

BOARD OF BIDS AND CONTRACTS APRIL 12, 2012

**ITEMS REQUIRING BOCC APPROVAL
9 Items**

**1. 2012 LATEX MODIFIED SLURRY SEAL (R-175C) - PUBLIC WORKS
FUNDING - PUBLIC WORKS**

(Request sent to 11 vendors)

RFB #12-0041

	Vance Brothers, Inc.	Ballou Pavement Solutions, Inc.
Engineer's Estimate: \$2,027,400.00		
2012 Latex Modified Slurry Seal (R175-C)	\$2,592,100.00	\$2,574,150.00
Bid Bond	Y	Y

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **reject all bids due to bids exceeding the engineer's estimate by an additional 16.9% to 17.8%**. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Per K.S.A. 68-521, no such contract shall be let that exceeds the engineer's estimate by 10%.

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2. 2012 BOND TEKK (R175-J) - PUBLIC WORKS

FUNDING - R175 PREVENTIVE MAINTENANCE - SELECTED RDS.

(Request sent to 22 vendors)

RFB #12-0046 Req 10047377

Engineer's Estimate: \$1,300,380.00	APAC - Kansas, Inc. Shears Division	LaFarge North America
2012 Bond Tekk (R175-J)	\$966,912.70	\$953,619.00
Bid Bond	Y	Y
Acknowledge Addendum	Y	Y
No Bids	Alan Excavating	Major Inc.
	Beachner Construction	Wildcat Construction

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the low bid from LaFarge North America in the amount of \$953,619.00.** Tim Kaufman seconded the motion. The motion passed unanimously.

Bond Tekk is a dense graded BM-1 (bituminous mix) of finer aggregate which creates a 1" overlay for a smoother driving surface. It will be used in filling ruts and revitalizing surfaces for 10 miles of various 2-lane County roads.

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3. TIMBER PLANKS - PUBLIC WORKS

FUNDING - R264 IMPROVE DRAINAGE RIGHT OF WAY - 12

(Request sent to 33 vendors)

RFB #12-0050 Req 10046832

	Qty	ProBuild Holdings LLC		Goodrum International		Associated Lumber & Supply	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. 3" x 12" x 24' Timber Planks	100	\$212.51	\$21,251.00	\$135.00	\$13,500.00	\$190.39	\$19,039.00
2. 3" x 12" x 28' Timber Planks	100	\$189.02	\$18,902.00	\$166.00	\$16,600.00	\$235.22	\$23,522.00
3. 3" x 12" x 30' Timber Planks	100	\$275.13	\$27,513.00	\$194.00	\$19,400.00	\$268.17	\$26,817.00
4. 4" x 12" x 20' Timber Planks	200	\$225.24	\$45,048.00	\$166.00	\$33,200.00	\$203.87	\$40,774.00
Grand Total		\$112,714.00		\$82,700.00		\$110,152.00	
Delivery Days		38 days		30 days -- must order full truck load quantities or 100 pieces at a time		42 days	
	Qty	Conroe Wood Products, Inc.		Bayou Forest Products, Inc.		American Timber & Steel	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. 3" x 12" x 24' Timber Planks	100	\$122.26	\$12,226.00	\$110.52	\$11,052.00	\$141.15	\$14,115.00
2. 3" x 12" x 28' Timber Planks	100	\$151.87	\$15,187.00	\$138.18	\$13,818.00	\$172.05	\$17,205.00
3. 3" x 12" x 30' Timber Planks	100	\$167.67	\$16,767.00	\$153.00	\$15,300.00	\$194.95	\$19,495.00
4. 4" x 12" x 20' Timber Planks	200	\$131.44	\$26,288.00	\$118.40	\$23,680.00	\$156.80	\$31,360.00
Grand Total		\$70,468.00		\$63,850.00		\$82,175.00	
Delivery Days		21-28 working days		45-60 days		30-45 days	
	Qty	Matheus Lumber Co., Inc.		Mill Creek Lumber		Apache Forest Products, LLC	
		Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1. 3" x 12" x 24' Timber Planks	100	\$131.00	\$13,100.00	\$178.16	\$17,816.00	\$139.32	\$13,932.00
2. 3" x 12" x 28' Timber Planks	100	\$158.00	\$15,800.00	\$213.81	\$21,381.00	\$179.34	\$17,934.00
3. 3" x 12" x 30' Timber Planks	100	\$172.40	\$17,240.00	\$242.65	\$24,265.00	\$191.25	\$19,125.00
4. 4" x 12" x 20' Timber Planks	200	\$139.45	\$27,890.00	\$185.65	\$37,130.00	\$138.80	\$27,760.00
Grand Total		\$74,030.00		\$100,592.00		\$78,751.00	
Delivery Days		60 days		35 days		28 days	
	Qty	Kennedy Treated Wood		Norman Lumber		No Bids	
		Unit Price	Ext Price	Unit Price	Ext Price	Stallworth Wholesale	
1. 3" x 12" x 24' Timber Planks	100	\$139.32	\$13,932.00	\$130.89	\$13,089.00	Bridge & Highway Materials, Inc.	
2. 3" x 12" x 28' Timber Planks	100	\$167.16	\$16,716.00	\$161.86	\$16,186.00	Star Lumber & Supply Co.	
3. 3" x 12" x 30' Timber Planks	100	\$181.62	\$18,162.00	\$179.29	\$17,929.00		
4. 4" x 12" x 20' Timber Planks	200	\$150.40	\$30,080.00	\$138.20	\$27,640.00		
Grand Total		\$78,890.00		\$74,844.00			
Delivery Days		45-60 days		45-60 days			

