

ITEMS REQUIRING BOCC APPROVAL
4 Items

1. HOUSING QUALITY STANDARD INSPECTION/RISK ASSESSOR SERVICES - HOUSING FUNDING - HOUSING
(Request sent to 18 vendors)

RFP #12-0091 Contract pricing

	SCKEDD	No Bids
Housing quality standard inspections, <i>per dwelling</i>	\$800.00	Virginia A Dienstbier
Lead-based paint risk assessments, <i>per dwelling</i>	\$900.00*	Pottowatomie County
Lead-based paint clearance, <i>per dwelling</i>	\$300.00	Ranson Financial Consultants, LLC
Demolition inspection, <i>per dwelling</i>	\$500.00	Jakub's Ladder, Inc
Additional site visits, <i>per visit</i>	\$50.00	ESSDACK
Additional paint, soil, dust or water samples, <i>per</i>	\$250.00	
Additional XRF paint testing, <i>per structure</i>	\$100.00	

On the recommendation of Joe Thomas, on behalf of the Housing Department, Jennifer Dombaugh moved to **accept the proposal from SCKEDD and establish contract unit pricing as listed in effect through August 30, 2014.** Linda Kizzire seconded the motion. The motion passed unanimously.

(*) negotiated price

SCKEDD is the South Central Kansas Economic Development District. The Kansas Department of Health and Environment provides a listing of the certified risk assessors for the state. Several vendors declined to quote based on their current work loads and others because of their distance from Sedgwick County.

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**2. CONSTRUCT FIRE STATION #36 -- FACILITIES DEPARTMENT
FUNDING -- FACILITIES DEPARTMENT**

(Request sent to 124 vendors)

RFB #12-0085 Req #10048155

	Compton Construction Corporation	Construction Services Bryant, Inc.	Coonrod & Associates Construction Co., Inc.	Crossland Construction Company, Inc.	Descon, Inc.	Dondlinger Construction
1. Base Bid	\$1,655,000.00	\$1,729,000.00	\$1,830,000.00	\$1,737,000.00	\$1,754,200.00	\$1,715,000.00
2. Total days to Completion	285	270	335	210	330	240
	Key Construction, Inc.	National Contractors, Inc.	Snodgrass & Sons Construction Co., Inc.	The Law Company	Walz Harman Huffman Construction, Inc.	
1. Base Bid	\$1,829,000.00	\$1,775,000.00	\$1,629,500.00	\$1,815,000.00	\$1,698,900.00	
2. Total days to Completion	261	365	300	210	260	
No Bids	Wildcat Construction	Martin K. Eby Construction	New Windows for America	Hutton Construction	McPherson Contractors	Encore Construction
	Hahner Foreman Harness	Crown Commercial	Robl Commercial	Wichita Elite Construction	Sauerwein Construction	Icon Structures, Inc.
	Commerce Construction	Van Asdale Construction	Ink Construction	Hentzen Contractors	CORE Industries	

On the recommendation of Angee Sisco, on behalf of the Facilities Department, Jennifer Dombaugh moved to **accept the low bid from Snodgrass & Sons Construction Co., Inc. in the amount of \$1,629,500.00**. Linda Kizzire seconded the motion. The motion passed unanimously.

Services under this contract will include construction of a new fire station generally located between 47th and 55th Street South on Oliver in Sedgwick County. This fire station will replace an existing station located at 63rd Street South and Rock Road in Derby. The station will include four apparatus bays and livings quarters for full time staff. Rob Lawrence, Facilities and Angee Sisco, Purchasing reviewed each bid submitted and agreed to recommend Snodgrass & Sons. References were contacted due to the limited number of previous County projects, and positive results were received.

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3. SAP BASIS MONITORING AND SUPPORT SERVICES-DIVISION OF INFORMATION AND OPERATIONS

FUNDING-DIVISION OF INFORMATION AND OPERATIONS

(Request sent to 69 vendors)

