

BOARD OF BIDS AND CONTRACTS MAY 4, 2017

ITEMS REQUIRING BOCC APPROVAL (4 ITEMS)

1. SEDGWICK COUNTY ZOO PROJECT - ZOO PARKING LOTS MILL & OVERLAY (R175-E) -- PUBLIC WORKS FUNDING -- R175-E ZOO PARKING LOT

(Request sent to 42 vendors)

RFB #17-0049 S/C# 8000107678

Engineer's Estimate: \$873,092.25	Cornejo & Sons, LLC	Flint Hills Materials	APAC - Kansas, Inc., Shears Division	Conspec, Inc. dba Kansas Paving
Sedgwick County Zoo Project-Zoo Parking Lots Mill & Overlay (R175-E)	\$416,519.22	\$396,215.00	\$445,995.65	\$413,838.14
Bid Bond	Yes	Yes	Yes	Yes
Acknowledge Addenda	Yes	Yes	Yes	Yes
No Bids	HWA Davis Construction & Supply, Inc.	Dondlinger & Sons Construction	L & M Contractors	Nowak Construction
	Unruh Excavating	Bridges, Inc.	B&B Bridge Company, LLC	PPJ Construction, Inc.

On the recommendation of Kristen McGovern, on behalf of Public Works, Linda Kizzire moved to **accept the low responsive bid from Conspec, Inc. dba Kansas Paving in the amount of \$413,838.14.** Talaya Schwartz seconded the motion. The motion passed unanimously.

This improvement project includes approximately 81,000 square yards of milling, asphalt overlays and pavement marking for the Sedgwick County Zoo parking lots and access roads.

Note - Flint Hills Materials was deemed nonresponsive for not submitting the correct Schedule of Pricing sheet that was modified in Addendum 1 which replaced SOP-1 with SOP-1R. SOP-1R included additional work to be quoted that was not on the original Schedule of Pricing sheet.

Questions and Answers

Talaya Schwartz asked: "Do we know why all of the responding bids are so much lower than the engineer's estimate?"

Jim Weber (Public Works) answered: "We try to be conservative on our estimate's because the bids need to come in under the estimate or else we have to start all over again. The other thing that is happening is that the market is ever-changing, so since last year KDOT has cut way back and we are doing estimates ahead but what we are hearing is that KDOT is hardly doing anything. So the contractors are adjusting to the market forces and we're getting good prices. I'd like to put out twice as much, but it's hard to predict when that's going to happen."

Tom Stolz asked: "Jim, expound upon the Flint Hills bid and more specifically why it could not be considered?"

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Jim Weber answered: "The addendum that went out added that what we are going to do on this job is that they are going to mill off the parking lot. An inch or an inch-and-a-half is going to come off of that parking lot. So we've decided to salvage all of that material and haul it out to the West Yard and it'll be good milling chips that we can use, recycle into something later. The change in the first addendum was to add that line in the specs and schedule of prices to do that work. So what happens is that if you don't use that, you're not bidding all of the specs. They are required to acknowledge that they have received the addendum and so forth. Purchasing opens the bids and all of that has to be verified. In this case, it is not as simple as they didn't acknowledge the addendum --they didn't use the right form, which would indicate they didn't even have it. So their number would be lower because they are not expecting to do all of the work."

Tom Stolz asked: "So the bottom line is if they would do all of that work, it would cost more?"

Jim Weber answered: "Yes, we'd have to add something back to it."

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2. RONALD REAGAN BUILDING PHASE 2 -- OPERATIONS SUPPORT SERVICES

FUNDING -- ACQ/RENO IRS BUILDING

(Request sent to 242 vendors)