On the recommendation of Joe Thomas, on behalf of Public Works, Jennifer Dombaugh moved to **accept the low bid from Bayou Forest Products, Inc. for an initial purchase of \$63,850.00 and establish contract pricing for one (1) year with two (2) one-year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

Timber planks are used by Public Works in repairing and constructing bridges located in the County.

Question: Has the County used this vendor (Bayou Forest Products) before? Yes. They were used about two years ago.

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4. CORRUGATED STEEL PIPE - PUBLIC WORKS
FUNDING - R264 IMPROVE DRAINAGE RIGHT OF WAY - 12
 (Request sent to 11 vendors)
 RFB #12-0051 Req 10046833

	Qty	Tinhorns R Us LLC		Welborn Sales, Inc.	
		Unit Price	Ext Price	Unit Price	Ext Price
1. 17" x 13" x 24' Corrugated Steel Pipe (16 gauge)	10	\$224.16	\$2,241.60	\$195.12	\$1,951.20
2. 17" x 13" x 30' Corrugated Steel Pipe (16 gauge)	20	\$280.20	\$5,604.00	\$243.90	\$4,878.00
3. 28" x 20" x 30' Corrugated Steel Pipe (14 gauge)	3	\$570.30	\$1,710.90	\$487.80	\$1,463.40
4. 35" x 24" x 24' Corrugated Steel Pipe (14 gauge)	10	\$562.80	\$5,628.00	\$487.68	\$4,876.80
5. 49" x 33" x 30' Corrugated Steel Pipe (14 gauge)	5	\$981.00	\$4,905.00	\$853.50	\$4,267.50
6. 57" x 38" x 24' Corrugated Steel Pipe (12 gauge)	5	\$1,316.64	\$6,583.20	\$1,056.96	\$5,284.80
7. 57" x 38" x 30' Corrugated Steel Pipe (12 gauge)	4	\$1,645.80	\$6,583.20	\$1,321.20	\$5,284.80
8. 24" x 30' Round Corrugated Steel Pipe (14 gauge)	10	\$513.00	\$5,130.00	\$480.00	\$4,800.00
9. 30" x 30' Round Corrugated Steel Pipe (14 gauge)	10	\$665.70	\$6,657.00	\$600.00	\$6,000.00
10. 15" Corrugated Steel Band	6	\$14.00	\$84.00	\$8.00	\$48.00
11. 18" Corrugated Steel Band	2	\$15.00	\$30.00	\$10.00	\$20.00
12. 21" Corrugated Steel Band	8	\$18.00	\$144.00	\$11.35	\$90.80
13. 24" Corrugated Steel Band	5	\$21.00	\$105.00	\$9.35	\$46.75
14. 30" Corrugated Steel Band	3	\$25.00	\$75.00	\$19.90	\$59.70
15. 36" Corrugated Steel Band	6	\$28.00	\$168.00	\$24.00	\$144.00