RFP 12-0049 Req #10048151

	First Basis Consulting, LLC	Aspire HR	Secure-24 Inc.	Deloitte	Phoenix Business Consulting
Initial Setup	N/A		\$8,692.00		N/A
Annual, Monthly or Hourly rate for monitoring services (monitoring only)	\$1,800.00/mo flat rate (current landscape) \$2,900.00/mo (extended landscape)	\$19,993.00/mo	\$6,409.00/mo	Year 1-\$20,041/mo, Year 2-\$18,163.00/mo, Year 3-\$18,163.00/mo	\$9,000.00/mo
Estimated total 5 yr cost	\$174,000.00	\$1,199,580.00	\$393,232.00	\$676,404.00*	\$540,000.00
Hourly rate for ad hoc support (normal business hours)	\$120.00/hr	\$135.00/hr	\$150.00/hr	\$99.00/hr-\$122.00/hr	\$90/hr
Hourly rate for ad hoc support (weekends, holidays, evenings)	\$120.00/hr	N/A	\$150.00/hr	N/A	\$90/hr
	Seal Consulting, Inc.	Comerit, Inc.	Ciber	Hitachi Consulting Opt 1	Hitachi Consulting Opt 2
Initial Setup	N/A	N/A	N/A	\$20,000.00	\$20,000.00
Annual, Monthly or Hourly rate for monitoring services (monitoring only)	\$22,000.00/mo (up to 160 hrs) current landscape, \$42,000.00/mo with additional environments (to 320 hrs)	\$20,000.00/mo	\$16,900.00/mo for current landscape, \$42,250.00/mo new landscape	\$2,500.00/mo (purchased in advance 50 unit blocks)	\$9,167/mo for unlimited support
Estimated total 5 yr cost	\$2,520,000.00	\$1,200,000.00	\$2,535,000.00	\$170,000.00	\$570,020.00
Hourly rate for ad hoc support (normal business hours)	N/A	N/A	\$155/hr	\$133.00 onshore \$44.00 offshore	N/A
Hourly rate for ad hoc support (weekends, holidays, evenings)	N/A	N/A	\$155.00	Same as above (*1.5 for holidays)	N/A

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	Group Basis	Ingenuity Corporation	Systech Integrators	CMC Americas, Inc.	AT&T
Initial Setup	N/A	N/A	N/A	N/A	\$81,006.00
Annual, Monthly or Hourly rate for monitoring services (monitoring only)	\$6,400.00/mo	\$10,000.00/mo	\$10,000.00/mo (to 80 hrs)	\$9,000.00/mo	\$25,840/mo
Estimated total 5 yr cost	\$384,000.00	\$600,000.00	\$600,000.00	\$540,000.00	\$1,631,406.00
Hourly rate for ad hoc support (normal business hours)	included	\$150.00/hr	\$142.00/hr	N/A	N/A
Hourly rate for ad hoc support (weekends, holidays, evenings)	included	\$175.00/hr	\$142.00/hr	N/A	N/A
	Method360, Inc.	Sainergy, Inc.	Symmetry Corporation	V3IT Consulting, Inc.	Koa Hills Consulting
Initial Setup	N/A	N/A	N/A	N/A	N/A
Annual, Monthly or Hourly rate for monitoring services (monitoring only)	\$4,250.00/mo	\$5,000.00/mo	Current landscape \$3,500.00/mo new systems \$6,000.00/mo	\$2,999.00/mo	\$22,323.33/mo
Estimated total 5 yr cost	\$255,000.00	\$300,000.00	\$360,000.00	\$179,940.00	\$1,399,399.80
Hourly rate for ad hoc support (normal business hours)	N/A	\$50/hr	\$150.00/hr	\$60.00/hr	\$185.00/hr-\$250/hr
Hourly rate for ad hoc support (weekends, holidays, evenings)	N/A	N/A	\$225.00/hr	\$60.00/hr	N/A

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No Bids	KLH Services/Vignon Corp	Which Consulting Ltd	Sage Group Consulting, Inc.	Deltek	Solution Advisor
	Genesis Imaging, LLC	People Services Center	LSI Consulting	Meridian Partners	

On the recommendation of Kimberly Evans, on behalf of the Division of Information and Operations, Sara Jantz moved to **accept the proposal from First Basis Consulting LLC for an estimated five (5) year cost of \$174,000.00 and an hourly ad hoc support rate of \$120.00 per hour.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee, comprised of Peter Sawall, Mike Elpers, and Renfeng Ma-DIO, and Kim Evans-Purchasing, reviewed the responses and shortlisted five vendors based on price, methodologies and experience. Interviews were conducted, and references were contacted regarding expertise and performance. Each shortlisted vendor was rated on methodology, public sector experience and approach to reporting and tracking. The result was that First Basis Consulting had the best overall approach to County needs.

SAP development (except general support) can be broken down into two areas: Basis and Analysts. Basis is the group that usually is assigned to building the server/installing OS, installing SAP, patching, security, database administration, system backups/recovery, and ensuring a stable, smooth and fast system for the end users and analysts. The analysts are the group that configures the software to make it work for the end users such as defining companies, workflows, and other types of system customization.

Hourly rates for ad hoc support were obtained for contracting purposes. There is no estimate at this time on the amount of support hours that could be used. These hours would only be used when County staff is unavailable to fix any system issues, internally.

*Vendor only submitted pricing for a 36 month term.