RFB #17-0038 S/C #8000107333

	Graycon Building Group, Inc.	Bauer & Son Construction	Compton Construction Services, LLC
Base Bid	\$1,410,141.00	\$1,365,000.00	\$1,343,600.00
Days to Substantial Completion	160	170	180
Days to Final Completion	20	10	20
Total Calendar Days	180	180	200
Acknowledge Addenda	Yes	Yes	Yes
Bid Bond	Yes	Yes	Yes
	Commerce Construction Services, Inc.	The Law Company, Inc.	Vogts Construction Company
Base Bid	\$1,510,000.00	\$1,436,000.00	\$1,458,253.00
Days to Substantial Completion	280	180	265
Days to Final Completion	20	10	21
Total Calendar Days	300	190	286
Acknowledge Addenda	Yes	Yes	Yes
Bid Bond	Yes	Yes	Yes
	Dondlinger & Sons Construction Co., Inc.	Key Construction, Inc.	
Base Bid	\$1,485,000.00	\$1,337,800.00	
Days to Substantial Completion	250	166	
Days to Final Completion	30	14	
Total Calendar Days	280	180	
Acknowledge Addenda	Yes	Yes	
Bid Bond	Yes	Yes	
No Bids	Zernco, Inc.	Sauerwein Construction Co., Inc.	Van Asdale Construction
	Snodgrass & Sons Construction	Icon Structures, Inc.	Sky Contracting Co., Inc.
	Rock Construction	Multicon, Inc.	Bauer & Son Construction

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On the recommendation of Kimberly Bush, on behalf of Operations Support Services, Richard Powell moved to **accept the low bid from Key Construction, Inc. in the amount of \$1,337,800.00**. Linda Kizzire seconded the motion. The motion passed unanimously.

This project is for building renovations of floors 4 - 6 to include same finishes as floors 1-3. Appraiser, Aging, GIS, and COMCARE Administration will be moving their operations into the building after renovation work is completed.

Questions and Answers

Linda Kizzire asked: "Who did the remodel work for floors one (1) through three (3)?"

Tania Cole (Project Services Program Manager) answered: "Commerce Construction was the general contractor for floors one (1) through three (3)."

Talaya Schwartz asked: "How close did this come to the original budget that was setup for this?"

Tania Cole answered: "The low bid that we received from Key Construction is under what our cost estimates were for the construction."

Richard Powell asked: "What all is involved in the renovations?"

Tania Cole answered: "On floors four (4) and five (5) we are going to be taking down some walls and adding some walls. Those floors were very cut up in the way that the layout is. So to get a floor plan that would meet the Appraiser's needs and Aging needs we were having to take down some walls and add some walls. There is a lot more construction involved with floors four (4) and five (5) than there is floor six (6). We tried to stay, as much as we possibly could, within the current confines with how the current floor space is now in that building. We are doing the same finishes."

Linda Kizzire asked: "Are there is going to be some lease savings from Appraiser, Aging and COMCARE moving over there?"

Tania Cole answered: "You are correct. I can't give you an exact amount, but yes there will be some lease savings there."

Tom Stolz asked: "All of those are currently leasing space?"

Tania Cole answered: "Correct."

Talaya Schwartz asked: "The 180 day construction timeline, is there any concern with that?"

Tania Cole answered: "No. Our estimate was five and a half months, so that is right in line with that."

Jennifer Dombaugh asked: "Were there a lot of change orders on the first phase? Are those taken into consideration with this number?"

Tania Cole answered: "There was. No they are not taken into consideration with this number."

Jennifer Dombaugh asked: "Have we used Key Construction before?"

Tania Cole answered: "We're using Key Construction right now on the INTRUST Bank Arena project."

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Tom Stolz asked: "Commerce Construction put a bid in also higher than Key Construction. Is there any benefit analysis of having the same contractor finish the building versus going with a separate contractor for a second phase?"

Tania Cole answered: "I think there certainly is. I don't know if that's in our policy to award the bid to someone that would have that experience versus the low bid. I'd refer to Legal on that."

Tom Stolz asked: "Misha, are we locked in to low price, period?"

Misha Jacob-Warren answered: "Since this is an RFB and because it is construction that is over \$25,000, we are locked in to the lowest bid."

