

ITEMS REQUIRING BOCC APPROVAL
3 Items

1. PATIENT TRANSPORTATION SERVICES -- COMCARE

FUNDING -- COMCARE

(Request sent to 15 vendors)

RFP #12-0048

Patient Transportation Services	Security Transport Services, Inc.	Apple Bus Company	G4S Secure Solutions	G4S Secure Solutions	ISSA Kihambike
Rates for Transport of One (1) or More Patients Per Trip Not Requiring Restraints				Alternative Pricing	
Trip from Wichita to Osawatomie State Hospital, 500 State Hospital Drive, Osawatomie, KS 66064-00500	\$386.58*	\$375.25	\$664.90	<i>Labor Only:</i> \$25.41/hr per FTE	\$350.00
Trip from Wichita to Larned State Hospital, RT 3, Box 89, Larned, KS 67550	\$501.84*	\$348.10	\$664.90		\$230.00
Per mile rate for as needed transportation service other than to or from above hospital	\$1.02*	\$2.15	N/A**		\$1.90
Rates for Transport of One (1) Patient Per Trip Requiring Restraints				<i>One Transport Team (2 Officers)</i>	
Trip from Wichita to Osawatomie State Hospital, 500 State Hospital Drive, Osawatomie, KS 66064-00500	\$386.58*	\$335.80	\$664.90	80 hours per week \$105,705.60 per year	\$350.00
Trip from Wichita to Larned State Hospital, RT 3, Box 89, Larned, KS 67550	\$501.84*	\$320.25	\$664.90	<i>Two (2) Transport Team (4 Officers)</i> 80 hours per week \$211,411.20 per year <i>Vehicles and fuel to be supplied by Sedgwick County</i>	\$230.00
Per mile rate for as needed transportation service other than to or from above hospital	\$1.02*	\$2.15	N/A**		\$1.90
Per mile rate for as needed transportation service other than to or from above hospital	\$1.02*	\$2.15	N/A**		\$1.90
No Bids	Newton Fire/EMS	LifeTeam	First Class Transportation, Inc.	Medicine Lodge Memorial Hospital	

*Gasoline Surcharge of \$.02 per mile will be added to the base price of the prisoner transport if the average price of fuel goes to \$3.25 a gallon. There will be an additional \$.02 for each \$.025 increase thereafter (Based on U.S. Dept. of Energy Report EIA-888 National Avg.)

**Mileage estimates are included in price

On the recommendation of Brandy McCune, on behalf of COMCARE, Tim Kaufman moved to **accept the overall low proposal from Apple Bus Company for the prices listed above and establish contract pricing for one year with four (4) one-year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This service provides a safe and efficient transportation for COMCARE patients that require transportation to or from the local psychiatric hospitals and service provider locations to state hospitals for continued treatment. In 2011, COMCARE had a total of 506 transports; 449 were to Osawatomie State Hospital, 25 to Kaw Valley, and 11 to Larned State Hospital. The remaining transports were to various service providers around the state.

A review committee comprised of Crystal Deselms, Nancy Patterson-COMCARE, Lt. David Hein, Lt. James Convey, Col. Richard Powell- Sheriff Office, Jennifer Magana-Legal, and Brandy McCune-Purchasing reviewed and evaluated all proposals based on the ability to meet or exceed requirements and scope of work, proven ability to provide high-quality service, qualifications and expertise, and the most advantageous and prudent methodology and costs for the County. The committee unanimously agreed that Apple Bus Company will best serve the County's needs.

BOARD OF BIDS AND CONTRACTS MAY 24, 2012

Issa Kihambike's proposal was considered non-responsive due to the fact that they did not provide any supporting documentation with their proposal. Security Transport Services did not meet the requirements to comply with the video monitoring or vehicle partitions. The committee discussed G4S Secure Solutions' alternate pricing, and all agreed that it would not be feasible at this time because one team would not be able to handle the quantity of transports with a limit of 40 hours a week to meet the time requirements. In addition, the cost of the vehicles and fuel would add to the overall cost per year.

In 2011, the County spent approximately \$175,000.00 for these services. Apple Bus Company has been the provider for these services for the past three (3) years. This new contract will represent a 17% increase for the unrestrained patients while the price for the restrained patients is lower than the previous contract price of \$357.49 to Osawatomie and \$331.59 to Larned State Hospital. The contractors are only allowed to transport one (1) restrained patient at a time; they can transport more than one unrestrained patient at a time. The contractor is billed per trip, not per patient.

Question was asked about how the per mileage rate was factored into the price. The majority of the transports are to Osawatomie State Hospital and Larned State Hospital, therefore, the per mileage rate is not a big factor in the overall cost of the service.