16. 42" Corrugated Steel Band	6	\$34.00	\$204.00	\$28.00	\$168.00
Grand Total		\$45,852.90		\$39,383.75	
Delivery Days		10 days - 2 weeks		14-21 days (Firm pricing for 6 months)	
Acknowledge Addenda		Y		Y	
	Qty	J&J Drainage		No Bids	
		Unit Price	Ext Price	Star Lumber & Supply Co., Inc.	
1. 17" x 13" x 24' Corrugated Steel Pipe (16 gauge)	10	\$206.88	\$2,068.80	Big R Bridge	
2. 17" x 13" x 30' Corrugated Steel Pipe (16 gauge)	20	\$258.60	\$5,172.00	Reece Construction Co., Inc.	
3. 28" x 20" x 30' Corrugated Steel Pipe (14 gauge)	3	\$517.50	\$1,552.50	Salisbury Construction	
4. 35" x 24" x 24' Corrugated Steel Pipe (14 gauge)	10	\$508.32	\$5,083.20	Turnkey, Inc.	
5. 49" x 33" x 30' Corrugated Steel Pipe (14 gauge)	5	\$887.10	\$4,435.50	M6 Concrete Accessories	
6. 57" x 38" x 24' Corrugated Steel Pipe (12 gauge)	5	\$1,134.72	\$5,673.60		
7. 57" x 38" x 30' Corrugated Steel Pipe (12 gauge)	4	\$1,418.40	\$5,673.60		
8. 24" x 30' Round Corrugated Steel Pipe (14 gauge)	10	\$497.40	\$4,974.00		
9. 30" x 30' Round Corrugated Steel Pipe (14 gauge)	10	\$610.50	\$6,105.00		
10. 15" Corrugated Steel Band	6	\$11.05	\$66.30		
11. 18" Corrugated Steel Band	2	\$12.76	\$25.52		
12. 21" Corrugated Steel Band	8	\$14.56	\$116.48		
13. 24" Corrugated Steel Band	5	\$16.51	\$82.55		
14. 30" Corrugated Steel Band	3	\$20.22	\$60.66		
15. 36" Corrugated Steel Band	6	\$26.52	\$159.12		
16. 42" Corrugated Steel Band	6	\$30.48	\$182.88		
Grand Total		\$41,431.71			
Delivery Days		10-15 days			
Acknowledge Addenda		Y			

On the recommendation of Joe Thomas, on behalf of Public Works, Tim Kaufman moved to **accept the low bid from Welborn Sales, Inc. for an initial purchase of \$39,383.75 and establish contract pricing for one (1) year with two (2) one-year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Corrugated steel pipe is used by Public Works for culvert replacements.

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5. CM-B GRAVEL - PUBLIC WORKS

FUNDING - R175 PREVENTIVE MAINTENANCE - SELECTED RDS.