3. TREATMENT CHEMICALS AND SERVICES FOR CLOSED AND OPEN LOOP HVAC SYSTEMS -- OPERATIONS SUPPORT SERVICES FUNDING -- OPERATIONS SUPPORT SERVICES

(Request sent to 15 vendors)

RFB #17-0015 Contract

	American Water Treatment, Inc.	Nalco, An Ecolab Company	ChemTreat, Inc.
Annual Cost	\$18,555.00	\$44,400.00	\$41,550.00
Per hour, in-person consultation	\$80.00 *	Included	Included
Unit cost for lab fees	\$200.00-\$500.00 *	Included	Included
Unit cost for recommendation preparation	Included	Included	Included
Chemicals, priced per pound:			
	CW211 \$18.60	3DTS68 \$16.00	BL 1253 \$2.13
	BIO-CLEAR \$40.00	7346 TAB \$10.00	BL 151 \$2.40
	K-BROM G \$13.00	SOLIDBIONOX \$52.00	BL 1772 \$2.24
	LT-20 \$85.00	TRAC107PLUS \$6.00/lb. or \$54.00/gallon	CL2873 \$3.30
	BELLACIDE 355 \$49.89	TRAC101 \$8.00/lb. or \$72.00/gallon	C1456SR \$29.86
	Bromicide BCDMH \$9.00	1720 Sulfite \$5.80/lb. or \$52.20/gallon	C1457SR \$25.17
		1820 Condensate Treatment \$8.00/lb. or \$72.00/gallon	KBROM \$22.67
		22310 Boiler Treatment \$7.20/lb. or \$64.80/gallon	C2189T \$10.65
			C2186T \$7.61
			C206T \$53.05
			AQUCARD100SR \$66.19

On the recommendation of Kim Bush, on behalf of Operations Support Services, Jennifer Dombaugh moved to **accept the low responsive bid from ChemTreat, Inc. and establish contract pricing at the rates listed for five (5) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

This contract will provide treatment chemicals and services for closed and open loop HVAC systems that are managed by Facilities Maintenance. This work will include initial and monthly testing, consulting as needed, recommendations for treatment and necessary chemicals as needed. County staff performs routine daily testing and other testing as recommended and on an as needed basis.

An effective water treatment program provides efficiency in water usage by minimizing microbial growth, scale, corrosion and sediment build up of solids on heat transfer surfaces. Proper water treatment minimizes the risk of equipment malfunction or complete failure, which could result in repairs or a replacement of equipment that could subsequently cause temporary loss of heating or cooling in the affected facility. Treatment also protects the staff and public from potential biological risks associated with accumulation of harmful bacteria within such a system.

Water treatment standards and best practices are published by the American Society of Heating, Refrigerating and Air Conditioning Engineers, Inc. (ASHRAE).

These systems have been under a treatment plan since becoming operational. ChemTreat has been providing these services successfully for approximately 10 years.

The county paid an annual fee of \$53,760.00 on the previous contract with this vendor and spent approximately \$2,700.00 on chemicals in 2016.

Note - American Water Treatment, Inc. did not provide a complete treatment plan in their response and did not meet the Scope of Work as required in the Request for Bid.

*Price varies

Questions and Answers

Richard Powell asked: "Is this treatment plan exclusively to the Main Courthouse facility at 525 N. Main or does this include other facilities such as 141 W. Elm, etc.?"

Patrick Masterson (Facilities Maintenance) answered: "It is the Main Courthouse facility, the Adult Detention Facility, the Ronald Reagan facility, the Historic Courthouse facility, the Public Safety facility and Forensic Center is what this program covers."

Tom Stolz asked: "Can you expound upon the American Water Treatment, Inc. bid and why it was deficient and can't be considered?"

Patrick Masterson answered: "On ASHRAE, that is the standards that local treatment centers use to base their tests on if it's within safety standards and practices."

Tom Stolz asked: "So the bid from American Water Treatment, Inc. was so far off that we could not even ensure that we were within our safety standards?"

Patrick Masterson answered: "Not only that, but they only had part of the cooling. They did not address any of the heating chemicals. So they only had half of the program."

