf of Emergency Communications, Irene Hart moved to **accept the low proposal from Trott Communications Group for a total not to exceed cost of \$137,925.00 and establish contract pricing for up to 100 additional hours @ \$155.00 per hour, plus actual travel expenses.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This firm will provide services to assist Sedgwick County with the implementation of the new P25 Digital Simulcast Radio System which will be provided by Cassidian Communications per RFP 10-0254. The scope of work will include the design review for the system, staging, factory acceptance testing, assistance with site construction administration, coverage acceptance testing and final sign off.

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A review committee, comprised of Kim Pennington and Randy Bargdill-Emergency Communications, Jerad Wilson-Radio Shop and Kim Evans-Purchasing, reviewed the responses and short listed Trott Communications Group based on pricing, previous projects, and technical expertise. The vendor was requested to attend an in-person interview to ensure their capability and methodologies met County requirements. It was unanimously decided to move forward with Trott Communications Group. The project kick off date is set to start September 1, 2011.

The additional 100 hours are being contracted in case of unforeseen circumstances where additional hours may be required from the consultant for the project. The County is not obligated to use these hours and will only purchase them on an as-needed basis.