(Request sent to 13 vendors)

RFB #12-0052 Req 10046851

	Qty (Tons)	Associated Material		Cornejo Materials	
		Unit Price	Ext Price	Unit Price	Ext Price
CM-B Road Gravel	10,000	\$4.00	\$40,000.00	\$3.98	\$39,800.00
Plant Location		53rd St. N. & Hoover, Wichita, KS		4601 N West St, Wichita, KS	
Pick Up Date		immediately		as needed	
	Qty (Tons)	Bentley Sand Co., LLC		H&K Hauling	
		Unit Price	Ext Price	Unit Price	Ext Price
CM-B Road Gravel	10,000	\$3.60	\$36,000.00	no bid	
Plant Location		9401 W. 109th St. N., Sedgwick, KS			
Pick Up Date		4/17/2012			

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the low bid from Bentley Sand Co., LLC for an initial purchase of \$36,000.00 and establish contract pricing for one (1) year with two (2) one-year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

CM-B Gravel is one of many aggregate materials utilized by Public Works. This price is 1.4% cheaper than the contract pricing established in 2008.

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**6. TIRE RUBBER MODIFIED SURFACE SEALER - PUBLIC WORKS
FUNDING - R175 PREVENTIVE MAINTENANCE - SELECTED RDS.**

(Request sent to four vendors)
RFB #12-0053 Req 10047086

	Qty (Gallons)	Wright Asphalt Products Co.	
		Unit Price	Ext Price
Tire Rubber Modified Surface Sealer	16,500	\$3.20	\$52,800.00
Delivery Days		2 days -- based on full truck loads, price includes 2 free hrs. unloading, \$85.00 for each additional hour	

On the recommendation of Joe Thomas, on behalf of Public Works, Jennifer Dombaugh moved to **accept the bid from Wright Asphalt Products Co. for an initial purchase of \$52,800.00 and establish contract pricing for one (1) year with two (2) one-year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

Tire Rubber Modified Surface Sealer (TRMSS) is an asphalt emulsion to be sprayed by County personnel on chat sealed roads to protect them from exposure to moisture.

Question: Why was there only one response?

One vendor responded that they had changed the formulation of their offering and it was no longer considered a TRMSS product. Another vendor failed to send their bid response on time.

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**7. CHFRS-2P EMULSIFIED ASPHALT - PUBLIC WORKS
FUNDING - R175 PREVENTIVE MAINTENANCE - SELECTED RDS.**

(Request sent to eight vendors)
 RFB #12-0054 Req 10047088

	Qty (Gallons)	Ergon Asphalt & Emulsions		Coastal Energy	
		Unit Price	Ext Price	Unit Price	Ext Price
CHFRS-2P Emulsified Asphalt -- County forces pick up & haul	122,000	\$2.80	\$341,600.00	\$2.75	\$335,500.00
State location of site		El Dorado, KS		Missouri	
Ready for pickup date		5/15/2012		4/25/2012	
CHFRS-2P Emulsified Asphalt -- Vendor will deliver to various locations	122,000	\$2.873	\$350,506.00	\$2.95	\$359,900.00
Delivery Days		5/15/2012		4/25/2012	
No Bid		Vance Brothers, Inc.			

On the recommendation of Joe Thomas, on behalf of Public Works, David Spears moved to **accept the low bid from Ergon Asphalt & Emulsions for an initial purchase of \$350,506.00 and establish contract pricing for one (1) year with two (2) one-year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

CHFRS-2P emulsified oil is a sealing and binding agent for chat seal and rock applied to County roads.

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**8. ASPHALT MELTING/SEALING MACHINES -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT**