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4. ON CALL LABORATORY SERVICES EMPLOYEE DRUG TESTING -- VARIOUS DEPARTMENTS

FUNDING -- VARIOUS DEPARTMENTS

(Request sent to 21 vendors)

RFP #17-0007 Contract

	Kelly Compliance, Inc.	Midwest Occupational Medicine / Newton Healthcare Corporation	National Screening Bureau dba National Screening Bureau, LLC	New Market Health Care, LLC dba New Medical Health Care	Hope Capital LLC dba Vertical Identity
1. Ea., Urine Drug Screen	\$33.00	\$35.00	\$27.50	\$35.00	\$28.50
2. Ea., Blood Drug Screen	\$31.00	\$45.00	\$100.00	\$35.00	\$56.00
3. Ea., Saliva Drug Screen	\$30.00	\$45.00	\$35.00	\$35.00	\$28.50
4. Ea., Random DOT Urine Drug Screen	\$33.00	\$45.00	\$40.00	\$45.00	\$38.50
5. Ea., DOT Breath Drug Screen	\$28.00	\$25.00	\$23.00	\$35.00	\$35.00
Ea., Cost (in addition to pricing above) for after hours testing	+ \$40.00	+ \$150.00	+ \$40.00	+ \$40.00	+ \$10.00
Ea., Administrative cost (in addition to pricing above) for out of town subcontracting	+ \$15.00	+ \$15.00 Negative / + \$30.00 Non-Negative	Included	+ \$15.00	Included
Ea., Cost (in addition to pricing above) for expanded testing	+ \$1.00	+ \$75.00	No Additional Charge	No Additional Charge	+ 6.00
No Bids	Medical Disposables Corp.	American Bio Medica Corporation	Aurico Reports, Inc.	Alcohol & Drug Testing Services, LLC	
	Smartox	IntelliCorp Records, Inc.	S & G Associates, Inc.		

On the recommendation of Kristen McGovern, on behalf of various county departments, Linda Kizzire moved to **accept the best proposal from National Screening Bureau dba National Screening Bureau, LLC and establish contract pricing at the rates listed above for three (3) years, with two (2) one-year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Sedgwick County will utilize this contract in accordance with County Personnel Policy 4.310 for the following drug screening purposes: pre-employment, post accident, random and reasonable suspicion. Sedgwick County is also obliged to comply with federally mandated alcohol and drug testing rules for individuals operating vehicles that require a commercial driver's license (Omnibus Transportation Employees Act of 1991).

A review committee comprised of Adele Dunn - Division of Human Resources, Ronald Spurgeon - Courthouse Police, Shelly Oldham - Public Works and Kristen McGovern - Division of Purchasing, reviewed all proposals submitted. The selection criteria included qualifications outlined in the RFP: pricing, references, experience and methodology.

The committee shortlisted National Screening Bureau dba National Screening Bureau, LLC and New Market Health Care, LLC dba New Medical Health Care. The committee unanimously chose National Screening Bureau dba National Screening Bureau, LLC as providing the best proposal due to the cost of the urine drug screen. The majority of screens utilized are the urine screens. Human Resources purchased 680 urine drug screens in 2016 at \$30.00 per screen. Utilizing this new contract would save \$2.50 per screen, based on 2016 usage, this savings amounts to \$1,700.00.

Questions and Answers

Richard Powell asked: "Are these drug screens done exclusively at the vendor's location or do we have some of these done on-site?"

Adele Dunn (Human Resources Employment Manager) answered: "They are all done at the vendor's location. They are done at a brick and mortar facility -- one on the east side and one on the west side."

Talaya Schwartz asked: "It looks like the most popular drug screen you do is the urine, is that what you're saving the \$2.50 per screen on is specifically the urine analysis?"

Adele Dunn answered: "It would save \$2.50 per screen based on the 2016 rates, however the company that we're using now (New Medical) is actually increasing their prices by \$5.00 per test. So if we stayed with the company that we are currently using, it would actually cost us more."

Talaya Schwartz asked: "There is a significant increase in the price for the blood drug screens with the company that you are recommending, The National Screening Bureau, how often do you actually test with blood?"

Adele Dunn answered: "We never test with blood."