

BOARD OF BIDS AND CONTRACTS FEBRUARY 25, 2016

6. TENDER/PUMPER TRUCKS -- SEDGWICK COUNTY FIRE DISTRICT #1

FUNDING -- FIRE DISTRICT ADMINISTRATION

(Request sent to 63 vendors)

RFP #15-0120 S/C #800081772

	Qty	Custom Fire Apparatus, Inc.		Pierce Manufacturing Inc.		Weis Fire and Safety			
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price		
Tender/Pumper Trucks	2	\$384,667.00	\$769,334.00	\$402,637.00	\$805,274.00	\$335,998.00	\$671,996.00		
Delivery date	no delivery date given			11 months from date of order		Prior to 12-31-2016			
Acknowledge Addenda	Y			Y		Y			
Bid Bond	Y			Y		Y			
No Bid	Blanchat Mfg., Inc.		Danko Emergency Equipment		Feld Fire				
	American Response Vehicles		Roberson Fire & Safety		Penn Care, Inc.				
	Fleet Sales, LLC		E-One		Life Line Emergency Vehicles, Inc.				
	REV Group, Inc.		Max Fire Apparatus, Inc.						

On the recommendation of Britt Rosencutter, on behalf of Sedgwick County Fire District #1 (SCFD), Linda Kizzire moved to **accept the proposal from Pierce Manufacturing, Inc. in the amount of \$805,274.00**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A committee comprised of Battalion Chief Doug Williams, Fire Captain Ray Hensley, Fire Captain Darin House, Fire Lieutenant Arlan Spexarth, Firefighter Chris Roberts, Firefighter Calvin Forbes, Fire Master Technician Brian Richey - SCFD and Britt Rosencutter - Purchasing reviewed all proposal responses based on experience, qualifications, and ability to provide the apparatus.

Pierce Manufacturing Inc. offers the best long term product with the lowest cost of ownership over the life cycle of the apparatus.

An important factor for this decision includes manufacturing consistency with our latest Tender purchase in 2015, keeping apparatus design as close as possible to resolve training and operational issues firefighters face with various manufacturers of like apparatus. Downtime will be reduced and cost savings are expected by having the same manufactured apparatus. The Weis Fire and Safety and Custom Fire Apparatus, Inc. proposals did not meet all specifications in the following areas listed below:

The following items from Weis Fire and Safety did not meet minimum specifications:

1. Vehicle camera system not as specified.
2. Pump perimeter lights not as specified.
3. Body perimeter lights not as specified.
4. Side tank valves not as specified.
5. Master switch for dump valves not provided.
6. Floor of hosebed not as specified.
7. Body fender crowns not as specified.
8. Hose troughs not as specified.
9. Steps not as specified.
10. Pump shift not as specified.
11. Class 1 Gauges not as specified.
12. No service parts internet site.
13. Paint does not meet specification.

The following were areas where Custom Fire apparatus Inc. did not meet our specifications.

1. Vehicle Speed does not meet our specification of 75 mph.
2. Battery Charger not as specified.
3. 4" discharge not as specified.

Question - Are these replacement vehicles or new ones? Brian Richey with SCFD, these are to replace two of our aging Tenders in the fleet.

Question - What do we do with the old ones? Sell them on PurpleWave? Yes, we sell them through PurpleWave.

Question - Can you tell us what the typical lifespan of one of these devices is? Typically, 15-20 years is what we hope to get from them.