(Request sent to 19 vendors)
RFP #12-0033 Req 10047400

	Qty	Sellers Equipment	Paving Maintenance Supply Inc.	No Bids
Asphalt Melting/Sealing Machines	3	\$39,890.00 ea. \$119,670.00	\$39,231.00 ea. \$117,693.00	Simem America
		Cimline Magma 110	Crafco Super Shot 125	Prairieland Partners
Operator Manuals	3	\$0.00	\$0.00	Foley Equipment
Parts Manuals	3	\$0.00	\$0.00	
Repair Manuals	3	\$0.00	\$0.00	
Safety Manuals	3	\$0.00	\$0.00	
Grand Total		\$119,670.00	\$117,693.00	
Delivery Date		3 months from order date or earlier	4-5 Weeks ARO	
Hourly labor rate				
Cost Year 1		\$95.00 in shop	\$0.00	
Cost Year 2		\$97.00 in shop	\$85.00	
Cost Year 3		\$99.00 in shop	\$85.00	
Parts Cost + Mark up		30%	30%	
Freight charge, pick up and delivery, 1-way				
Cost Year 1		\$175.00	\$0.00	
Cost Year 2		\$175.00	\$0.00	
Cost Year 3		\$175.00	\$0.00	
Acknowledge Addendum		Y	Y	

On the recommendation of Brandy McCune, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the low proposal from Paving Maintenance Supply Inc. for the amount of \$117,693.00 and establish contract pricing on parts and labor for three (3) years.** Sara Jantz seconded the motion. The motion passed unanimously.

Rex Victory, Penny Poland -Fleet Management, Don Gorges- Public Works and Brandy McCune- Purchasing reviewed each proposal. The machines were evaluated based on initial purchase price, ease of operation, technical rating, maintenance cost, safety features, and warranty. All were in agreement that the Crafco Super Shot 125 met all specifications and best meets the needs of the County.

The machine that Sellers Equipment proposed is a smaller machine and did not meet specifications on many things like the tandem axle which is needed for safety and stability and could not guarantee that the machine would heat up within one hour to reduce staff downtime; there are six people on a crew.

These machines are used on all paved County roads. The machine is pulled behind a truck and is used to blow out the cracks in the asphalt caused by wear and moisture; the cracks are then filled up with tar or melted asphalt. In 2011, approximately 80 lane miles of road were repaired by these machines.

These are replacing machines that were bought in 2000. The life expectancy of these machines is 12-15 years. Surplus will be sold on Purple Wave.

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**9. F5 NETWORKS LOAD BALANCING DEVICE, INTEGRATION & SUPPORT --
DIVISION OF INFORMATION & OPERATIONS**

FUNDING - DIVISION OF INFORMATION & OPERATIONS

(State contract 07745AA)

Req 10047277

	Qty	Kansas State Contract through Fishnet Security	
		Unit Price	Ext Price
1. F5 BIG-IP Switch: Application Delivery Controller 3900 Application Security (LTM, ASM, 8GB Memory, Max SSL, Max Compression)	1	\$41,602.70	\$41,602.70
2. F5-BIG-IP Add-On: Access Policy Manager License (3900 base 500 concurrent users)	1	\$10,946.35	\$10,946.35
3. F5-Field Upgrade Single 300W AC Power	1	\$1,225.00	\$1,225.00
4. F5 Premium Support	1	\$9,107.00	\$9,107.00
5. F5 Premium Support for APM Add-On	1	\$2,396.20	\$2,396.20
6. F5 LTM Integration (hours)	32	\$185.00	\$5,920.00
Grand Total		\$71,197.25	

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Linda Kizzire moved to **utilize Kansas State contract 07745AA at a rate of 27% off list price for F5 products and 6% off list price for F5 maintenance through August 31, 2012 with five (5) one-year options to renew as identified by the State of Kansas.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

County business has been done with our citizens over the internet using “external facing” web servers and applications developed both in house and purchased via third party. Any technology, such as this that is directly on the internet, faces a large amount of risk from attackers and hackers.

This security system can provide vision and analysis of all types of internet traffic to County systems. Unlike a firewall, it has the ability to inspect the traffic that the firewalls allow for abnormalities and malicious behavior and prevent an attack from occurring. F5 is application aware and knows what normal traffic looks like for various types of applications.

Note: A bid was released in March of 2012 for these products and all bids came in higher than the state pricing.

The County has done business with this vendor in the past and has always had satisfactory results.