4. 2012 AMBULANCES -- FLEET MANAGEMENT

FUNDING -- FLEET MANAGEMENT

(Request sent to 22 vendors)

RFP #12-0071 Req #10048153

	Qty	Taylor Made Ambulance Newport, AR	American Emergency Vehicles Jefferson, NC	Emergency Vehicle Sales of Missouri, Inc. DBA: Emergency Services Supply (Osage Ambulances) Linn, MO
2012 Ford E450 Super-Duty Deluxe, RV Cutaway Chassis 158" Wheelbase with "Ambulance 47A Prep Package" (Chassis and Ambulance Box)	4	\$149,023.00 ea. \$596,092.00	\$162,086.00 ea. \$648,344.00	\$174,321.00 ea. \$697,284.00
Days to Delivery		90 working days from receipt of Chassis	110-130 days ARO	120-150 days after customer approval of factory order & drawings
Bid Bond		Y	Y	Y
No Bids		Rocky Mountain Emergency Vehicles	Olathe Ford Fleet Department	

On the recommendation of Brandy McCune, on behalf of Fleet Management, David Spears moved to **accept the proposal from American Emergency Vehicles (AEV) for the amount of \$648,344.00 and establish contract pricing for 2 years that will be based on actual current chassis pricing and an amount not to exceed a 3% increase per year on conversion and components.** Sara Jantz seconded the motion. The motion passed unanimously.

A review committee, comprised of David Poland, Scott Hadley, Dennis Mauk-EMS, Penny Poland, Mark Kemper-Fleet Management, and Brandy McCune-Purchasing, evaluated and rated all responses based on meeting requirements, specifications, references, cost and overall approach to the project. Taylor Made Ambulances and American Emergency Vehicles were shortlisted. After David Poland, Mark Kemper, and Brandy McCune attended site visits to both facilities, the committee unanimously agreed that AEV provided the best solution.

Ambulances are a made-to-order product. Users have varying layouts and requirements. Vendors can produce the ambulances to the specifications if they want to. Some vendors are more flexible than others when it comes to modifying production lines or schedules to give a customer what they require. Standardization of the ambulances is critical when responders are on a call because it speeds up the response time for providing critical care to the patients. The County currently has 26 ambulances in the fleet, all built to the same specifications.

Taylor Made Ambulance's proposal that was submitted was very vague and needed a lot of clarification; the specification quote was missing the electrical portion, but they stated they could build anything to our specification. The site visit to Taylor Made showed that there was not much organization, they were lacking in quality control procedures, and they do not have any structural engineers on staff. There was not any paperwork with the vehicles letting employees know the status of the process or what the next step was in the process of the build. The parts department seemed very disorganized; they do not stamp any of the doors or parts with the build order numbers which could result in problems and delays when parts need to be ordered. The offices and hallways had numerous stacks of paperwork on the desks, floors, and cabinets allowing paperwork for parts and warranty information to easily be misplaced. They will not extend the full warranty of the box if it is to be remounted by Fleet Management or another remounting agency.

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AEV's proposal was very thorough, and only needed a few clarifications. The site visit showed a very clean and well organized facility with a number of quality control procedures in place. They do have mechanical, electrical, and structural engineers on staff. The ambulance boxes are built at Mickey Truck Bodies in High Point, NC; that site was also toured and was a very well organized facility. Once the boxes are delivered to AEV, the boxes are acid etched and painted. Next, the chassis and bodies are started down a very well organized line that consists of six (6) cells that each ambulance goes through. Each ambulance is in a cell for up to eight (8) hours and then moves to the next cell. Before an ambulance is moved to the next cell, the employees assigned to that cell initial a check sheet stating the items that they have installed. It is then checked by a quality control supervisor before it is moved to the next cell. The parts department was very clean and organized and would make the ordering process very easy and warranty issues would be taken care of in a timely matter. AEV will make Fleet Management an authorized warranty repair center and will extend the full warranty of the box if it is to be remounted by Fleet or another authorized remounting agency. AEV has been recognized as a "Carolina Star Worksite" by the N.C. Department of Labor for outstanding employer and employees for the total commitment to creating and maintaining a safe and healthy work place. Only 100 companies out of 100,000 receive this award. They have also done a crash test on their vehicles.

Emergency Vehicle Sales of Missouri (Osage Ambulances) took many exceptions to the specifications. One exception was the cabinet configurations which is important to make sure all the equipment will fit and have standardization in all of the ambulances.

Fleet Management and EMS will continue to remount ambulance boxes for the foreseeable future. The durability of the box is critical to this process. We want to make sure the warranty for the boxes extends to the remount process. Since Sedgwick County Fleet's remount team has disbanded, the County will find an outside vendor to complete approximately four (4) remounts per year. AEV boxes have an excellent history with companies that remount ambulance boxes.

Fleet Management and EMS's policy for remounting is to buy a new ambulance (chassis and box), and drive it for 125,000 miles, which is approximately four (4) years. The ambulance box is then removed from the old chassis and installed on a new chassis. At this time, everything is inspected and several components (lights, A/C, suction, etc.) are replaced. The box is repainted or touched up and buffed. The interior receives new flooring/upholstery, and laminate is replaced, as needed, along with a thorough cleaning of the ambulance.

In 2011, the County purchased four (4) ambulances from Conrad Fire Equipment (Medtec Ambulances) for \$162,729.00 each. Medtec did not submit a proposal; they stated they were going to but missed the due date.