BOARD OF BIDS AND CONTRACTS MAY 24, 2012

**2. 2012 DODGE CHARGERS -- FLEET MANAGEMENT
FUNDING -- FLEET MANAGEMENT**

(Request sent to 14 vendors)

RFB #12-0072

	Qty	Davis-Moore Automotive, Inc.	
		Unit Price	Ext Price
1. 2012 Dodge Chargers	4	\$22,310.00	\$89,240.00
Make/Model		2013 Dodge Charger	
2. Manuals - One Complete Set	4	\$0.00	\$0.00
Grand total			\$89,240.00
Delivery date		September 30, 2012	
Acknowledge Addendum		Y	
No Bids		Resnik Motors, Inc.	
		Marshall Motor Company	

On the recommendation of Brandy McCune, on behalf of Fleet Management, David Spears moved to **accept the bid from Davis-Moore Automotive, Inc. for the amount of \$89,240.00.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

These will be replacements for unmarked Sheriff vehicles. Surplus will be sold on Purple Wave.

Some vendors were contacted regarding why they did not bid. Marshall Motors Company responded that they could not be competitive with the State contract pricing that Davis Moore has.

BOARD OF BIDS AND CONTRACTS MAY 24, 2012

3. ALL-WHEEL DRIVE, ARTICULATED CENTER, WHEELED LOADERS -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request sent to 35 vendors)

RFP #12-0059

	QTY	Murphy Tractor & Equipment Co.	Berry Tractor & Equipment Co.	Foley Equipment Co.	Foley Equipment Co. Option #2	The Victor L. Phillips Co.	Sellers Equipment, Inc.	Sellers Equipment, Inc. Option #2
All-Wheel Drive, Articulated Center, Wheeled Loaders	2	\$223,925.00 ea. \$447,850.00	\$242,456.00 ea. \$484,912.00	\$284,655.00 ea. \$569,310.00	\$213,000.00 ea. \$426,000.00	\$248,033.00 ea. \$496,066.00	\$224,965.00 ea. \$449,930.00	\$239,324.00 ea. \$478,648.00
Make and Model		John Deere 644-K	Komatsu A380-7	Caterpillar 950K	Caterpillar 938K	Case 821F	Doosan DL-300 Tier 3	Doosan DL-300 Tier 4
Operator Manuals	2	\$0.00	\$0.00	\$0.00	\$0.00	\$106.07 ea. \$212.14	\$0.00	\$0.00
Part Manuals	2	\$0.00	\$0.00	\$0.00	\$0.00	\$283.19 ea. \$566.38	\$0.00	\$0.00
Repair Manuals	2	\$0.00	\$0.00	\$0.00	\$0.00	\$459.93 ea. \$919.86	\$250.00 ea. \$500.00	\$250.00 ea. \$500.00
Grand Total		\$447,850.00	\$484,912.00	\$569,310.00	\$426,000.00	\$497,764.38	\$450,430.00	\$479,148.00
Delivery Date		14 Weeks ARO	8 weeks ARO	90-120 days	90-120 days	Mid July- Early Aug.	5 Months	5 Months
Acknowledged Addendum		Y	Y	Y	Y	Y	Y	Y
No Bid		Hartzler Equipment Company	Farmboys Tractors					

On the recommendation of Brandy McCune, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the proposal from Murphy Tractor & Equipment Co. for the amount of \$447,850.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

These machines are used to load trucks and stock pile dirt, rocks, sand, salt, and debris. When needed, they are also used for snow removal, clearing ditches, tornado cleanup and repairing driveways and drainage areas. The attachments which are included with each machine make the loaders capable of loading and unloading pallets and culverts. The County currently owns eight of these machines.

Penny Poland, Rex Victory -Fleet Management, and Brandy McCune-Purchasing reviewed each proposal. Staff from Public Works, Fleet Management, and Purchasing attended demonstrations of each machine proposed; the machines were evaluated based on initial purchase price, ease of operation, technical rating, maintenance cost, safety features, and warranty. All were in agreement that the John Deer 644-K best meets the needs of the County.

The Caterpillar 938K Option #2 from Foley Equipment is a smaller machine but was demoed to see if it could perform like the bigger machines, but it did not have the power when needed to perform all the job duties.

These are replacements for Public Works. The machines that are being replaced are 1999 models, with 6,900 hours and 7,800 hours. The life expectancy of these machines is about 12 years. Surplus will be sold on Purple Wave.

David Spears stated that Public Works was involved in the process and is in agreement with this purchase.